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THE
STATE
OF
SMALL
BUSINESS

A REPORT
OF THE
PRESIDENT

1997

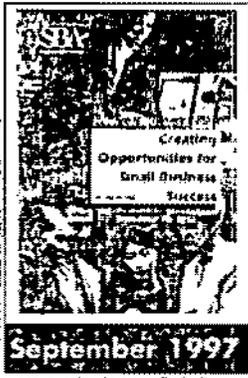
APPENDIX 3E

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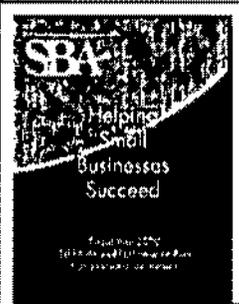
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The strategic plan covers a planning period of five years and is updated every three years. The plan outlines the strategic themes for the agency, its long-term goals and the strategies to reach them. The first was produced Sept. 30, 1997. The next one is due before Sept. 30, 2000.



The annual performance plan is submitted to Congress each February together with the budget request. These two documents cover essentially the same material — one from an appropriation and organizational point of view, the other from a programmatic, results-oriented point of view.



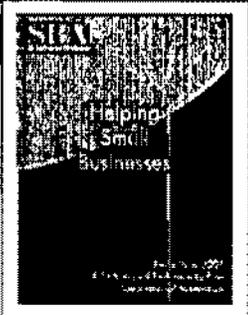
The Results Act

Since 1993 the Government Performance and Results Act has significantly changed the information Congress receives from federal agencies. The Results Act requires federal agencies to show what value they have provided to their clients and taxpayers, and to improve internal management. Congress wants to know each agency's strategic and annual goals, its performance targets and the results of those efforts. This information is provided in three different reports: a strategic plan, an annual performance plan and an annual performance report.

The SBA Acted Early

The U.S. Small Business Administration became a pilot agency for implementing the Results Act in 1994. The SBA was the first agency to develop a performance contract between the President and the Administrator. The SBA was rated fourth out of 24 agencies on our performance plan for fiscal 1999.

The SBA continues to improve program efficiency and effectiveness through improved customer service, partnerships, increased outreach and use of the Internet, and information systems modernization. In addition to providing Congress with the fiscal 1999 performance report, the SBA tracks program performance and the progress of modernization projects each month.



The annual performance report shows how well SBA achieved the goals as specified in the performance plan. The report is submitted to Congress each March 31, six months after the close of the fiscal year.

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U.S. Small Business Administration



SBA Strategic Plan

FY 2001—FY 2006

As Required by the Results Act
September 29, 2000

APPENDIX 4B

