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*File
Health
Reform*

MEMORANDUM

SEP 16 REC'D

TO: CAROL RASCO

FROM: GLORIA CABE

SUBJECT: MAPS AND CHARTS ABOUT HIPCS

SEPTEMBER 16, 1993

As I'm sure you've heard a million times before, this industry thinks that all the people they are able to deal with at the White House are closet opponents of managed competition and that therefore there is no way to get any new information to anyone who counts in the White House.

In response to that I'm sending this directly to you. I do think it's good, well developed, trustworthy data, data which probably has more than this particular use...I hope so.

As you can tell from the attached memo, the purpose of this communication to demonstrate that tens of millions of people who are basically satisfied with their coverage will have that coverage disrupted with doubtful substantive or political benefits if all employers with under 5,000 employees are required to join cooperatives.

Hope its helpful, but at any rate, it will provide a little more "bedtime reading".

Will continue to try to get in touch for some personal time. Have your present from months ago, have some experiences to share with you and am most anxious to see Miss MM. Affection to you both.

I'm going to LR tonight for the weekend, if I can pick up anything for you guys, I'll be glad to. (Gauldin wants some of those AR flag lapel pins from WalMart, for instance.) Just give me a call. If you're busy both Saturday and Sunday morning next weekend, I'll be delighted to spend a little time with MM. Let me know.

REQUIRING ONLY SMALL AND MID-SIZED BUSINESSES TO USE PURCHASING COOPERATIVES MAKES MORE SENSE

PROPOSING COOPERATIVES FOR ALL EMPLOYERS WITH UNDER 5,000 EMPLOYEES IS NOT NECESSARY TO SOLVE THE MOST IMPORTANT PROBLEMS, CREATES OTHER PROBLEMS, AND INVITES BROAD-BASED POLITICAL OPPOSITION.

- Requiring larger employers to switch to cooperatives will disrupt existing coverage for tens of millions who presently feel secure in their current coverage and may be highly skeptical about the new benefit package; people may oppose change in spite of a good benefit package.
- Over 90% of working Americans would be in the cooperative, bringing allegations of "big government" and "single purchaser is the same as single payer."
- Most moderate and conservative Democrats support cooperatives no larger than 500 employees. Republicans who support health care reform based on cooperatives believe they should include employers no larger than 100 employees.
- Three-quarters of all employers with more than 1,000 employees are self-insured. Moving these employees to an insurance basis will require contributing capital reserves of \$500 to \$700 per person. Large capital requirements will reduce capital available for other purposes.
- Almost all business organizations support smaller cooperatives and oppose larger ones.

COOPERATIVES COMPOSED OF SMALL AND MID-SIZED BUSINESSES (SOMEWHERE BETWEEN 100 AND 500 EMPLOYEES) WOULD SOLVE THE MOST IMPORTANT PROBLEMS. IT IS NOT NECESSARY TO INCLUDE LARGER EMPLOYERS.

- It is not necessary to have larger employers in the cooperative in order to ensure that all Americans receive the standard benefit package.
- The participation of larger employers is not necessary to significantly reduce the average risk nor to materially improve the market clout of the cooperative. All individuals and small businesses would have guaranteed access to fair and affordable insurance. Larger employers do not have difficulty obtaining such insurance or using their market clout today.
- The attached maps and tables indicate that cooperatives at the 100 employee level would include at least 24% of the population in every state and between 31% and 50% in all but 13 states. If state and federal employees are included, such an alliance would cover between 36% and 59% of every state's population.
- If the cutoff is 1,000 and state and federal employees are included, the alliance will cover between 51% and 67% of every state's population. At the 5,000 employee level, these numbers would leap to above 90% of the working population because 99.9 percent of all employers will be in the alliance.

RECOMMENDATION: PROPOSE COOPERATIVES OF EMPLOYERS WITH FEWER THAN 1000 EMPLOYEES, LEAVING ROOM TO NEGOTIATE DOWNWARD.

Health Alliance Membership by State

Health Issues Unit
August 26, 1993



Introduction

The following maps and tables present health alliance membership by state under alternative reform scenarios.

They show that alliances limited to small firms would be large in most states. For example, the very first map shows that alliances that include private firms with up to 25 employees would have more than 250,000 members in all but nine states.

The maps and tables are organized into eight sets, each comprising eight maps and four tables.

Different map/table sets depict health alliances that include different combinations of major segments of the population, such as private-sector employees, federal employees, Medicare enrollees, and other groups.

Within each set, different maps and tables depict health alliances that include private-sector employers of different sizes. The first four maps depict state-by-state membership of increasingly large alliances; the next four report that membership as a percentage of each state's population. Following the maps, four tables detail by state the relative roles of increasingly large health alliances and other purchasers.

The matrix on the following page shows which groups are included in the alliance in each map/table set. Each set (numbered 1-8) designates the four increasing alliance sizes A-D. "A" corresponds to the smallest alliances — those that include private firms with fewer than 25 employees — which are represented in the first and fifth maps and first table in each set; "B" corresponds to the alliances that include private firms with fewer than 100 employees, which are represented in the second and sixth maps and second table in each set; and so on.

A checklist on each map and a brief heading on each table indicates which groups are in the alliance. Explanations appear on the reverse of each map.

Description of Map Sets: Health Alliance Membership Based on Employment and Coverage Status of Family Head*

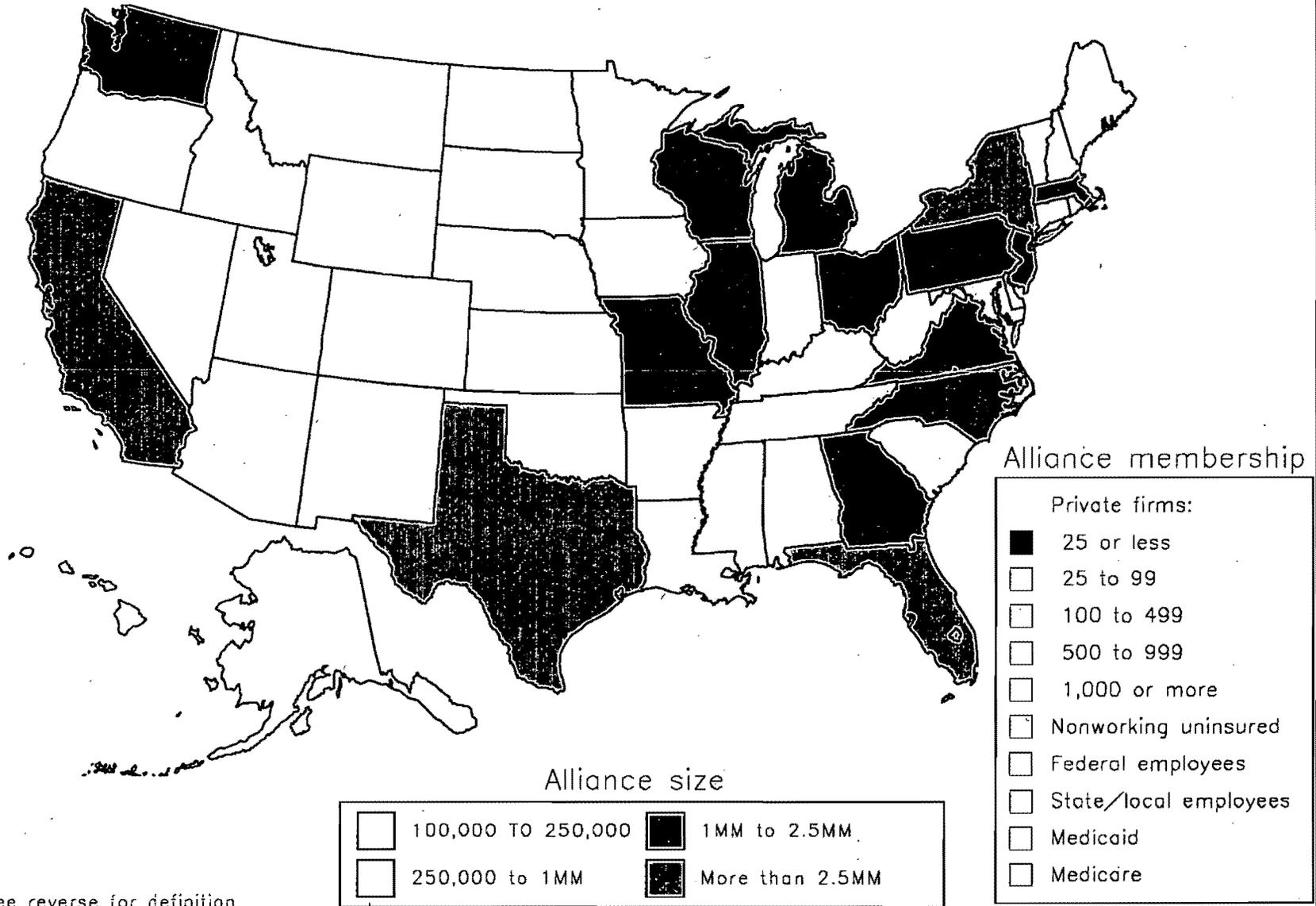
Map/Table Sets	Not working covered	Self employed	Private firms				Not working uncovered	Federal employees	State/local employees	Medicaid	Medicare
			<25	25-99	100-499	500-999					
1. A.	X	X	X								
B.	X	X	X	X							
C.	X	X	X	X	X						
D.	X	X	X	X	X	X					
2. A.	X	X	X				X				
B.	X	X	X	X			X				
C.	X	X	X	X	X		X				
D.	X	X	X	X	X	X	X				
3. A.	X	X	X				X				
B.	X	X	X	X			X				
C.	X	X	X	X	X		X				
D.	X	X	X	X	X	X	X				
4. A.	X	X	X				X		X		
B.	X	X	X	X			X		X		
C.	X	X	X	X	X		X		X		
D.	X	X	X	X	X	X	X		X		
5. A.	X	X	X				X	X			
B.	X	X	X	X			X	X			
C.	X	X	X	X	X		X	X			
D.	X	X	X	X	X	X	X	X			
6. A.	X	X	X				X		X		
B.	X	X	X	X			X		X		
C.	X	X	X	X	X		X		X		
D.	X	X	X	X	X	X	X		X		
7. A.	X	X	X				X	X		X	
B.	X	X	X	X			X	X		X	
C.	X	X	X	X	X		X	X		X	
D.	X	X	X	X	X	X	X	X		X	
8. A.	X	X	X				X	X	X	X	
B.	X	X	X	X			X	X	X	X	
C.	X	X	X	X	X		X	X	X	X	
D.	X	X	X	X	X	X	X	X	X	X	

*Family head defined to be family's greatest earner.





Health Alliance Membership by State*



*See reverse for definition.

Findings:

- Nine states would have health alliances with less than 250,000 members (AK, DE, HI, ND, NH, RI, SD, VT and WY).
- Four states would have health alliances with more than 2.5 million members (CA, FL, NY and TX).
- FL, NY and TX would each have more than 3 million members and CA would have more than 7 million members.

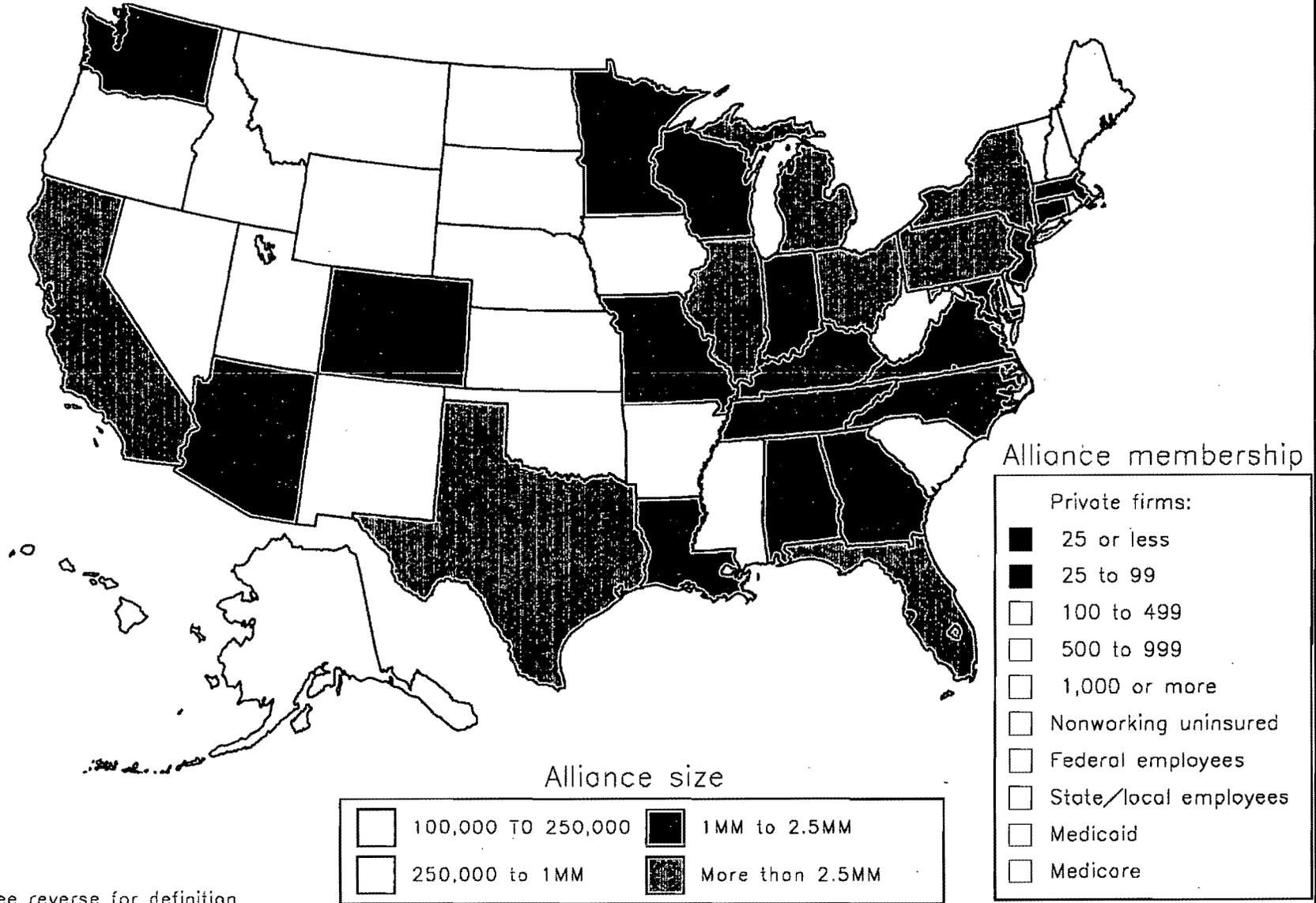
Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



*See reverse for definition.

Findings:

- Six states would have health alliances with less than 250,000 members (AK, DE, ND, SD, VT and WY).
- Eight states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NY, OH, PA and TX).
- FL would have more than 4 million members, NY and TX would each have more than 5 million members, and CA would have more than 10 million members.

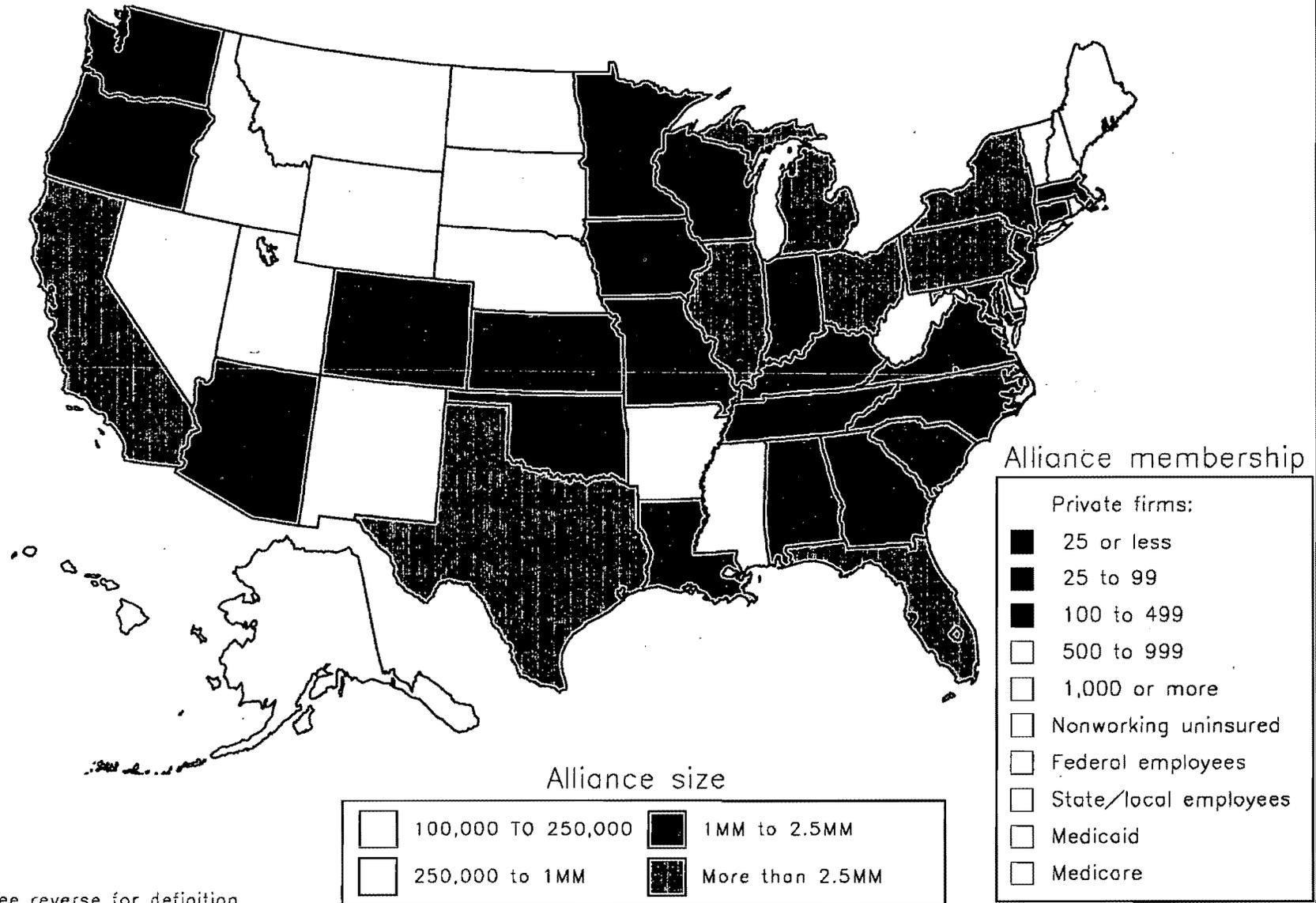
Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



*See reverse for definition.

Findings:

- Three states would have health alliances with less than 250,000 members (AK, DE and WY).
- Nine states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NJ, NY, OH, PA and TX).
- FL would have more than 5 million members, NY and TX would each have more than 6 million members, and CA would have more than 13 million members.

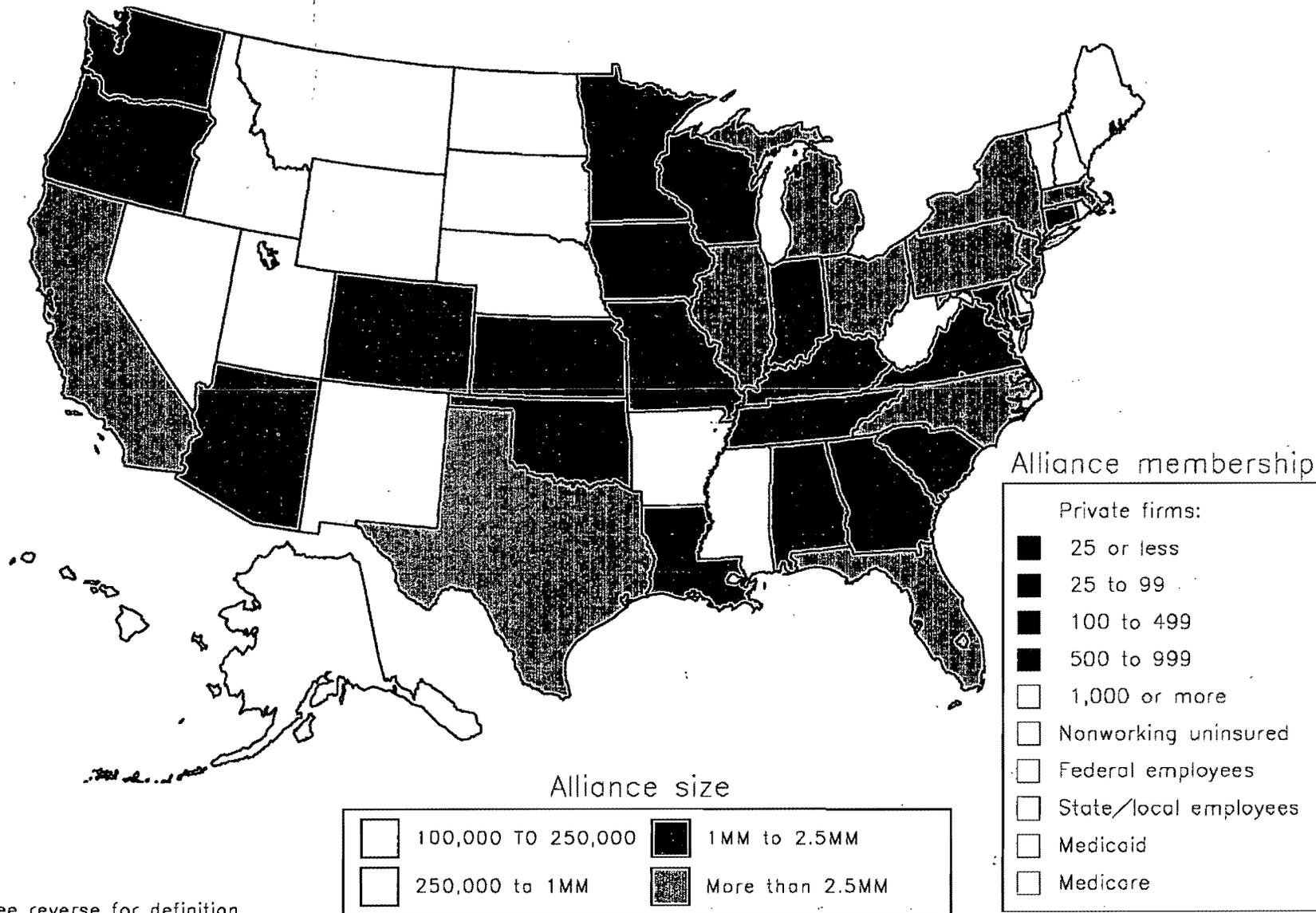
Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



*See reverse for definition.

Findings:

- Two states would have health alliances with less than 250,000 members (AK and WY).
- Eleven states would have health alliances with more than 2.5 million members (CA, FL, IL, MA, MI, NC, NJ, NY, OH, PA and TX).
- FL would have more than 5 million members, TX would have more than 6 million members, NY would have more than 7 million members and CA would have more than 14 million members.

Health alliance membership:

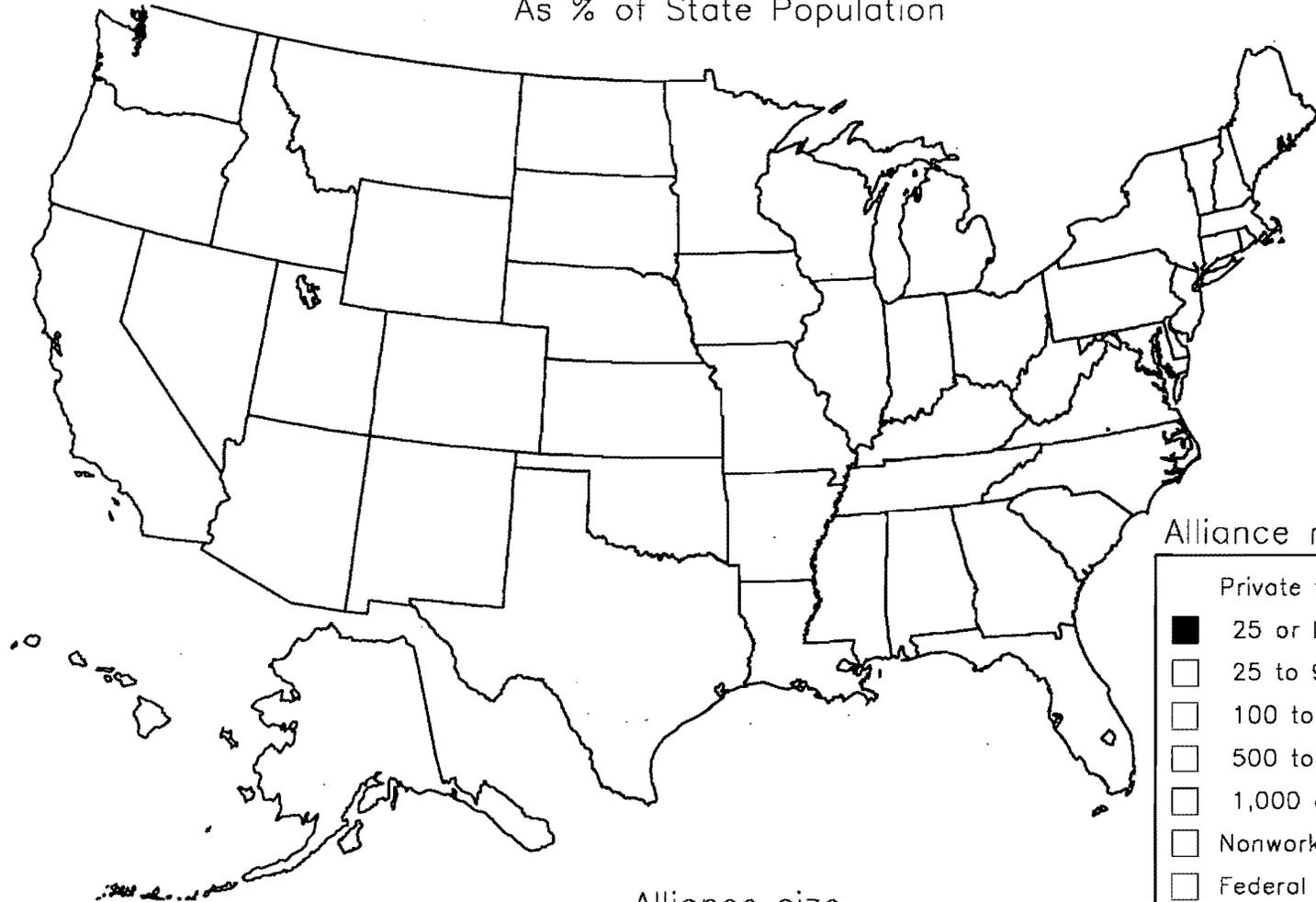
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance size

□ 10% to 30%	■ 51% to 70%
□ 31% to 50%	■ 71% to 90%

Alliance membership

Private firms:	
■	25 or less
□	25 to 99
□	100 to 499
□	500 to 999
□	1,000 or more
□	Nonworking uninsured
□	Federal employees
□	State/local employees
□	Medicaid
□	Medicare

*See reverse for definition.

Findings:

- Forty-eight states would have health alliance membership between 10-30% of state population.
- Two states would have health alliance membership between 31-50% of state population (MT, ND).

Health alliance membership:

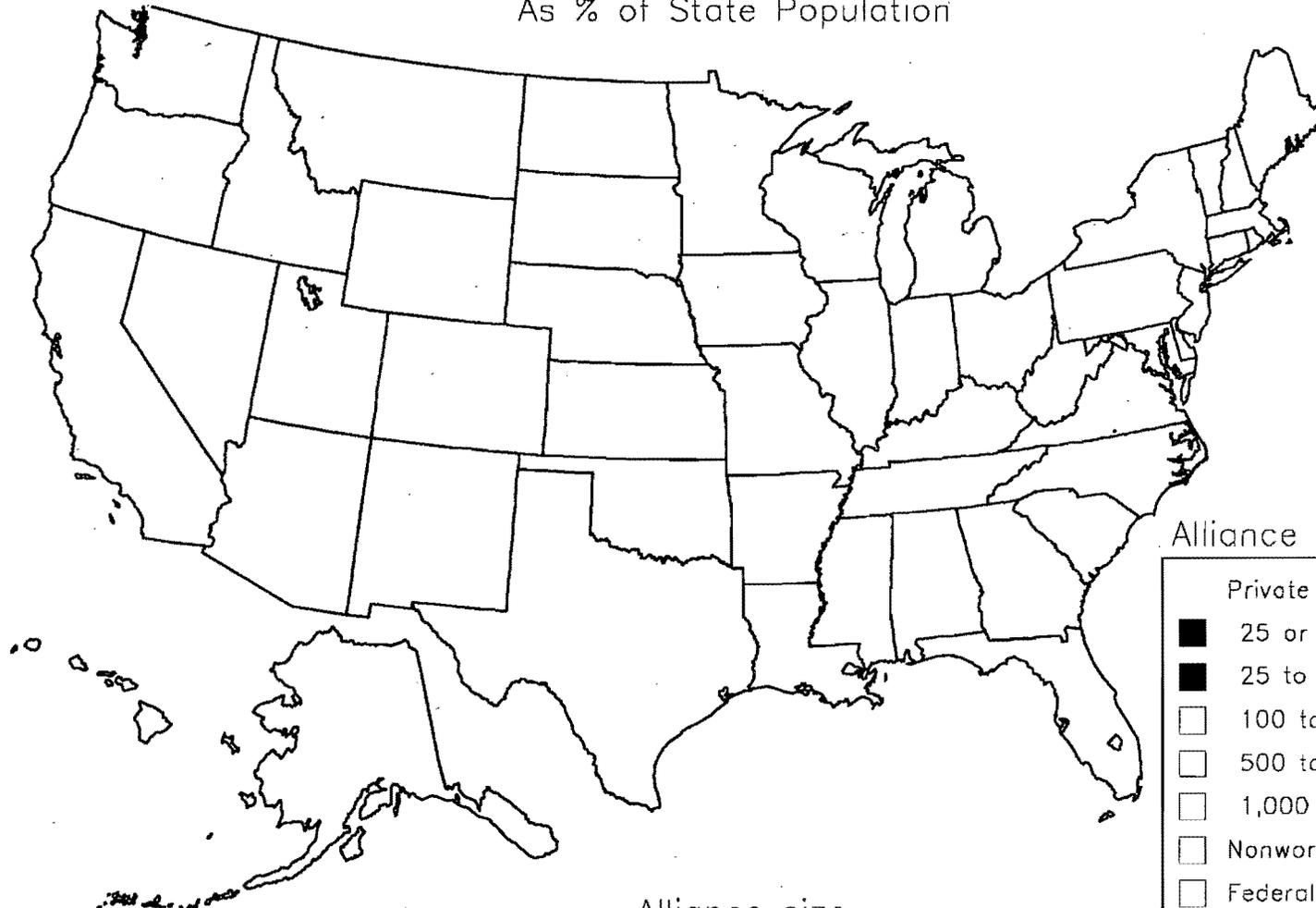
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|--------------|--------------|
| □ 10% to 30% | ■ 51% to 70% |
| □ 31% to 50% | ■ 71% to 90% |

*See reverse for definition.

Findings:

- Twenty-three states would have health alliance membership between 10-30% of state population (AL, AR, DE, GA, IL, IN, KY, LA, MA, MD, MI, MS, NC, NH, NY, OH, OK, PA, SC, TN, UT, VA and WV).
- Twenty-seven states would have health alliance membership between 31-50% of state population (AK, AZ, CA, CT, CO, FL, HI, IA, ID, KS, ME, MN, MO, MT, ND, NE, NJ, NM, NV, OR, RI, SD, TX, VT, WA, WI, and WY).

Health alliance membership:

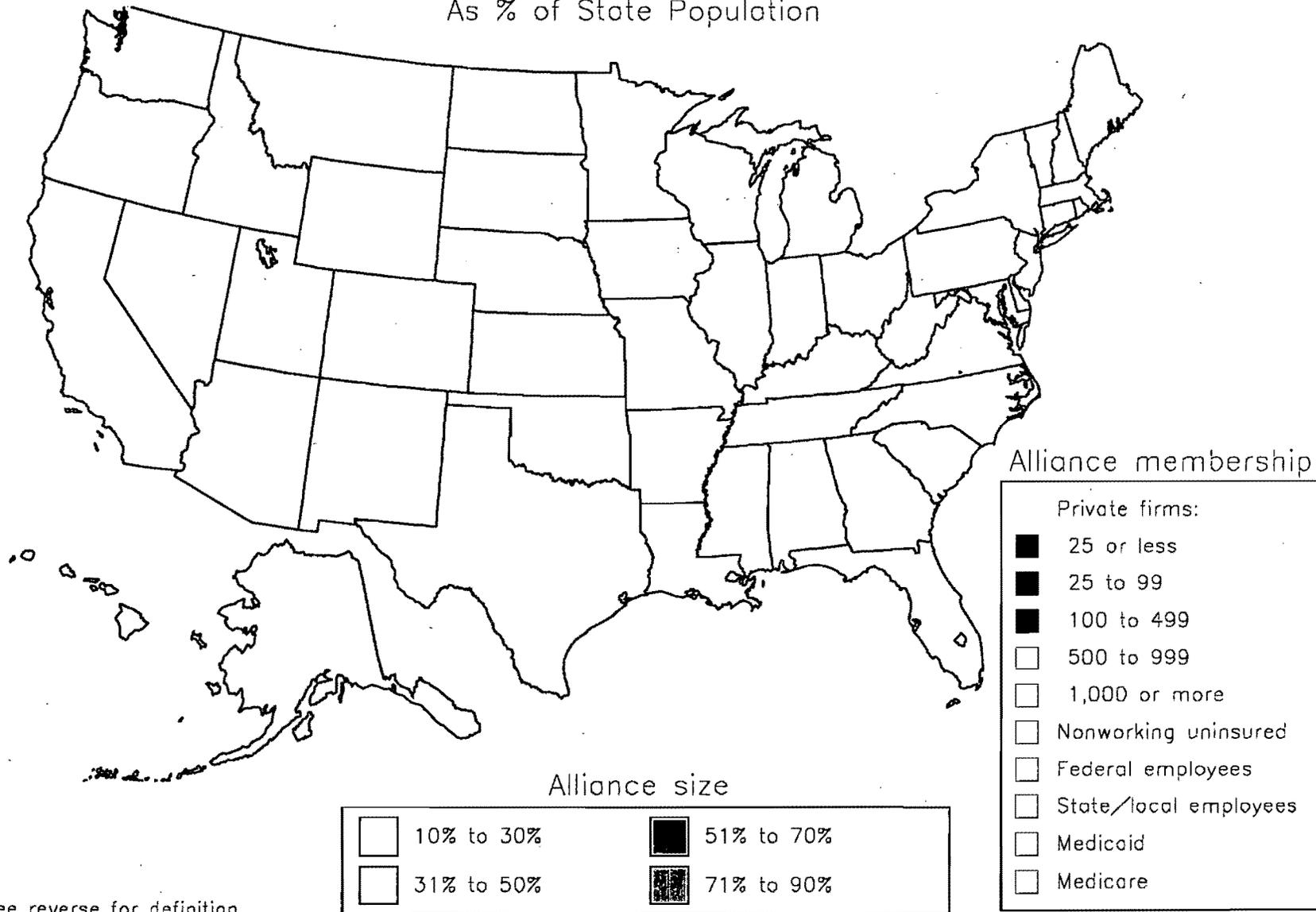
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Data source:

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Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- All states would have health alliance membership between 31-50%.

Health alliance membership:

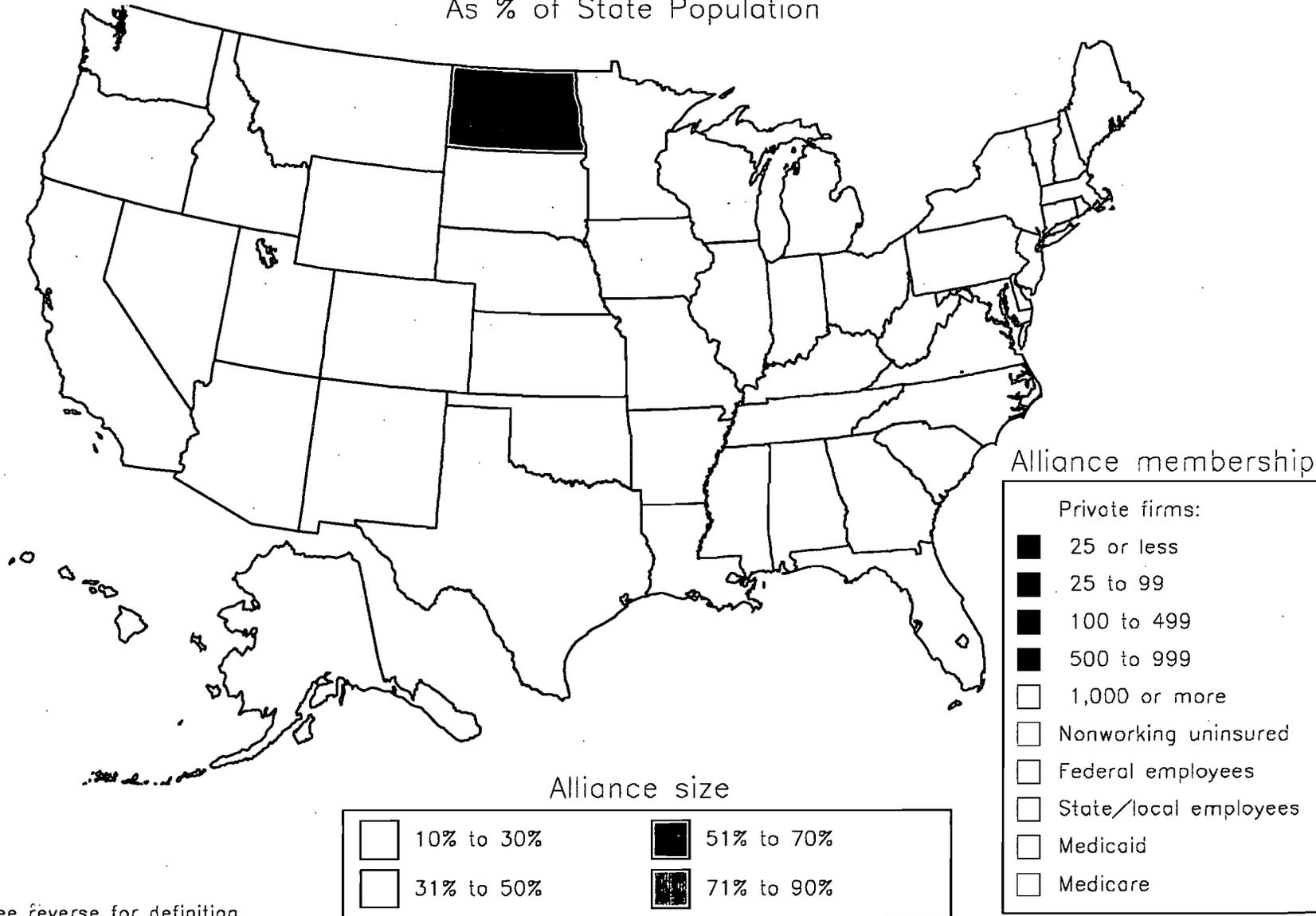
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Data source:

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Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Forty-nine states would have health alliance membership between 31-50% of state population.
- One state would have health alliance membership between 51-70% of state population (ND).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

1.A. Alliances incl.: priv. ees <25, currently covered individuals

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	52,437	21%	140,829	57%	49,717	20%	5,722	2%
Alabama	4,153	100%	880	21%	2,286	55%	801	19%	185	4%
Alaska	476	100%	113	24%	262	55%	95	20%	6	1%
Arizona	3,536	100%	797	23%	1,908	54%	755	21%	75	2%
Arkansas	2,432	100%	498	20%	1,394	57%	498	20%	42	2%
California	30,140	100%	7,328	24%	15,684	52%	6,210	21%	918	3%
Colorado	3,302	100%	702	21%	2,010	61%	556	17%	35	1%
Connecticut	3,339	100%	744	22%	1,998	60%	559	17%	37	1%
Delaware	697	100%	114	16%	463	67%	108	16%	11	2%
Dist. of Columbia	526	100%	101	19%	289	55%	111	21%	25	5%
Florida	13,119	100%	3,115	24%	6,375	49%	3,296	25%	333	3%
Georgia	6,185	100%	1,157	19%	3,540	57%	1,359	22%	129	2%
Hawaii	1,073	100%	246	23%	627	58%	182	17%	18	2%
Idaho	1,034	100%	286	28%	573	55%	153	15%	21	2%
Illinois	11,749	100%	2,129	18%	7,074	60%	2,294	20%	253	2%
Indiana	5,533	100%	899	16%	3,471	63%	1,061	19%	102	2%
Iowa	2,819	100%	643	23%	1,583	56%	563	20%	30	1%
Kansas	2,560	100%	578	23%	1,535	60%	419	16%	27	1%
Kentucky	3,597	100%	679	19%	1,897	53%	902	25%	119	3%
Louisiana	4,182	100%	935	22%	2,213	53%	867	21%	167	4%
Maine	1,208	100%	282	23%	651	54%	260	21%	15	1%
Maryland	4,668	100%	889	19%	2,898	62%	801	17%	80	2%
Massachusetts	5,789	100%	1,122	19%	3,430	59%	1,109	19%	128	2%
Michigan	9,266	100%	1,686	18%	5,373	58%	2,047	22%	161	2%
Minnesota	4,370	100%	886	20%	2,453	56%	972	22%	59	1%
Mississippi	2,672	100%	451	17%	1,486	56%	638	24%	97	4%
Missouri	4,993	100%	1,109	22%	2,952	59%	873	17%	59	1%
Montana	811	100%	255	31%	387	48%	153	19%	16	2%
Nebraska	1,615	100%	391	24%	928	57%	263	16%	32	2%
Nevada	1,221	100%	290	24%	724	59%	184	15%	24	2%
New Hampshire	1,101	100%	215	20%	707	64%	164	15%	15	1%
New Jersey	7,738	100%	1,603	21%	4,665	60%	1,311	17%	159	2%
New Mexico	1,521	100%	343	23%	811	53%	319	21%	49	3%
New York	17,862	100%	3,648	20%	9,747	55%	4,043	23%	424	2%
North Carolina	6,523	100%	1,286	20%	3,851	59%	1,245	19%	141	2%
North Dakota	607	100%	188	31%	303	50%	114	19%	3	0%
Ohio	11,067	100%	2,120	19%	6,550	59%	2,194	20%	204	2%
Oklahoma	3,132	100%	612	20%	1,832	58%	590	19%	99	3%
Oregon	2,968	100%	770	26%	1,573	53%	567	19%	57	2%
Pennsylvania	12,129	100%	2,405	20%	6,901	57%	2,628	22%	195	2%
Rhode Island	947	100%	190	20%	556	59%	192	20%	9	1%
South Carolina	3,513	100%	550	16%	2,159	61%	708	20%	96	3%
South Dakota	680	100%	174	26%	353	52%	148	22%	4	1%
Tennessee	4,783	100%	817	17%	2,717	57%	1,117	23%	131	3%
Texas	16,771	100%	3,759	22%	9,664	58%	2,819	17%	528	3%
Utah	1,686	100%	370	22%	1,050	62%	230	14%	35	2%
Vermont	578	100%	157	27%	302	52%	108	19%	12	2%
Virginia	5,894	100%	1,116	19%	3,800	64%	815	14%	162	3%
Washington	4,893	100%	1,252	26%	2,689	55%	865	18%	87	2%
West Virginia	1,830	100%	319	17%	1,014	55%	440	24%	57	3%
Wisconsin	4,954	100%	1,112	22%	2,860	58%	937	19%	45	1%
Wyoming	462	100%	123	27%	261	56%	71	15%	7	1%

1.B. Alliances incl.: priv. ees <100, currently covered individuals

	Total	%	Alliance	%	Employer	%	Govt	%	Unins.	%
Total	248,705	100%	73,697	30%	119,569	48%	49,717	20%	5,722	2%
Alabama	4,153	100%	1,210	29%	1,956	47%	801	19%	185	4%
Alaska	476	100%	143	30%	231	49%	95	20%	6	1%
Arizona	3,536	100%	1,071	30%	1,634	46%	755	21%	75	2%
Arkansas	2,432	100%	685	28%	1,206	50%	498	20%	42	2%
California	30,140	100%	10,489	35%	12,524	42%	6,210	21%	918	3%
Colorado	3,302	100%	1,005	30%	1,706	52%	556	17%	35	1%
Connecticut	3,339	100%	1,066	32%	1,677	50%	559	17%	37	1%
Delaware	697	100%	159	23%	418	60%	108	16%	11	2%
Dist. of Columbia	526	100%	135	26%	254	48%	111	21%	25	5%
Florida	13,119	100%	4,024	31%	5,466	42%	3,296	25%	333	3%
Georgia	6,185	100%	1,677	27%	3,020	49%	1,359	22%	129	2%
Hawaii	1,073	100%	391	36%	481	45%	182	17%	18	2%
Idaho	1,034	100%	365	35%	495	48%	153	15%	21	2%
Illinois	11,749	100%	3,184	27%	6,019	51%	2,294	20%	253	2%
Indiana	5,533	100%	1,417	26%	2,953	53%	1,061	19%	102	2%
Iowa	2,819	100%	872	31%	1,354	48%	563	20%	30	1%
Kansas	2,560	100%	795	31%	1,318	52%	419	16%	27	1%
Kentucky	3,597	100%	1,003	28%	1,574	44%	902	25%	119	3%
Louisiana	4,182	100%	1,195	29%	1,952	47%	867	21%	167	4%
Maine	1,208	100%	408	34%	526	44%	260	21%	15	1%
Maryland	4,668	100%	1,147	25%	2,640	57%	801	17%	80	2%
Massachusetts	5,789	100%	1,606	28%	2,946	51%	1,109	19%	128	2%
Michigan	9,266	100%	2,501	27%	4,558	49%	2,047	22%	161	2%
Minnesota	4,370	100%	1,312	30%	2,027	46%	972	22%	59	1%
Mississippi	2,672	100%	660	25%	1,277	48%	638	24%	97	4%
Missouri	4,993	100%	1,518	30%	2,543	51%	873	17%	59	1%
Montana	811	100%	308	38%	334	41%	153	19%	16	2%
Nebraska	1,615	100%	523	32%	797	49%	263	16%	32	2%
Nevada	1,221	100%	409	33%	605	50%	184	15%	24	2%
New Hampshire	1,101	100%	326	30%	597	54%	164	15%	15	1%
New Jersey	7,738	100%	2,361	31%	3,907	50%	1,311	17%	159	2%
New Mexico	1,521	100%	469	31%	684	45%	319	21%	49	3%
New York	17,862	100%	5,114	29%	8,281	46%	4,043	23%	424	2%
North Carolina	6,523	100%	1,779	27%	3,358	51%	1,245	19%	141	2%
North Dakota	607	100%	240	40%	251	41%	114	19%	3	0%
Ohio	11,067	100%	3,138	28%	5,532	50%	2,194	20%	204	2%
Oklahoma	3,132	100%	858	27%	1,585	51%	590	19%	99	3%
Oregon	2,968	100%	975	33%	1,369	46%	567	19%	57	2%
Pennsylvania	12,129	100%	3,487	29%	5,819	48%	2,628	22%	195	2%
Rhode Island	947	100%	304	32%	442	47%	192	20%	9	1%
South Carolina	3,513	100%	781	22%	1,928	55%	708	20%	96	3%
South Dakota	680	100%	246	36%	282	41%	148	22%	4	1%
Tennessee	4,783	100%	1,066	22%	2,469	52%	1,117	23%	131	3%
Texas	16,771	100%	5,241	31%	8,182	49%	2,819	17%	528	3%
Utah	1,686	100%	482	29%	939	56%	230	14%	35	2%
Vermont	578	100%	201	35%	258	45%	108	19%	12	2%
Virginia	5,894	100%	1,526	26%	3,390	58%	815	14%	162	3%
Washington	4,893	100%	1,668	34%	2,273	46%	865	18%	87	2%
West Virginia	1,830	100%	448	24%	886	48%	440	24%	57	3%
Wisconsin	4,954	100%	1,554	31%	2,418	49%	937	19%	45	1%
Wyoming	462	100%	156	34%	229	50%	71	15%	7	1%

1.C. Alliances incl.: priv. ees <500, currently covered individuals

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	96,664	39%	96,601	39%	49,717	20%	5,722	2%
Alabama	4,153	100%	1,626	39%	1,540	37%	801	19%	185	4%
Alaska	476	100%	176	37%	199	42%	95	20%	6	1%
Arizona	3,536	100%	1,376	39%	1,330	38%	755	21%	75	2%
Arkansas	2,432	100%	878	36%	1,014	42%	498	20%	42	2%
California	30,140	100%	13,150	44%	9,863	33%	6,210	21%	918	3%
Colorado	3,302	100%	1,227	37%	1,484	45%	556	17%	35	1%
Connecticut	3,339	100%	1,417	42%	1,326	40%	559	17%	37	1%
Delaware	697	100%	236	34%	341	49%	108	16%	11	2%
Dist. of Columbia	526	100%	190	36%	199	38%	111	21%	25	5%
Florida	13,119	100%	5,026	38%	4,464	34%	3,296	25%	333	3%
Georgia	6,185	100%	2,035	33%	2,662	43%	1,359	22%	129	2%
Hawaii	1,073	100%	497	46%	375	35%	182	17%	18	2%
Idaho	1,034	100%	432	42%	427	41%	153	15%	21	2%
Illinois	11,749	100%	4,423	38%	4,780	41%	2,294	20%	253	2%
Indiana	5,533	100%	1,997	36%	2,373	43%	1,061	19%	102	2%
Iowa	2,819	100%	1,157	41%	1,069	38%	563	20%	30	1%
Kansas	2,560	100%	1,084	42%	1,029	40%	419	16%	27	1%
Kentucky	3,597	100%	1,428	40%	1,149	32%	902	25%	119	3%
Louisiana	4,182	100%	1,594	38%	1,554	37%	867	21%	167	4%
Maine	1,208	100%	509	42%	425	35%	260	21%	15	1%
Maryland	4,668	100%	1,702	36%	2,085	45%	801	17%	80	2%
Massachusetts	5,789	100%	2,266	39%	2,286	39%	1,109	19%	128	2%
Michigan	9,266	100%	3,311	36%	3,747	40%	2,047	22%	161	2%
Minnesota	4,370	100%	1,719	39%	1,621	37%	972	22%	59	1%
Mississippi	2,672	100%	874	33%	1,063	40%	638	24%	97	4%
Missouri	4,993	100%	1,987	40%	2,074	42%	873	17%	59	1%
Montana	811	100%	343	42%	300	37%	153	19%	16	2%
Nebraska	1,615	100%	683	42%	637	39%	263	16%	32	2%
Nevada	1,221	100%	499	41%	514	42%	184	15%	24	2%
New Hampshire	1,101	100%	442	40%	480	44%	164	15%	15	1%
New Jersey	7,738	100%	3,109	40%	3,159	41%	1,311	17%	159	2%
New Mexico	1,521	100%	560	37%	593	39%	319	21%	49	3%
New York	17,862	100%	6,811	38%	6,584	37%	4,043	23%	424	2%
North Carolina	6,523	100%	2,404	37%	2,733	42%	1,245	19%	141	2%
North Dakota	607	100%	292	48%	199	33%	114	19%	3	0%
Ohio	11,067	100%	4,188	38%	4,482	40%	2,194	20%	204	2%
Oklahoma	3,132	100%	1,123	36%	1,320	42%	590	19%	99	3%
Oregon	2,968	100%	1,273	43%	1,070	36%	567	19%	57	2%
Pennsylvania	12,129	100%	4,778	39%	4,528	37%	2,628	22%	195	2%
Rhode Island	947	100%	423	45%	324	34%	192	20%	9	1%
South Carolina	3,513	100%	1,106	31%	1,603	46%	708	20%	96	3%
South Dakota	680	100%	312	46%	216	32%	148	22%	4	1%
Tennessee	4,783	100%	1,498	31%	2,037	43%	1,117	23%	131	3%
Texas	16,771	100%	6,553	39%	6,870	41%	2,819	17%	528	3%
Utah	1,686	100%	609	36%	812	48%	230	14%	35	2%
Vermont	578	100%	259	45%	199	35%	108	19%	12	2%
Virginia	5,894	100%	2,079	35%	2,838	48%	815	14%	162	3%
Washington	4,893	100%	2,113	43%	1,828	37%	865	18%	87	2%
West Virginia	1,830	100%	611	33%	723	40%	440	24%	57	3%
Wisconsin	4,954	100%	2,090	42%	1,882	38%	937	19%	45	1%
Wyoming	462	100%	192	42%	192	42%	71	15%	7	1%

1.D. Alliances incl.: priv. ees <1,000, currently covered individuals

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	105,141	42%	88,125	35%	49,717	20%	5,722	2%
Alabama	4,153	100%	1,751	42%	1,415	34%	801	19%	185	4%
Alaska	476	100%	195	41%	180	38%	95	20%	6	1%
Arizona	3,536	100%	1,489	42%	1,216	34%	755	21%	75	2%
Arkansas	2,432	100%	936	38%	955	39%	498	20%	42	2%
California	30,140	100%	14,014	46%	8,998	30%	6,210	21%	918	3%
Colorado	3,302	100%	1,308	40%	1,403	42%	556	17%	35	1%
Connecticut	3,339	100%	1,560	47%	1,182	35%	559	17%	37	1%
Delaware	697	100%	252	36%	325	47%	108	16%	11	2%
Dist. of Columbia	526	100%	208	40%	182	35%	111	21%	25	5%
Florida	13,119	100%	5,409	41%	4,081	31%	3,296	25%	333	3%
Georgia	6,185	100%	2,234	36%	2,463	40%	1,359	22%	129	2%
Hawaii	1,073	100%	515	48%	358	33%	182	17%	18	2%
Idaho	1,034	100%	458	44%	402	39%	153	15%	21	2%
Illinois	11,749	100%	4,940	42%	4,263	36%	2,294	20%	253	2%
Indiana	5,533	100%	2,206	40%	2,164	39%	1,061	19%	102	2%
Iowa	2,819	100%	1,243	44%	983	35%	563	20%	30	1%
Kansas	2,560	100%	1,177	46%	936	37%	419	16%	27	1%
Kentucky	3,597	100%	1,577	44%	999	28%	902	25%	119	3%
Louisiana	4,182	100%	1,712	41%	1,436	34%	867	21%	167	4%
Maine	1,208	100%	563	47%	370	31%	260	21%	15	1%
Maryland	4,668	100%	1,971	42%	1,816	39%	801	17%	80	2%
Massachusetts	5,789	100%	2,502	43%	2,049	35%	1,109	19%	128	2%
Michigan	9,266	100%	3,595	39%	3,464	37%	2,047	22%	161	2%
Minnesota	4,370	100%	1,881	43%	1,458	33%	972	22%	59	1%
Mississippi	2,672	100%	957	36%	981	37%	638	24%	97	4%
Missouri	4,993	100%	2,137	43%	1,924	39%	873	17%	59	1%
Montana	811	100%	369	46%	273	34%	153	19%	16	2%
Nebraska	1,615	100%	727	45%	593	37%	263	16%	32	2%
Nevada	1,221	100%	553	45%	460	38%	184	15%	24	2%
New Hampshire	1,101	100%	511	46%	411	37%	164	15%	15	1%
New Jersey	7,738	100%	3,454	45%	2,814	36%	1,311	17%	159	2%
New Mexico	1,521	100%	608	40%	546	36%	319	21%	49	3%
New York	17,862	100%	7,337	41%	6,058	34%	4,043	23%	424	2%
North Carolina	6,523	100%	2,611	40%	2,526	39%	1,245	19%	141	2%
North Dakota	607	100%	306	50%	185	30%	114	19%	3	0%
Ohio	11,067	100%	4,614	42%	4,056	37%	2,194	20%	204	2%
Oklahoma	3,132	100%	1,236	39%	1,207	39%	590	19%	99	3%
Oregon	2,968	100%	1,380	47%	963	32%	567	19%	57	2%
Pennsylvania	12,129	100%	5,266	43%	4,039	33%	2,628	22%	195	2%
Rhode Island	947	100%	467	49%	279	29%	192	20%	9	1%
South Carolina	3,513	100%	1,263	36%	1,446	41%	708	20%	96	3%
South Dakota	680	100%	325	48%	202	30%	148	22%	4	1%
Tennessee	4,783	100%	1,710	36%	1,825	38%	1,117	23%	131	3%
Texas	16,771	100%	6,890	41%	6,533	39%	2,819	17%	528	3%
Utah	1,686	100%	657	39%	763	45%	230	14%	35	2%
Vermont	578	100%	270	47%	189	33%	108	19%	12	2%
Virginia	5,894	100%	2,325	39%	2,592	44%	815	14%	162	3%
Washington	4,893	100%	2,274	46%	1,667	34%	865	18%	87	2%
West Virginia	1,830	100%	677	37%	657	36%	440	24%	57	3%
Wisconsin	4,954	100%	2,318	47%	1,654	33%	937	19%	45	1%
Wyoming	462	100%	202	44%	182	39%	71	15%	7	1%



Findings:

- Eight states would have health alliances with less than 250,000 members (AK, DE, ND, NH, RI, SD , VT and WY).
- Five states would have health alliances with more than 2.5 million members (CA, FL, NY, PA and TX).
- FI would have more than 3 million members, NY and TX would each have more than 4 million members and CA would have more than 8 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Findings:

- According to the specifications described below, five states would have health alliances with less than 250,000 members (AK, DE, ND, VT, WY).
- Nine states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NJ, NY, OH, PA and TX).
- FL would have more than 4 million members, NY and TX would each have more than 5 million members and CA would have more than 11 million members.

Health alliance membership:

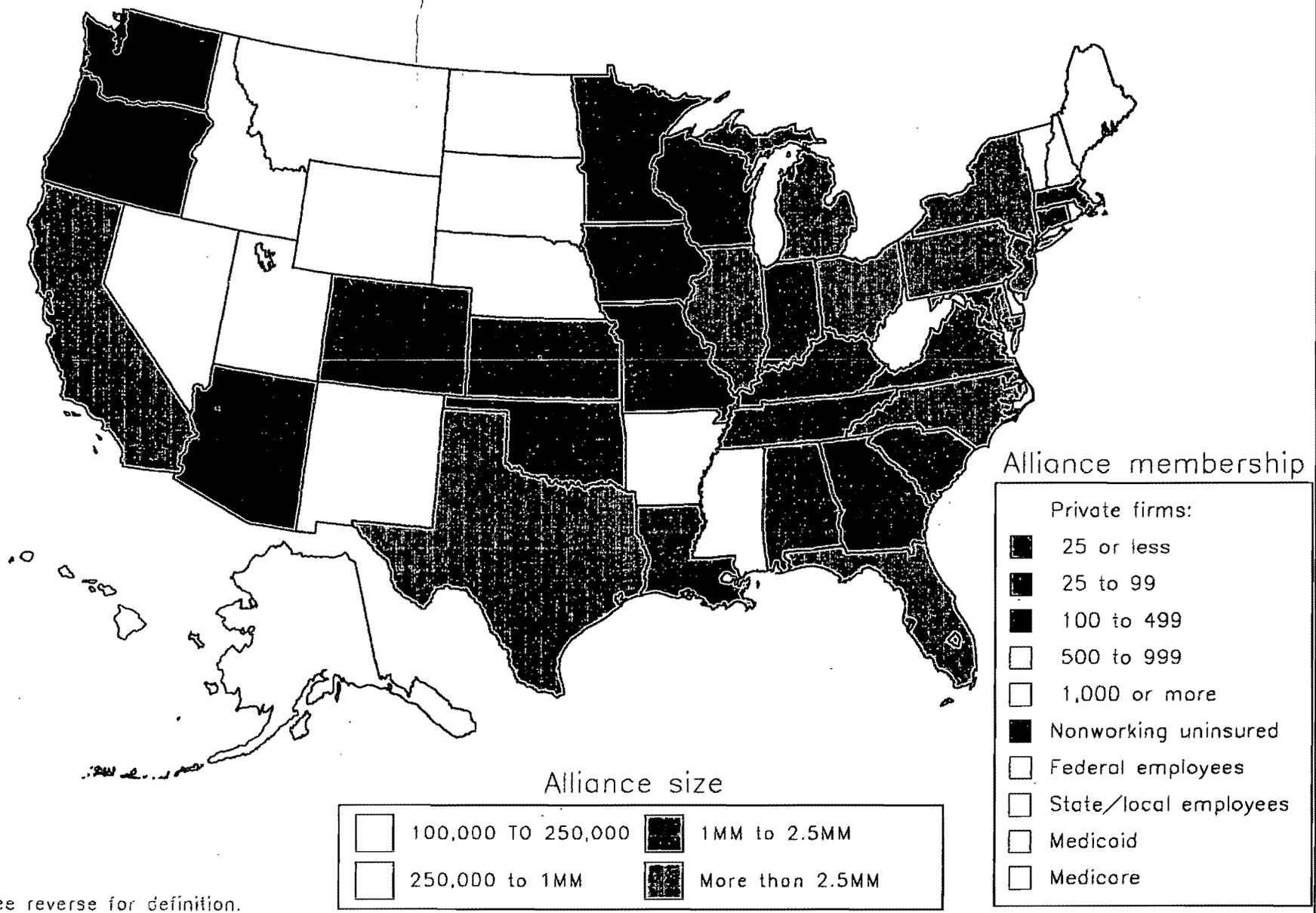
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



*See reverse for definition.

Findings:

- Three states would have health alliances with less than 250,000 members (AK, DE and WY).
- Ten states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NC, NJ, NY, OH, PA and TX).
- FL would have more than 5 million members, NY and TX would each have more than 7 million members and CA would have more than 14 million members.

Health alliance membership:

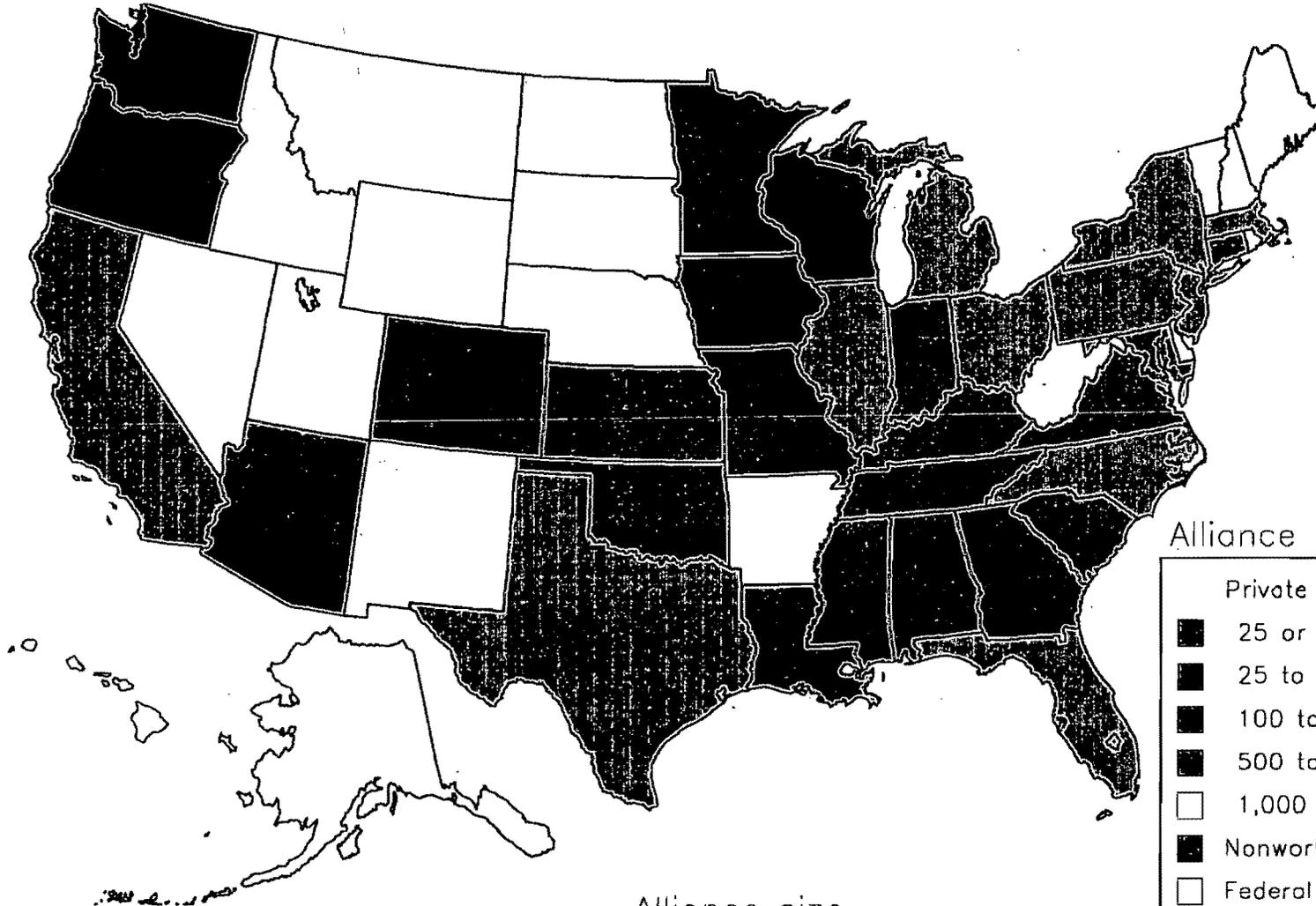
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance size

□ 100,000 TO 250,000	■ 1MM to 2.5MM
□ 250,000 to 1MM	■ More than 2.5MM

Alliance membership

Private firms:

■	25 or less
■	25 to 99
■	100 to 499
■	500 to 999
□	1,000 or more
■	Nonworking uninsured
□	Federal employees
□	State/local employees
□	Medicaid
□	Medicare

*See reverse for definition.

Findings:

- Two states would have health alliances with less than 250,000 members (AK and WY).
- Eleven states would have health alliances with more than 2.5 million members (CA, FL, IL, MA, MI, NC, NJ, NY, OH, PA and TX).
- FL would have more than 5 million members, NY and TX would each have more than 7 million members and CA would have more than 14 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

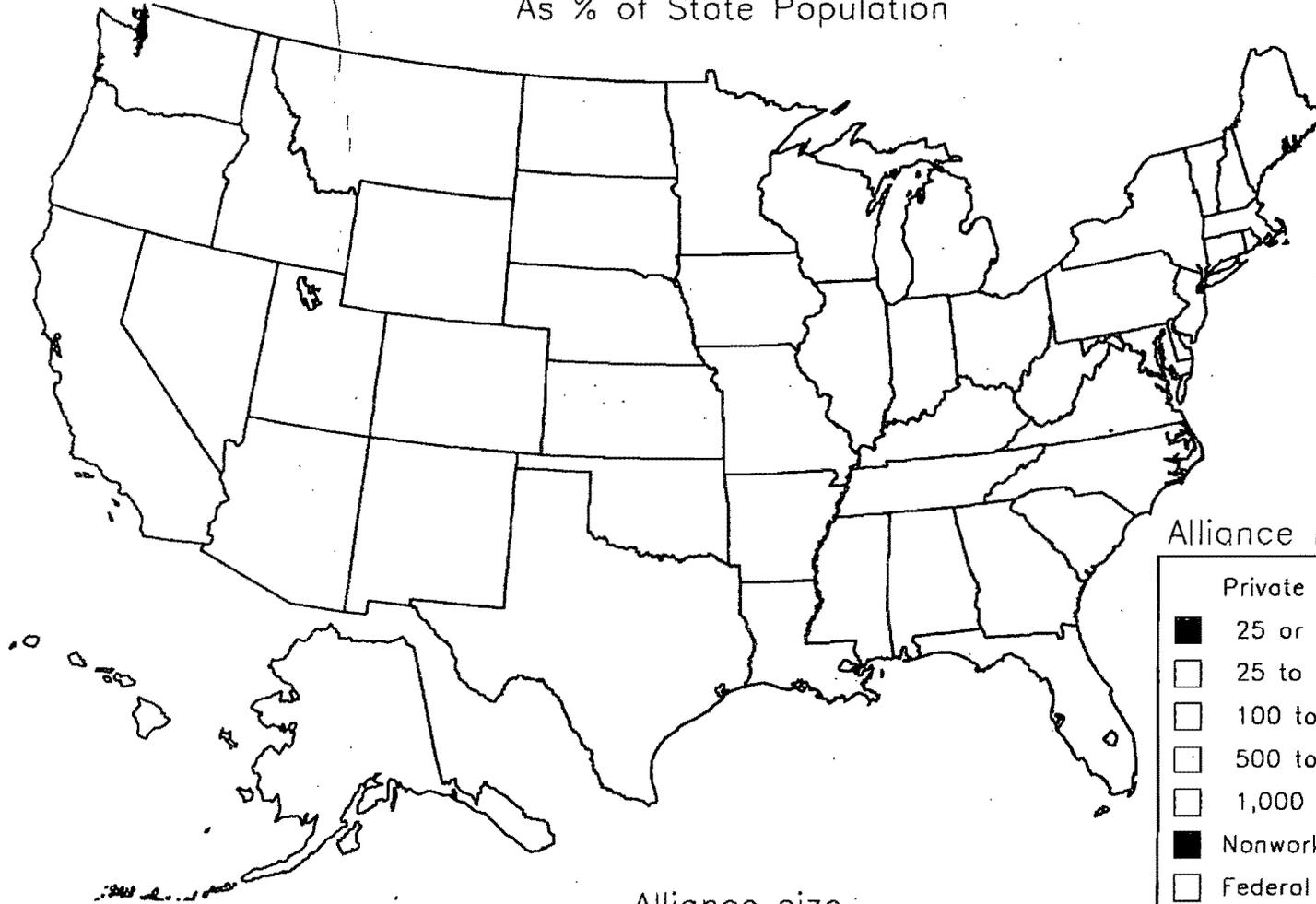
Also included in the alliance are uninsured individuals in families headed by nonworkers.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more

- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|--------------|--------------|
| □ 10% to 30% | ■ 51% to 70% |
| □ 31% to 50% | ■ 71% to 90% |

*See reverse for definition.

Findings:

- Forty-eight states would have health alliance membership between 10-30% of state population.
- Two states would have health alliance membership between 31-50% of state population (MT and ND).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

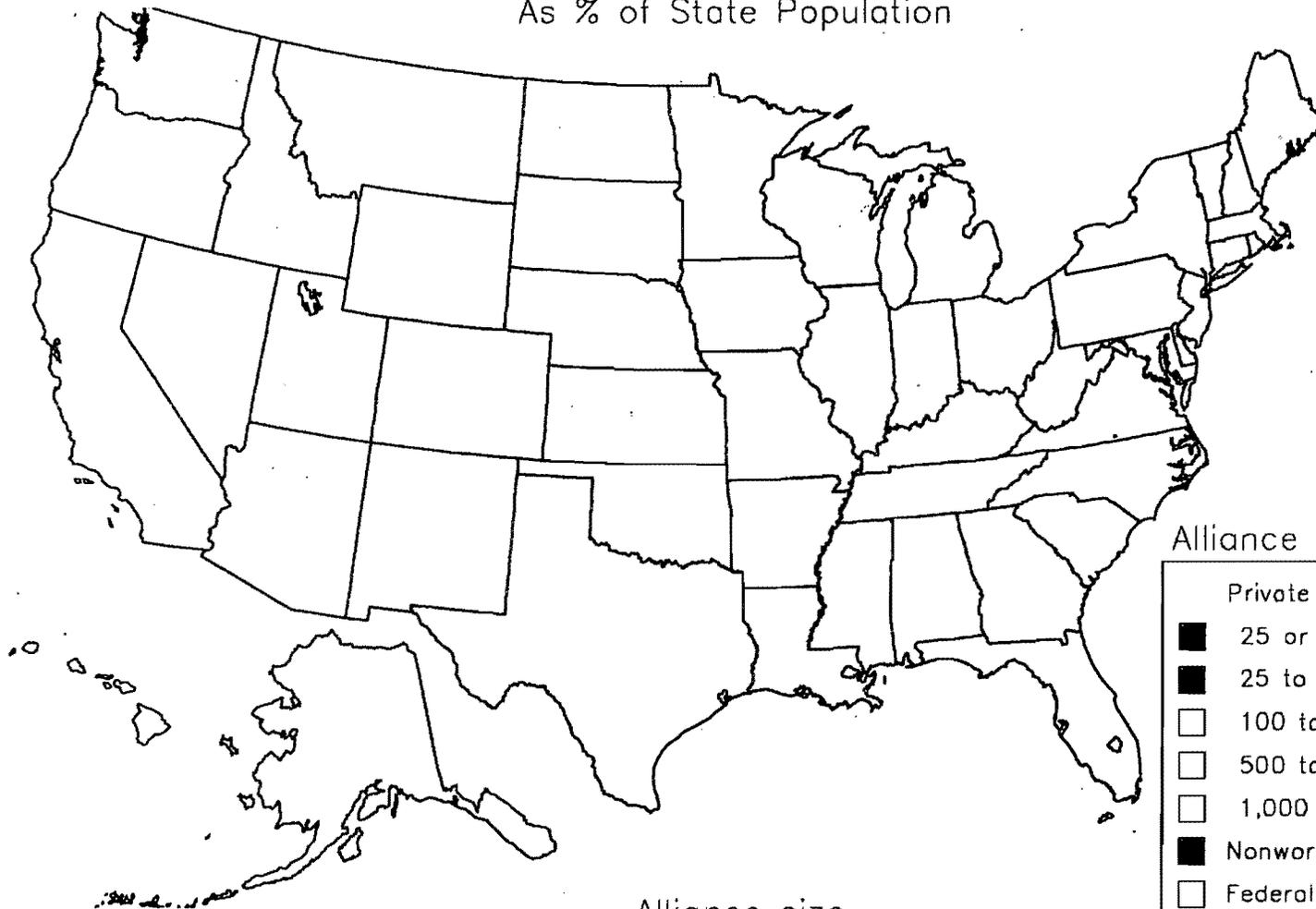
Also included in the alliance are uninsured individuals in families headed by nonworkers.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

Private firms:

■ 25 or less

■ 25 to 99

□ 100 to 499

□ 500 to 999

□ 1,000 or more

■ Nonworking uninsured

□ Federal employees

□ State/local employees

□ Medicaid

□ Medicare

Alliance size

□ 10% to 30%

■ 51% to 70%

□ 31% to 50%

■ 71% to 90%

*See reverse for definition.

Findings:

- Fourteen states would have health alliance membership between 10-30% of state population (AR, DE, GA, IL, IN, MA, MD, MI, MS, NC, SC, TN, VA and WV).
- Thirty-six states would have health alliance membership between 31-50% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

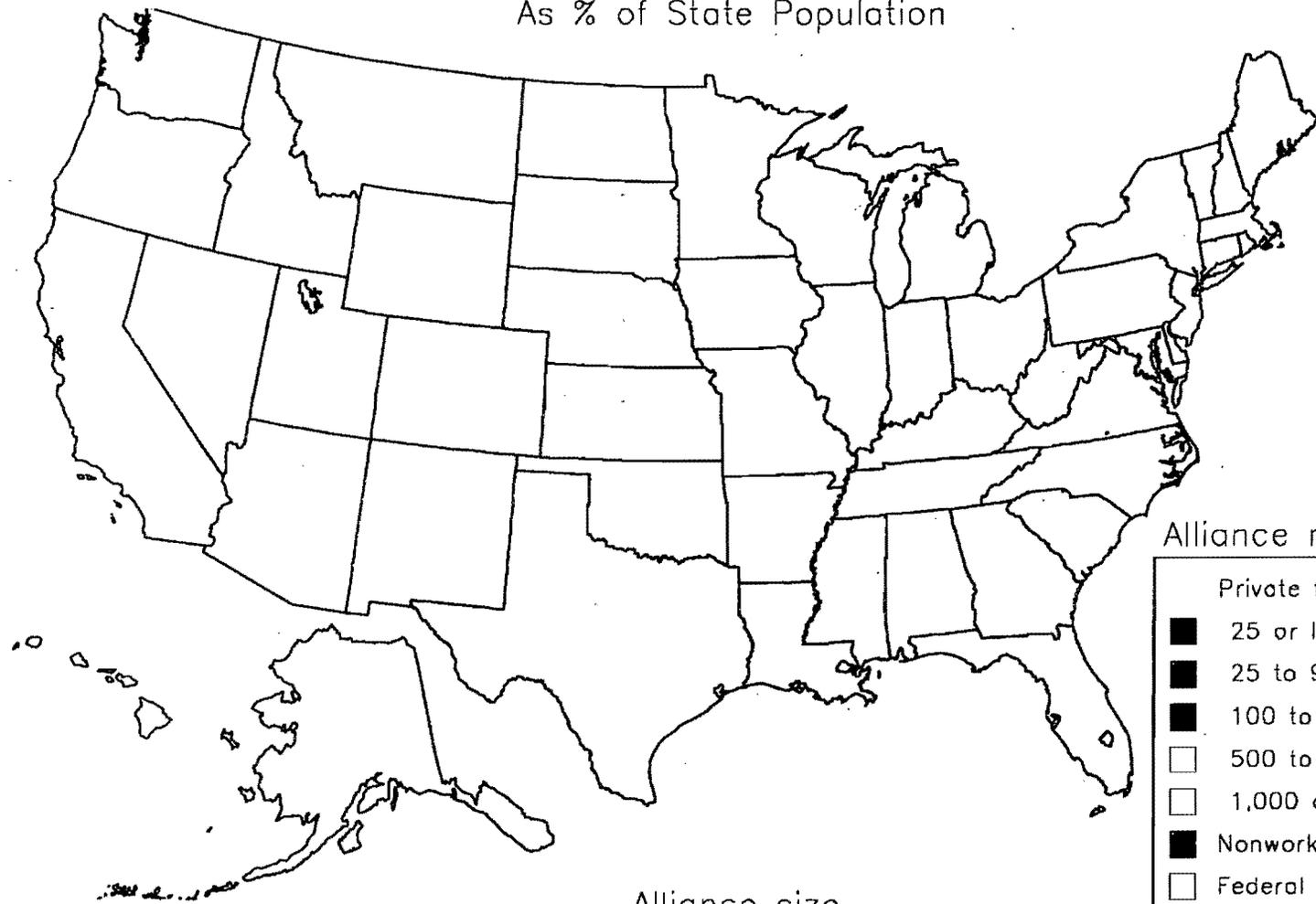
Also included in the alliance are uninsured individuals in families headed by nonworkers.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more

■ Nonworking uninsured

- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|--------------|--------------|
| □ 10% to 30% | ■ 51% to 70% |
| □ 31% to 50% | ■ 71% to 90% |

*See reverse for definition.

Findings:

- All states would have health alliance membership between 31-50% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

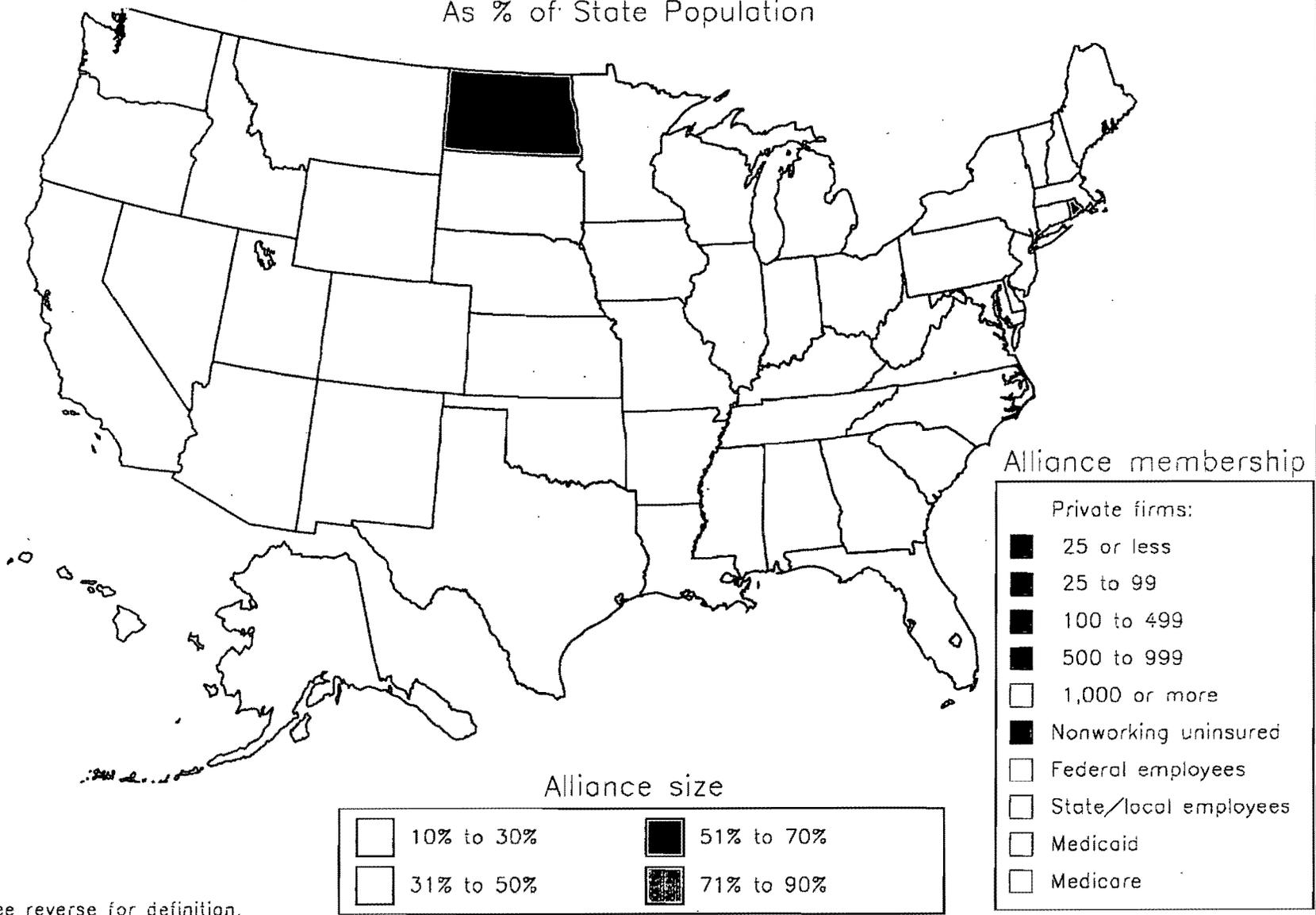
Also included in the alliance are uninsured individuals in families headed by nonworkers.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Forty-eight states would have health alliance membership between 31-50% of state population.
- Two states would have health alliance membership between 51-70% of state population (ND and RI).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

2.A. Alliances incl.: priv. ees <25, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	58,159	23%	140,829	57%	49,717	20%	0	0%
Alabama	4,153	100%	1,065	26%	2,286	55%	801	19%	0	0%
Alaska	476	100%	119	25%	262	55%	95	20%	0	0%
Arizona	3,536	100%	873	25%	1,908	54%	755	21%	0	0%
Arkansas	2,432	100%	540	22%	1,394	57%	498	20%	0	0%
California	30,140	100%	8,247	27%	15,684	52%	6,210	21%	0	0%
Colorado	3,302	100%	736	22%	2,010	61%	556	17%	0	0%
Connecticut	3,339	100%	782	23%	1,998	60%	559	17%	0	0%
Delaware	697	100%	125	18%	463	67%	108	16%	0	0%
Dist. of Columbia	526	100%	126	24%	289	55%	111	21%	0	0%
Florida	13,119	100%	3,448	26%	6,375	49%	3,296	25%	0	0%
Georgia	6,185	100%	1,286	21%	3,540	57%	1,359	22%	0	0%
Hawaii	1,073	100%	264	25%	627	58%	182	17%	0	0%
Idaho	1,034	100%	308	30%	573	55%	153	15%	0	0%
Illinois	11,749	100%	2,381	20%	7,074	60%	2,294	20%	0	0%
Indiana	5,533	100%	1,001	18%	3,471	63%	1,061	19%	0	0%
Iowa	2,819	100%	673	24%	1,583	56%	563	20%	0	0%
Kansas	2,560	100%	605	24%	1,535	60%	419	16%	0	0%
Kentucky	3,597	100%	798	22%	1,897	53%	902	25%	0	0%
Louisiana	4,182	100%	1,102	26%	2,213	53%	867	21%	0	0%
Maine	1,208	100%	297	25%	651	54%	260	21%	0	0%
Maryland	4,668	100%	970	21%	2,898	62%	801	17%	0	0%
Massachusetts	5,789	100%	1,250	22%	3,430	59%	1,109	19%	0	0%
Michigan	9,266	100%	1,847	20%	5,373	58%	2,047	22%	0	0%
Minnesota	4,370	100%	945	22%	2,453	56%	972	22%	0	0%
Mississippi	2,672	100%	548	21%	1,486	56%	638	24%	0	0%
Missouri	4,993	100%	1,168	23%	2,952	59%	873	17%	0	0%
Montana	811	100%	271	33%	387	48%	153	19%	0	0%
Nebraska	1,615	100%	423	26%	928	57%	263	16%	0	0%
Nevada	1,221	100%	313	26%	724	59%	184	15%	0	0%
New Hampshire	1,101	100%	230	21%	707	64%	164	15%	0	0%
New Jersey	7,738	100%	1,762	23%	4,665	60%	1,311	17%	0	0%
New Mexico	1,521	100%	392	26%	811	53%	319	21%	0	0%
New York	17,862	100%	4,072	23%	9,747	55%	4,043	23%	0	0%
North Carolina	6,523	100%	1,427	22%	3,851	59%	1,245	19%	0	0%
North Dakota	607	100%	190	31%	303	50%	114	19%	0	0%
Ohio	11,067	100%	2,324	21%	6,550	59%	2,194	20%	0	0%
Oklahoma	3,132	100%	710	23%	1,832	58%	590	19%	0	0%
Oregon	2,968	100%	827	28%	1,573	53%	567	19%	0	0%
Pennsylvania	12,129	100%	2,600	21%	6,901	57%	2,628	22%	0	0%
Rhode Island	947	100%	199	21%	556	59%	192	20%	0	0%
South Carolina	3,513	100%	646	18%	2,159	61%	708	20%	0	0%
South Dakota	680	100%	179	26%	353	52%	148	22%	0	0%
Tennessee	4,783	100%	948	20%	2,717	57%	1,117	23%	0	0%
Texas	16,771	100%	4,287	26%	9,664	58%	2,819	17%	0	0%
Utah	1,686	100%	405	24%	1,050	62%	230	14%	0	0%
Vermont	578	100%	168	29%	302	52%	108	19%	0	0%
Virginia	5,894	100%	1,278	22%	3,800	64%	815	14%	0	0%
Washington	4,893	100%	1,339	27%	2,689	55%	865	18%	0	0%
West Virginia	1,830	100%	376	21%	1,014	55%	440	24%	0	0%
Wisconsin	4,954	100%	1,156	23%	2,860	58%	937	19%	0	0%
Wyoming	462	100%	130	28%	261	56%	71	15%	0	0%

2.B. Alliances incl.: priv. ees <100, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	79,419	32%	119,569	48%	49,717	20%	0	0%
Alabama	4,153	100%	1,396	34%	1,956	47%	801	19%	0	0%
Alaska	476	100%	149	31%	231	49%	95	20%	0	0%
Arizona	3,536	100%	1,147	32%	1,634	46%	755	21%	0	0%
Arkansas	2,432	100%	728	30%	1,206	50%	498	20%	0	0%
California	30,140	100%	11,407	38%	12,524	42%	6,210	21%	0	0%
Colorado	3,302	100%	1,040	31%	1,706	52%	556	17%	0	0%
Connecticut	3,339	100%	1,103	33%	1,677	50%	559	17%	0	0%
Delaware	697	100%	171	24%	418	60%	108	16%	0	0%
Dist. of Columbia	526	100%	161	31%	254	48%	111	21%	0	0%
Florida	13,119	100%	4,356	33%	5,466	42%	3,296	25%	0	0%
Georgia	6,185	100%	1,806	29%	3,020	49%	1,359	22%	0	0%
Hawaii	1,073	100%	409	38%	481	45%	182	17%	0	0%
Idaho	1,034	100%	386	37%	495	48%	153	15%	0	0%
Illinois	11,749	100%	3,437	29%	6,019	51%	2,294	20%	0	0%
Indiana	5,533	100%	1,519	27%	2,953	53%	1,061	19%	0	0%
Iowa	2,819	100%	902	32%	1,354	48%	563	20%	0	0%
Kansas	2,560	100%	822	32%	1,318	52%	419	16%	0	0%
Kentucky	3,597	100%	1,121	31%	1,574	44%	902	25%	0	0%
Louisiana	4,182	100%	1,362	33%	1,952	47%	867	21%	0	0%
Maine	1,208	100%	423	35%	526	44%	260	21%	0	0%
Maryland	4,668	100%	1,228	26%	2,640	57%	801	17%	0	0%
Massachusetts	5,789	100%	1,734	30%	2,946	51%	1,109	19%	0	0%
Michigan	9,266	100%	2,661	29%	4,558	49%	2,047	22%	0	0%
Minnesota	4,370	100%	1,371	31%	2,027	46%	972	22%	0	0%
Mississippi	2,672	100%	757	28%	1,277	48%	638	24%	0	0%
Missouri	4,993	100%	1,577	32%	2,543	51%	873	17%	0	0%
Montana	811	100%	324	40%	334	41%	153	19%	0	0%
Nebraska	1,615	100%	555	34%	797	49%	263	16%	0	0%
Nevada	1,221	100%	432	35%	605	50%	184	15%	0	0%
New Hampshire	1,101	100%	341	31%	597	54%	164	15%	0	0%
New Jersey	7,738	100%	2,519	33%	3,907	50%	1,311	17%	0	0%
New Mexico	1,521	100%	519	34%	684	45%	319	21%	0	0%
New York	17,862	100%	5,538	31%	8,281	46%	4,043	23%	0	0%
North Carolina	6,523	100%	1,920	29%	3,358	51%	1,245	19%	0	0%
North Dakota	607	100%	243	40%	251	41%	114	19%	0	0%
Ohio	11,067	100%	3,341	30%	5,532	50%	2,194	20%	0	0%
Oklahoma	3,132	100%	957	31%	1,585	51%	590	19%	0	0%
Oregon	2,968	100%	1,032	35%	1,369	46%	567	19%	0	0%
Pennsylvania	12,129	100%	3,682	30%	5,819	48%	2,628	22%	0	0%
Rhode Island	947	100%	313	33%	442	47%	192	20%	0	0%
South Carolina	3,513	100%	877	25%	1,928	55%	708	20%	0	0%
South Dakota	680	100%	251	37%	282	41%	148	22%	0	0%
Tennessee	4,783	100%	1,197	25%	2,469	52%	1,117	23%	0	0%
Texas	16,771	100%	5,769	34%	8,182	49%	2,819	17%	0	0%
Utah	1,686	100%	516	31%	939	56%	230	14%	0	0%
Vermont	578	100%	212	37%	258	45%	108	19%	0	0%
Virginia	5,894	100%	1,688	29%	3,390	58%	815	14%	0	0%
Washington	4,893	100%	1,755	36%	2,273	46%	865	18%	0	0%
West Virginia	1,830	100%	505	28%	886	48%	440	24%	0	0%
Wisconsin	4,954	100%	1,598	32%	2,418	49%	937	19%	0	0%
Wyoming	462	100%	162	35%	229	50%	71	15%	0	0%

2.C. Alliances incl.: priv. ees <500, nonworkers

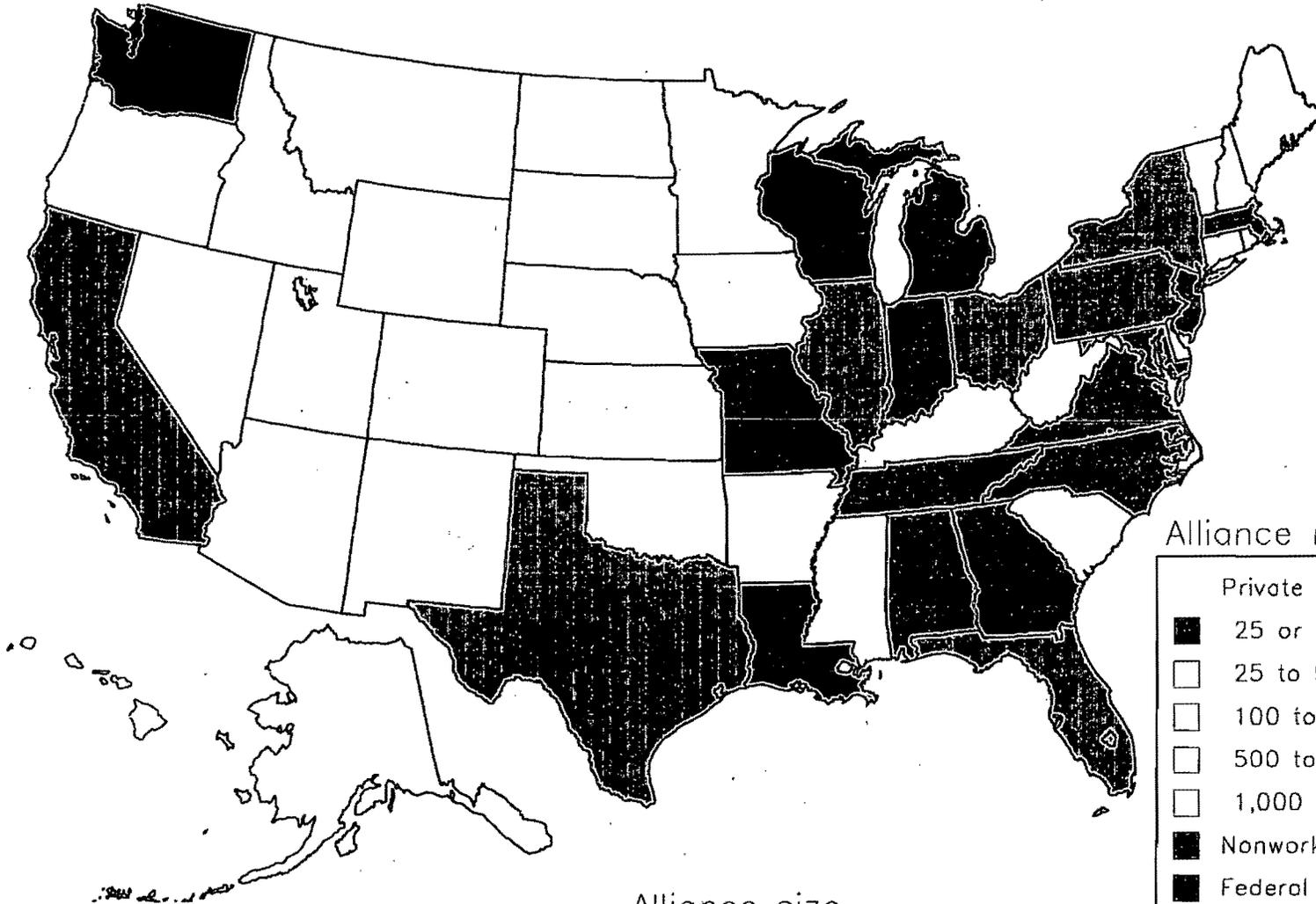
	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	102,387	41%	96,601	39%	49,717	20%	0	0%
Alabama	4,153	100%	1,812	44%	1,540	37%	801	19%	0	0%
Alaska	476	100%	181	38%	199	42%	95	20%	0	0%
Arizona	3,536	100%	1,451	41%	1,330	38%	755	21%	0	0%
Arkansas	2,432	100%	920	38%	1,014	42%	498	20%	0	0%
California	30,140	100%	14,068	47%	9,863	33%	6,210	21%	0	0%
Colorado	3,302	100%	1,262	38%	1,484	45%	556	17%	0	0%
Connecticut	3,339	100%	1,454	44%	1,326	40%	559	17%	0	0%
Delaware	697	100%	248	36%	341	49%	108	16%	0	0%
Dist. of Columbia	526	100%	215	41%	199	38%	111	21%	0	0%
Florida	13,119	100%	5,359	41%	4,464	34%	3,296	25%	0	0%
Georgia	6,185	100%	2,164	35%	2,662	43%	1,359	22%	0	0%
Hawaii	1,073	100%	516	48%	375	35%	182	17%	0	0%
Idaho	1,034	100%	453	44%	427	41%	153	15%	0	0%
Illinois	11,749	100%	4,675	40%	4,780	41%	2,294	20%	0	0%
Indiana	5,533	100%	2,099	38%	2,373	43%	1,061	19%	0	0%
Iowa	2,819	100%	1,187	42%	1,069	38%	563	20%	0	0%
Kansas	2,560	100%	1,112	43%	1,029	40%	419	16%	0	0%
Kentucky	3,597	100%	1,546	43%	1,149	32%	902	25%	0	0%
Louisiana	4,182	100%	1,761	42%	1,554	37%	867	21%	0	0%
Maine	1,208	100%	524	43%	425	35%	260	21%	0	0%
Maryland	4,668	100%	1,783	38%	2,085	45%	801	17%	0	0%
Massachusetts	5,789	100%	2,394	41%	2,286	39%	1,109	19%	0	0%
Michigan	9,266	100%	3,472	37%	3,747	40%	2,047	22%	0	0%
Minnesota	4,370	100%	1,777	41%	1,621	37%	972	22%	0	0%
Mississippi	2,672	100%	971	36%	1,063	40%	638	24%	0	0%
Missouri	4,993	100%	2,046	41%	2,074	42%	873	17%	0	0%
Montana	811	100%	358	44%	300	37%	153	19%	0	0%
Nebraska	1,615	100%	715	44%	637	39%	263	16%	0	0%
Nevada	1,221	100%	523	43%	514	42%	184	15%	0	0%
New Hampshire	1,101	100%	457	41%	480	44%	164	15%	0	0%
New Jersey	7,738	100%	3,268	42%	3,159	41%	1,311	17%	0	0%
New Mexico	1,521	100%	609	40%	593	39%	319	21%	0	0%
New York	17,862	100%	7,234	41%	6,584	37%	4,043	23%	0	0%
North Carolina	6,523	100%	2,545	39%	2,733	42%	1,245	19%	0	0%
North Dakota	607	100%	295	48%	199	33%	114	19%	0	0%
Ohio	11,067	100%	4,392	40%	4,482	40%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,222	39%	1,320	42%	590	19%	0	0%
Oregon	2,968	100%	1,330	45%	1,070	36%	567	19%	0	0%
Pennsylvania	12,129	100%	4,973	41%	4,528	37%	2,628	22%	0	0%
Rhode Island	947	100%	432	46%	324	34%	192	20%	0	0%
South Carolina	3,513	100%	1,202	34%	1,603	46%	708	20%	0	0%
South Dakota	680	100%	316	46%	216	32%	148	22%	0	0%
Tennessee	4,783	100%	1,629	34%	2,037	43%	1,117	23%	0	0%
Texas	16,771	100%	7,081	42%	6,870	41%	2,819	17%	0	0%
Utah	1,686	100%	643	38%	812	48%	230	14%	0	0%
Vermont	578	100%	271	47%	199	35%	108	19%	0	0%
Virginia	5,894	100%	2,240	38%	2,838	48%	815	14%	0	0%
Washington	4,893	100%	2,200	45%	1,828	37%	865	18%	0	0%
West Virginia	1,830	100%	667	36%	723	40%	440	24%	0	0%
Wisconsin	4,954	100%	2,134	43%	1,882	38%	937	19%	0	0%
Wyoming	462	100%	199	43%	192	42%	71	15%	0	0%

2.D. Alliances incl.: priv. ees <1,000, nonworkers

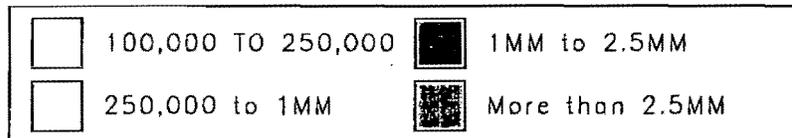
	Total	%	Alliance	%	Employer	%	Govt	%	Unins.	%
Total	248,705	100%	110,863	45%	88,125	35%	49,717	20%	0	0%
Alabama	4,153	100%	1,936	47%	1,415	34%	801	19%	0	0%
Alaska	476	100%	201	42%	180	38%	95	20%	0	0%
Arizona	3,536	100%	1,565	44%	1,216	34%	755	21%	0	0%
Arkansas	2,432	100%	978	40%	955	39%	498	20%	0	0%
California	30,140	100%	14,933	50%	8,998	30%	6,210	21%	0	0%
Colorado	3,302	100%	1,343	41%	1,403	42%	556	17%	0	0%
Connecticut	3,339	100%	1,598	48%	1,182	35%	559	17%	0	0%
Delaware	697	100%	264	38%	325	47%	108	16%	0	0%
Dist. of Columbia	526	100%	233	44%	182	35%	111	21%	0	0%
Florida	13,119	100%	5,741	44%	4,081	31%	3,296	25%	0	0%
Georgia	6,185	100%	2,363	38%	2,463	40%	1,359	22%	0	0%
Hawaii	1,073	100%	533	50%	358	33%	182	17%	0	0%
Idaho	1,034	100%	479	46%	402	39%	153	15%	0	0%
Illinois	11,749	100%	5,192	44%	4,263	36%	2,294	20%	0	0%
Indiana	5,533	100%	2,308	42%	2,164	39%	1,061	19%	0	0%
Iowa	2,819	100%	1,273	45%	983	35%	563	20%	0	0%
Kansas	2,560	100%	1,204	47%	936	37%	419	16%	0	0%
Kentucky	3,597	100%	1,696	47%	999	28%	902	25%	0	0%
Louisiana	4,182	100%	1,879	45%	1,436	34%	867	21%	0	0%
Maine	1,208	100%	578	48%	370	31%	260	21%	0	0%
Maryland	4,668	100%	2,051	44%	1,816	39%	801	17%	0	0%
Massachusetts	5,789	100%	2,630	45%	2,049	35%	1,109	19%	0	0%
Michigan	9,266	100%	3,755	41%	3,464	37%	2,047	22%	0	0%
Minnesota	4,370	100%	1,940	44%	1,458	33%	972	22%	0	0%
Mississippi	2,672	100%	1,054	39%	981	37%	638	24%	0	0%
Missouri	4,993	100%	2,196	44%	1,924	39%	873	17%	0	0%
Montana	811	100%	385	47%	273	34%	153	19%	0	0%
Nebraska	1,615	100%	759	47%	593	37%	263	16%	0	0%
Nevada	1,221	100%	577	47%	460	38%	184	15%	0	0%
New Hampshire	1,101	100%	526	48%	411	37%	164	15%	0	0%
New Jersey	7,738	100%	3,613	47%	2,814	36%	1,311	17%	0	0%
New Mexico	1,521	100%	657	43%	546	36%	319	21%	0	0%
New York	17,862	100%	7,761	43%	6,058	34%	4,043	23%	0	0%
North Carolina	6,523	100%	2,752	42%	2,526	39%	1,245	19%	0	0%
North Dakota	607	100%	309	51%	185	30%	114	19%	0	0%
Ohio	11,067	100%	4,818	44%	4,056	37%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,335	43%	1,207	39%	590	19%	0	0%
Oregon	2,968	100%	1,437	48%	963	32%	567	19%	0	0%
Pennsylvania	12,129	100%	5,462	45%	4,039	33%	2,628	22%	0	0%
Rhode Island	947	100%	476	50%	279	29%	192	20%	0	0%
South Carolina	3,513	100%	1,359	39%	1,446	41%	708	20%	0	0%
South Dakota	680	100%	330	48%	202	30%	148	22%	0	0%
Tennessee	4,783	100%	1,841	38%	1,825	38%	1,117	23%	0	0%
Texas	16,771	100%	7,419	44%	6,533	39%	2,819	17%	0	0%
Utah	1,686	100%	692	41%	763	45%	230	14%	0	0%
Vermont	578	100%	282	49%	189	33%	108	19%	0	0%
Virginia	5,894	100%	2,486	42%	2,592	44%	815	14%	0	0%
Washington	4,893	100%	2,361	48%	1,667	34%	865	18%	0	0%
West Virginia	1,830	100%	733	40%	657	36%	440	24%	0	0%
Wisconsin	4,954	100%	2,362	48%	1,654	33%	937	19%	0	0%
Wyoming	462	100%	209	45%	182	39%	71	15%	0	0%



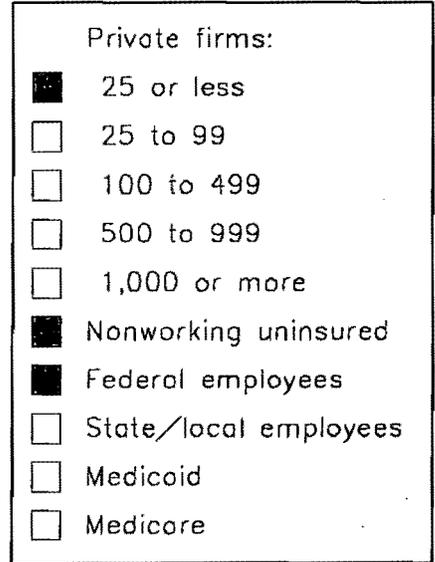
Health Alliance Membership by State*



Alliance size



Alliance membership



*See reverse for definition.

Findings:

- Seven states would have health alliances with less than 250,000 members (AK, DE, ND, RI, SD, VT and WY).
- Seven states would have health alliances with more than 2.5 million members (CA, FL, IL, NY, OH, PA and TX).
- FL would have more than 3 million members, NY and TX would each have more than 4 million members and CA would have more than 9 million members.

Health alliance membership:

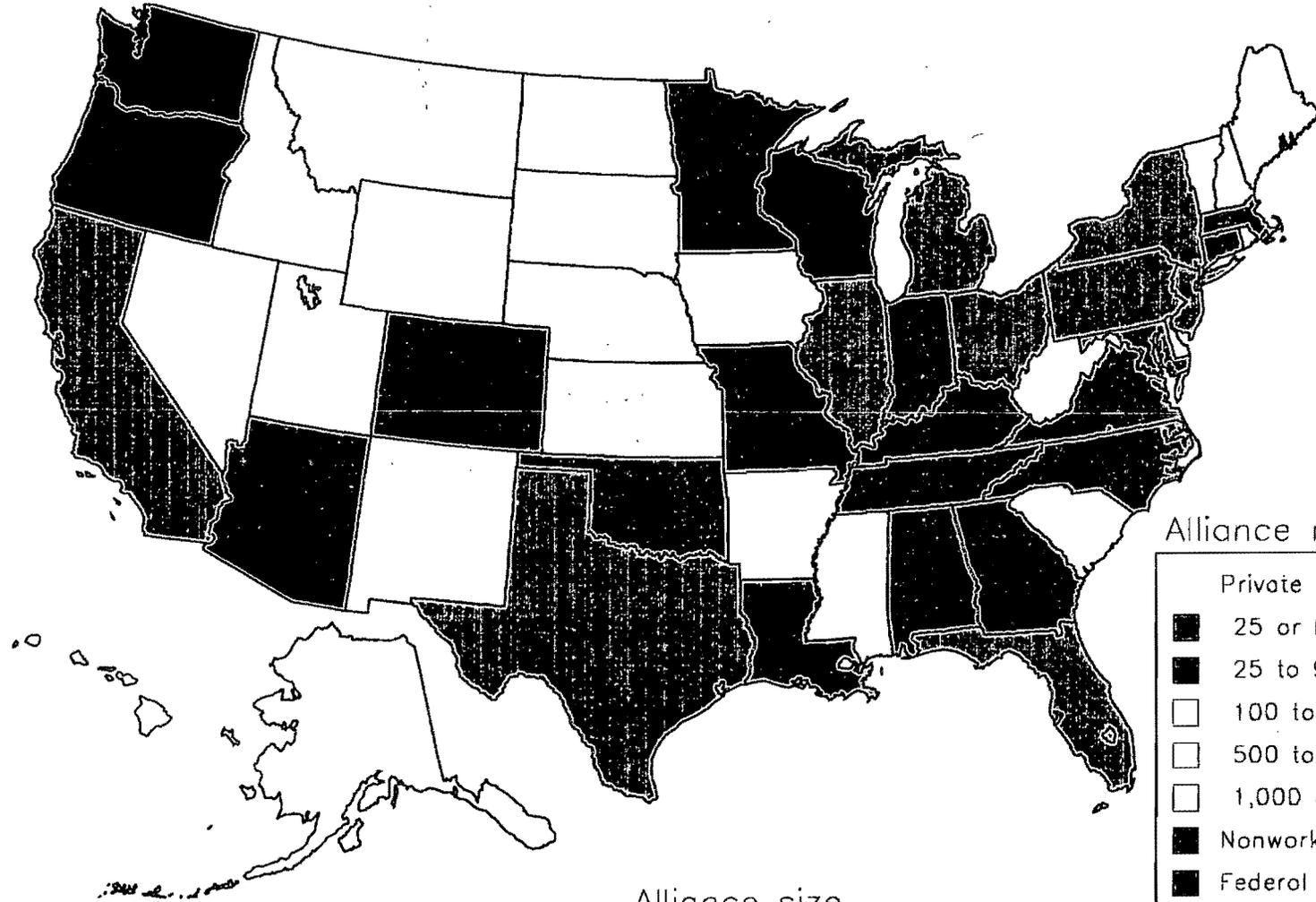
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and federal employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance size

□ 100,000 TO 250,000	■ 1MM to 2.5MM
□ 250,000 to 1MM	■ More than 2.5MM

Alliance membership

Private firms:

■	25 or less
■	25 to 99
□	100 to 499
□	500 to 999
□	1,000 or more
■	Nonworking uninsured
■	Federal employees
□	State/local employees
□	Medicaid
□	Medicare

*See reverse for definition.

Findings:

- Four states would have health alliances with less than 250,000 members (AK, DE, VT and WY).
- Nine states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NJ, NY, OH, PA and TX).
- FL would have more than 4 million members, NY would have more than 5 million members, TX would have more than 6 million members and CA would have more than 12 million members.

Health alliance membership:

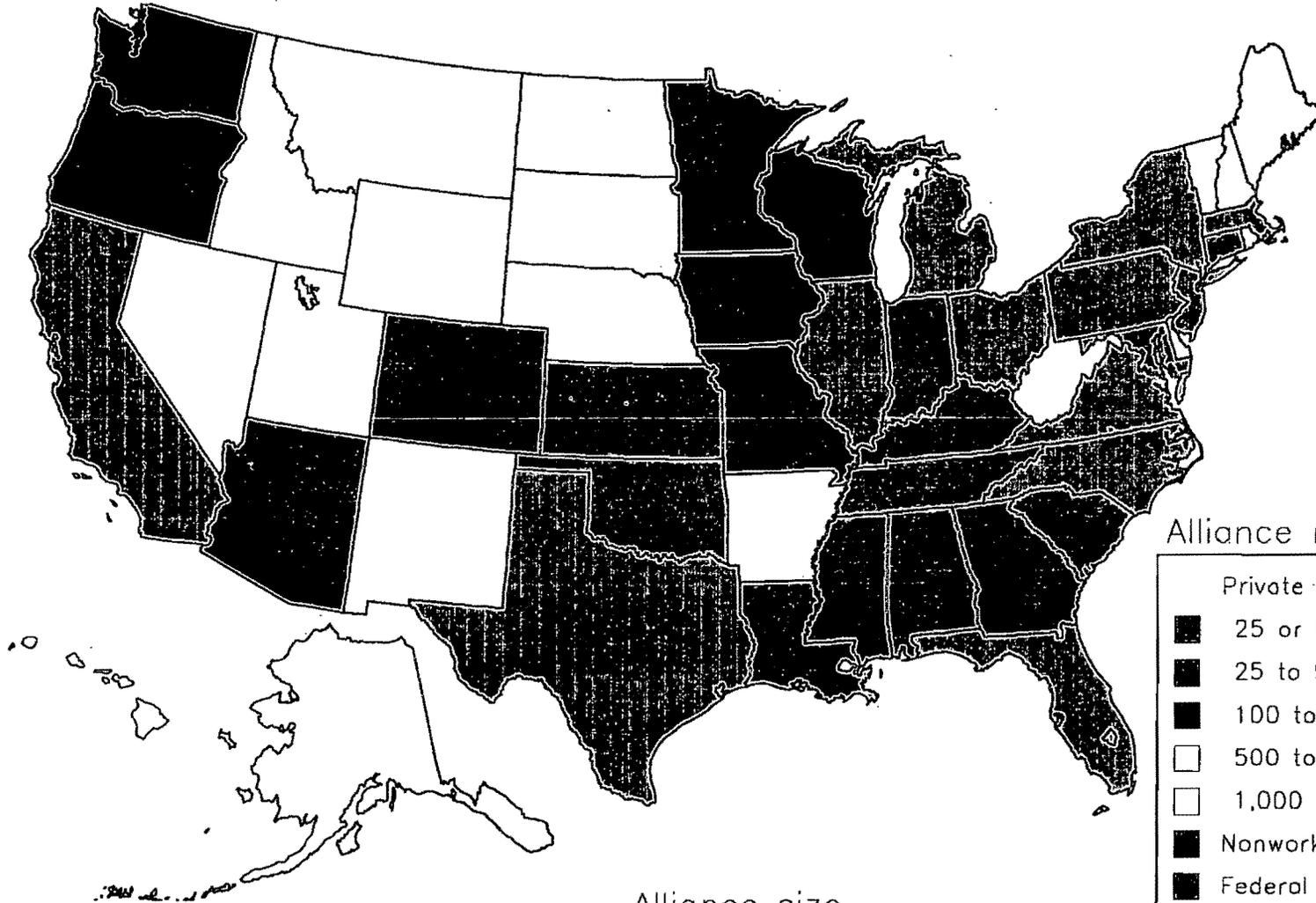
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and federal employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance membership

- Private firms:
- 25 or less
 - 25 to 99
 - 100 to 499
 - 500 to 999
 - 1,000 or more
 - Nonworking uninsured
 - Federal employees
 - State/local employees
 - Medicaid
 - Medicare

Alliance size

- | | |
|----------------------|-------------------|
| □ 100,000 TO 250,000 | ■ 1MM to 2.5MM |
| □ 250,000 to 1MM | ■ More than 2.5MM |

*See reverse for definition.

Findings:

- Two states would have health alliances with less than 250,000 members (AK and WY).
- Twelve states would have health alliances with more than 2.5 million members (CA, FL, IL, MA, MI, NC, NJ, NY, OH, PA, TX and VA).
- FL would have more than 5 million members, NY and TX would each have more than 7 million members and CA would have more than 14 million members.

Health alliance membership:

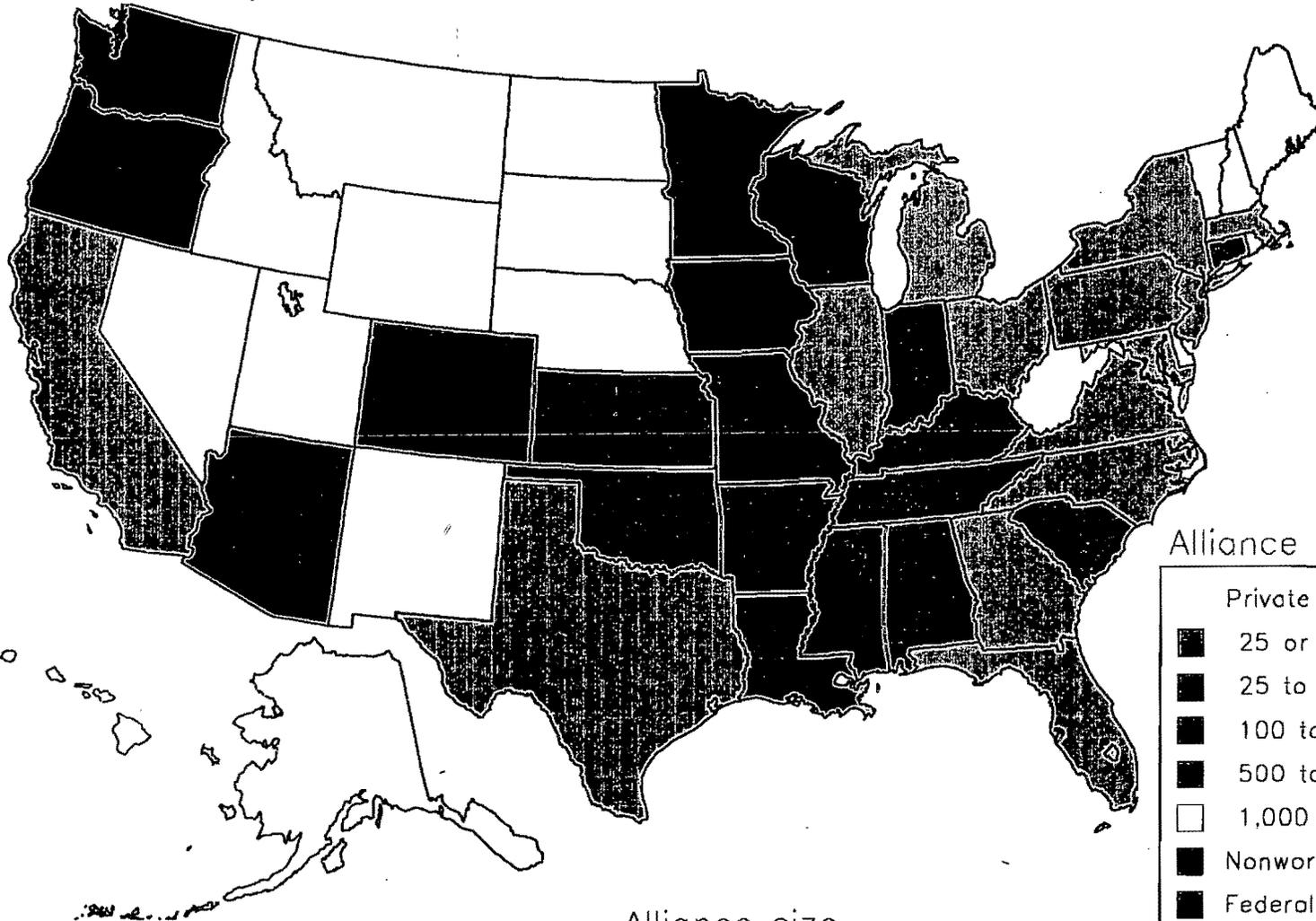
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and federal employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance membership

- Private firms:
- 25 or less
 - 25 to 99
 - 100 to 499
 - 500 to 999
 - 1,000 or more
 - Nonworking uninsured
 - Federal employees
 - State/local employees
 - Medicaid
 - Medicare

Alliance size

- 100,000 TO 250,000
- 1MM to 2.5MM
- 250,000 to 1MM
- More than 2.5MM

*See reverse for definition.

Findings:

- Two states would have health alliances with less than 250,000 members (AK and WY).
- Fourteen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, MA, MD, MI, NC, NJ, NY, OH, PA, TX and VA).
- FL would have more than 5 million members, NY and TX would each have more than 7 million members and CA would have more than 14 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and federal employees.

Data source:

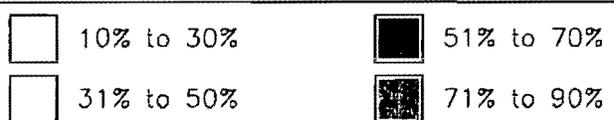
Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

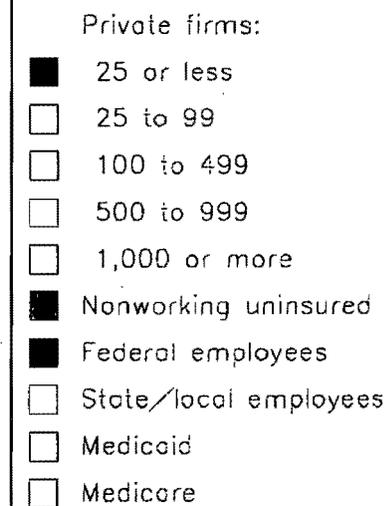
As % of State Population



Alliance size



Alliance membership



*See reverse for definition.

Findings:

- Thirty-eight states would have health alliance membership between 10-30% of state population.
- Twelve states would have health alliance membership between 31-50% of state population (AK, CA, HI, ID, MD, MT, ND, NM, OR, SD, VT, and WY).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and federal employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more

■ Nonworking uninsured

■ Federal employees

□ State/local employees

□ Medicaid

□ Medicare

Alliance size

□ 10% to 30%

■ 51% to 70%

□ 31% to 50%

■ 71% to 90%

*See reverse for definition.

Findings:

- Five states would have health alliance membership between 10-30% of state population (DE, IN, SC, TN, and WV).
- Forty-five states would have health alliance membership between 31-50% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

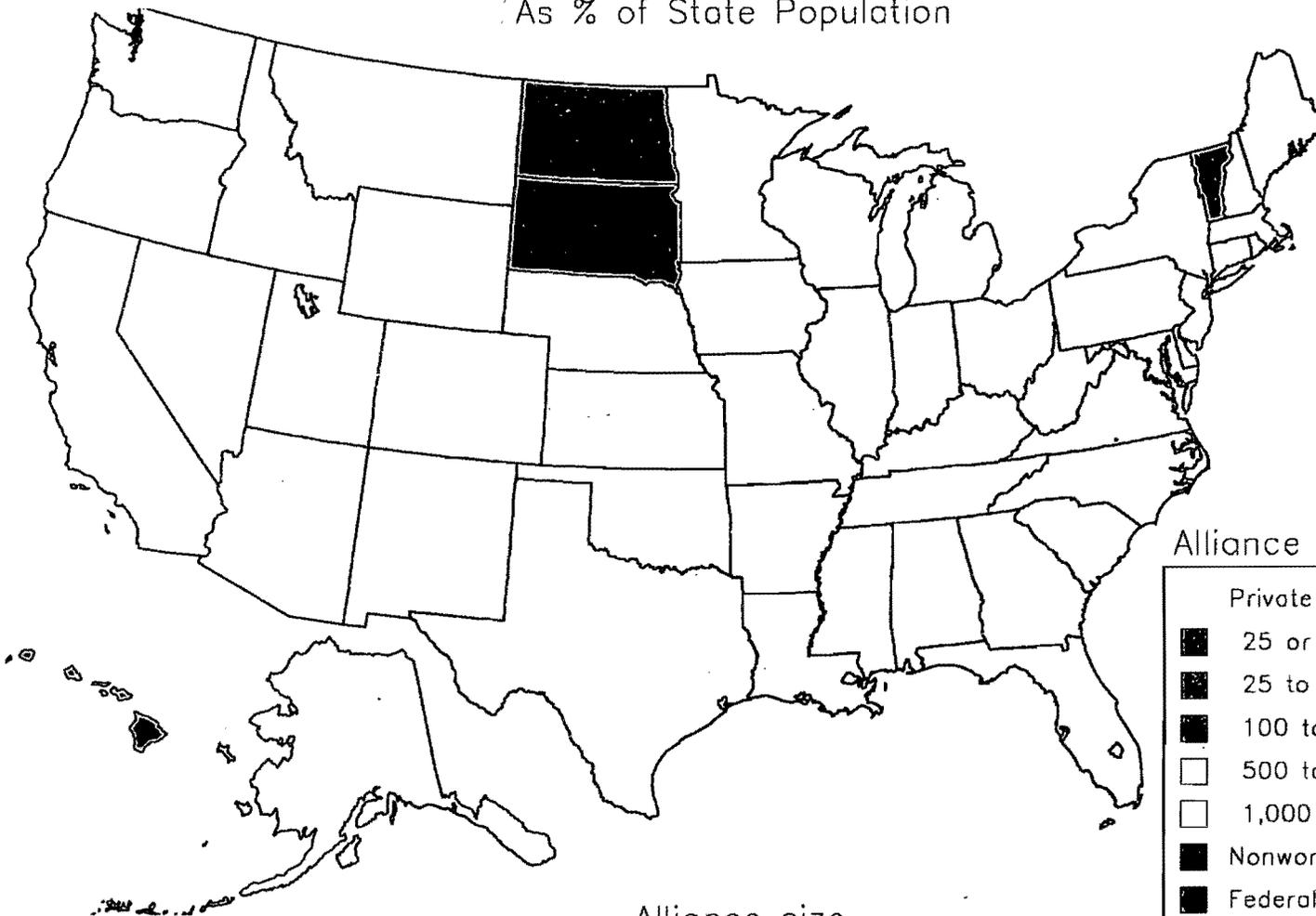
Also included in the alliance are uninsured individuals in families headed by nonworkers and federal employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|--------------|--------------|
| □ 10% to 30% | ■ 51% to 70% |
| □ 31% to 50% | ■ 71% to 90% |

*See reverse for definition.

Findings:

- Forty-six states would have health alliance membership between 31-50% of state population.
- Four states would have health alliance membership between 51-70% of state population (HI, ND, SD and VT).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

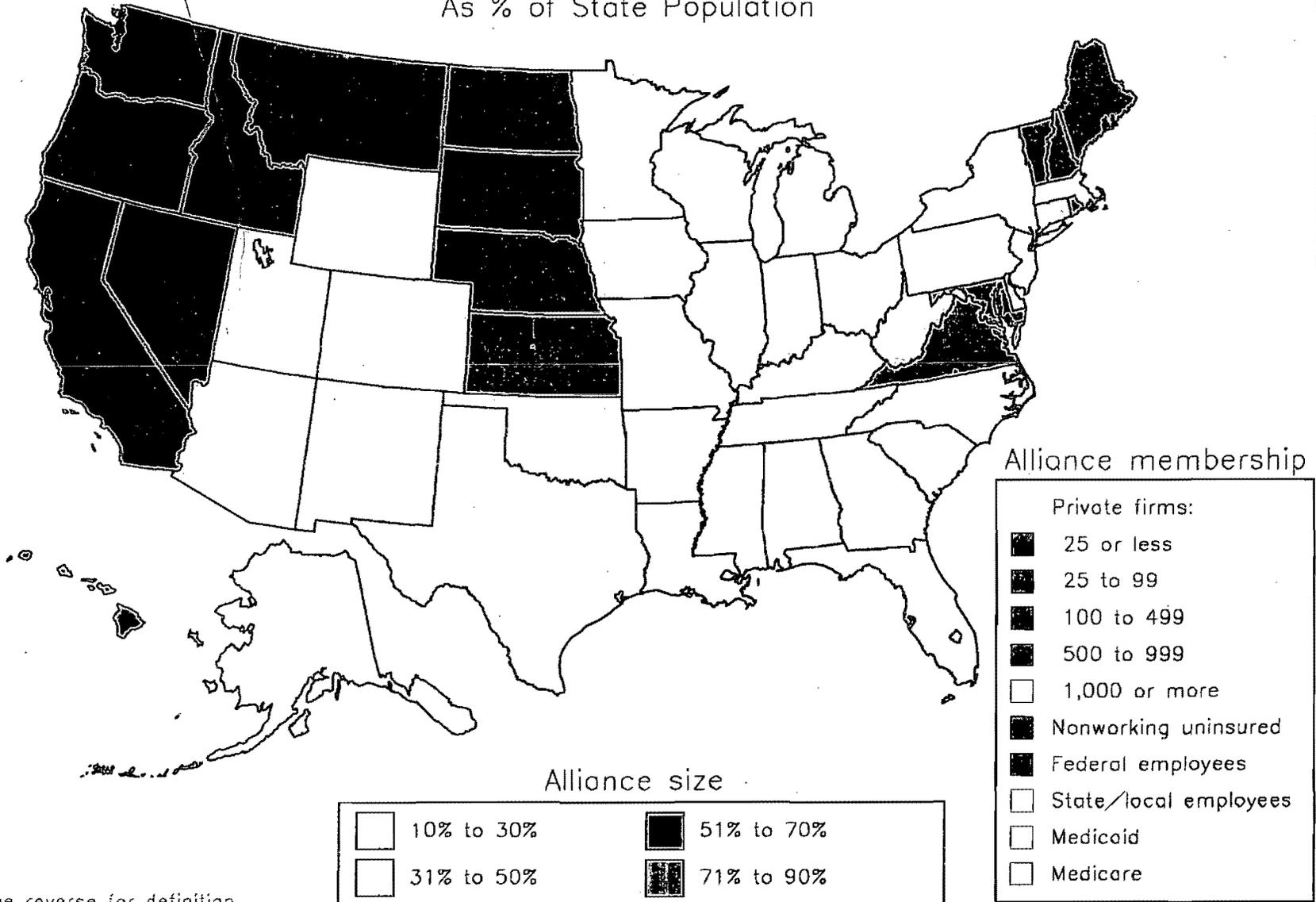
Also included in the alliance are uninsured individuals in families headed by nonworkers and federal employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Thirty-three states would have health alliance membership between 31-50% of state population.
- Seventeen states would have health alliance membership between 51-70% of state population (CA, HI, ID, KS, MD, ME, MT, ND, NE, NH, NV, OR, RI, SD, VA, VT and WA).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and federal employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

3.A. Alliances incl.: priv. ees <25, fed. ees, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	64,869	26%	134,119	54%	49,717	20%	0	0%
Alabama	4,153	100%	1,169	28%	2,182	53%	801	19%	0	0%
Alaska	476	100%	150	32%	231	49%	95	20%	0	0%
Arizona	3,536	100%	933	26%	1,848	52%	755	21%	0	0%
Arkansas	2,432	100%	620	25%	1,314	54%	498	20%	0	0%
California	30,140	100%	9,052	30%	14,879	49%	6,210	21%	0	0%
Colorado	3,302	100%	876	27%	1,870	57%	556	17%	0	0%
Connecticut	3,339	100%	853	26%	1,927	58%	559	17%	0	0%
Delaware	697	100%	145	21%	444	64%	108	16%	0	0%
Dist. of Columbia	526	100%	193	37%	221	42%	111	21%	0	0%
Florida	13,119	100%	3,747	29%	6,075	46%	3,296	25%	0	0%
Georgia	6,185	100%	1,453	23%	3,373	55%	1,359	22%	0	0%
Hawaii	1,073	100%	326	30%	565	53%	182	17%	0	0%
Idaho	1,034	100%	349	34%	532	51%	153	15%	0	0%
Illinois	11,749	100%	2,573	22%	6,882	59%	2,294	20%	0	0%
Indiana	5,533	100%	1,104	20%	3,368	61%	1,061	19%	0	0%
Iowa	2,819	100%	751	27%	1,506	53%	563	20%	0	0%
Kansas	2,560	100%	690	27%	1,450	57%	419	16%	0	0%
Kentucky	3,597	100%	855	24%	1,840	51%	902	25%	0	0%
Louisiana	4,182	100%	1,208	29%	2,107	50%	867	21%	0	0%
Maine	1,208	100%	326	27%	623	52%	260	21%	0	0%
Maryland	4,668	100%	1,437	31%	2,431	52%	801	17%	0	0%
Massachusetts	5,789	100%	1,381	24%	3,299	57%	1,109	19%	0	0%
Michigan	9,266	100%	1,995	22%	5,224	56%	2,047	22%	0	0%
Minnesota	4,370	100%	989	23%	2,409	55%	972	22%	0	0%
Mississippi	2,672	100%	631	24%	1,403	53%	638	24%	0	0%
Missouri	4,993	100%	1,338	27%	2,782	56%	873	17%	0	0%
Montana	811	100%	300	37%	358	44%	153	19%	0	0%
Nebraska	1,615	100%	475	29%	877	54%	263	16%	0	0%
Nevada	1,221	100%	352	29%	685	56%	184	15%	0	0%
New Hampshire	1,101	100%	265	24%	672	61%	164	15%	0	0%
New Jersey	7,738	100%	1,924	25%	4,502	58%	1,311	17%	0	0%
New Mexico	1,521	100%	466	31%	736	48%	319	21%	0	0%
New York	17,862	100%	4,438	25%	9,381	53%	4,043	23%	0	0%
North Carolina	6,523	100%	1,534	24%	3,744	57%	1,245	19%	0	0%
North Dakota	607	100%	211	35%	282	46%	114	19%	0	0%
Ohio	11,067	100%	2,513	23%	6,361	57%	2,194	20%	0	0%
Oklahoma	3,132	100%	780	25%	1,762	56%	590	19%	0	0%
Oregon	2,968	100%	896	30%	1,505	51%	567	19%	0	0%
Pennsylvania	12,129	100%	2,916	24%	6,585	54%	2,628	22%	0	0%
Rhode Island	947	100%	216	23%	540	57%	192	20%	0	0%
South Carolina	3,513	100%	759	22%	2,046	58%	708	20%	0	0%
South Dakota	680	100%	204	30%	328	48%	148	22%	0	0%
Tennessee	4,783	100%	1,157	24%	2,509	52%	1,117	23%	0	0%
Texas	16,771	100%	4,633	28%	9,318	56%	2,819	17%	0	0%
Utah	1,686	100%	502	30%	953	57%	230	14%	0	0%
Vermont	578	100%	191	33%	280	48%	108	19%	0	0%
Virginia	5,894	100%	1,752	30%	3,326	56%	815	14%	0	0%
Washington	4,893	100%	1,434	29%	2,594	53%	865	18%	0	0%
West Virginia	1,830	100%	419	23%	971	53%	440	24%	0	0%
Wisconsin	4,954	100%	1,241	25%	2,775	56%	937	19%	0	0%
Wyoming	462	100%	149	32%	242	52%	71	15%	0	0%

3.B. Alliances incl.: priv. ees <100, fed. ees, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	86,129	35%	112,859	45%	49,717	20%	0	0%
Alabama	4,153	100%	1,500	36%	1,852	45%	801	19%	0	0%
Alaska	476	100%	180	38%	200	42%	95	20%	0	0%
Arizona	3,536	100%	1,208	34%	1,573	44%	755	21%	0	0%
Arkansas	2,432	100%	807	33%	1,126	46%	498	20%	0	0%
California	30,140	100%	12,212	41%	11,718	39%	6,210	21%	0	0%
Colorado	3,302	100%	1,179	36%	1,567	47%	556	17%	0	0%
Connecticut	3,339	100%	1,174	35%	1,606	48%	559	17%	0	0%
Delaware	697	100%	190	27%	399	57%	108	16%	0	0%
Dist. of Columbia	526	100%	228	43%	187	35%	111	21%	0	0%
Florida	13,119	100%	4,656	35%	5,167	39%	3,296	25%	0	0%
Georgia	6,185	100%	1,973	32%	2,853	46%	1,359	22%	0	0%
Hawaii	1,073	100%	471	44%	420	39%	182	17%	0	0%
Idaho	1,034	100%	427	41%	453	44%	153	15%	0	0%
Illinois	11,749	100%	3,628	31%	5,827	50%	2,294	20%	0	0%
Indiana	5,533	100%	1,621	29%	2,851	52%	1,061	19%	0	0%
Iowa	2,819	100%	979	35%	1,277	45%	563	20%	0	0%
Kansas	2,560	100%	907	35%	1,233	48%	419	16%	0	0%
Kentucky	3,597	100%	1,178	33%	1,517	42%	902	25%	0	0%
Louisiana	4,182	100%	1,468	35%	1,846	44%	867	21%	0	0%
Maine	1,208	100%	451	37%	497	41%	260	21%	0	0%
Maryland	4,668	100%	1,695	36%	2,172	47%	801	17%	0	0%
Massachusetts	5,789	100%	1,865	32%	2,814	49%	1,109	19%	0	0%
Michigan	9,266	100%	2,809	30%	4,410	48%	2,047	22%	0	0%
Minnesota	4,370	100%	1,416	32%	1,982	45%	972	22%	0	0%
Mississippi	2,672	100%	840	31%	1,194	45%	638	24%	0	0%
Missouri	4,993	100%	1,747	35%	2,373	48%	873	17%	0	0%
Montana	811	100%	353	44%	305	38%	153	19%	0	0%
Nebraska	1,615	100%	606	38%	746	46%	263	16%	0	0%
Nevada	1,221	100%	471	39%	566	46%	184	15%	0	0%
New Hampshire	1,101	100%	376	34%	562	51%	164	15%	0	0%
New Jersey	7,738	100%	2,682	35%	3,745	48%	1,311	17%	0	0%
New Mexico	1,521	100%	593	39%	609	40%	319	21%	0	0%
New York	17,862	100%	5,904	33%	7,915	44%	4,043	23%	0	0%
North Carolina	6,523	100%	2,026	31%	3,252	50%	1,245	19%	0	0%
North Dakota	607	100%	264	43%	230	38%	114	19%	0	0%
Ohio	11,067	100%	3,530	32%	5,344	48%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,026	33%	1,516	48%	590	19%	0	0%
Oregon	2,968	100%	1,100	37%	1,300	44%	567	19%	0	0%
Pennsylvania	12,129	100%	3,998	33%	5,503	45%	2,628	22%	0	0%
Rhode Island	947	100%	330	35%	426	45%	192	20%	0	0%
South Carolina	3,513	100%	991	28%	1,814	52%	708	20%	0	0%
South Dakota	680	100%	276	41%	256	38%	148	22%	0	0%
Tennessee	4,783	100%	1,405	29%	2,261	47%	1,117	23%	0	0%
Texas	16,771	100%	6,116	36%	7,836	47%	2,819	17%	0	0%
Utah	1,686	100%	614	36%	842	50%	230	14%	0	0%
Vermont	578	100%	235	41%	236	41%	108	19%	0	0%
Virginia	5,894	100%	2,162	37%	2,916	49%	815	14%	0	0%
Washington	4,893	100%	1,850	38%	2,178	45%	865	18%	0	0%
West Virginia	1,830	100%	548	30%	842	46%	440	24%	0	0%
Wisconsin	4,954	100%	1,683	34%	2,334	47%	937	19%	0	0%
Wyoming	462	100%	181	39%	210	45%	71	15%	0	0%

3.C. Alliances incl.: priv. ees <500, fed. ees, nonworkers

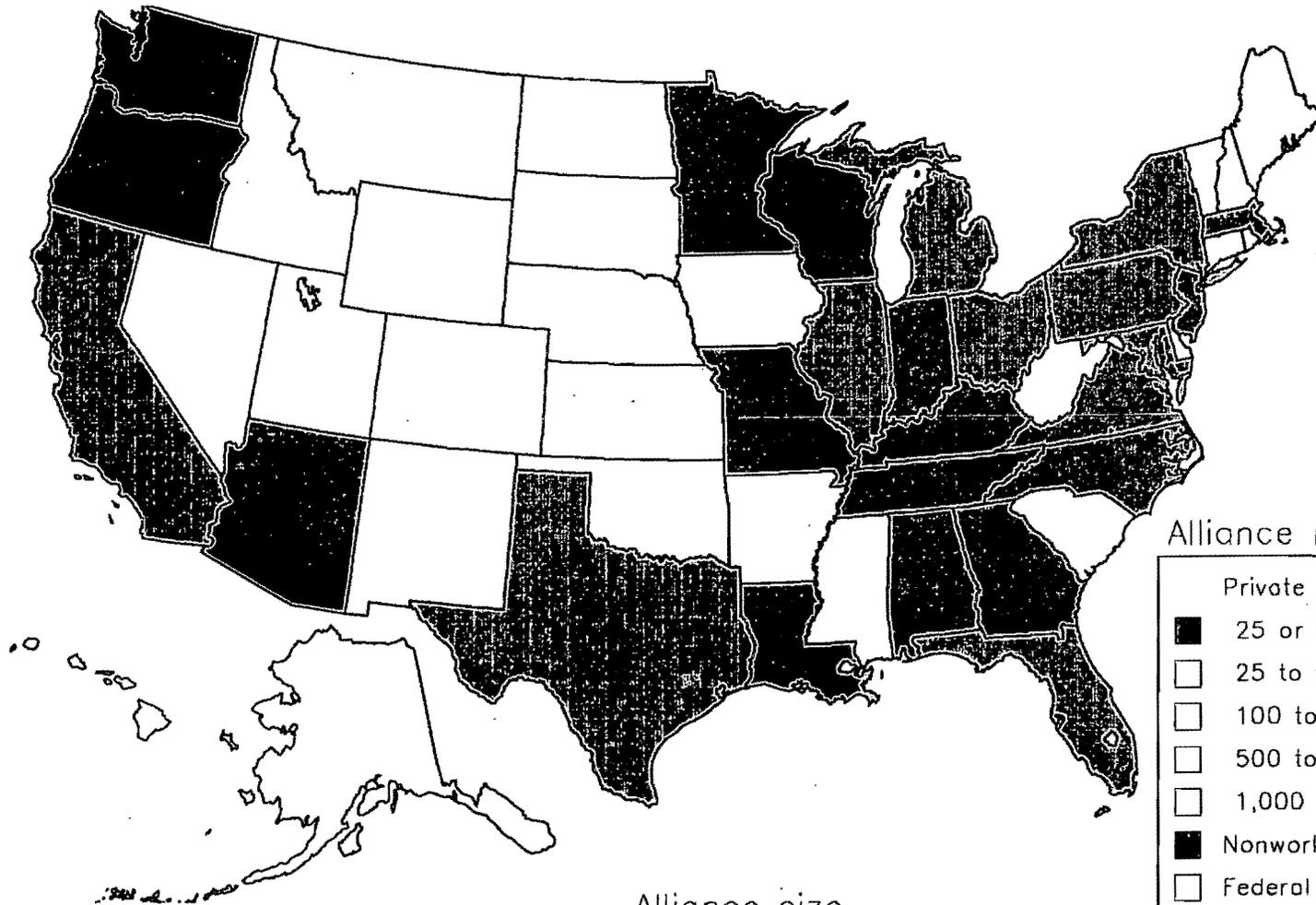
	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	109,097	44%	89,891	36%	49,717	20%	0	0%
Alabama	4,153	100%	1,916	46%	1,436	35%	801	19%	0	0%
Alaska	476	100%	212	45%	168	35%	95	20%	0	0%
Arizona	3,536	100%	1,512	43%	1,269	36%	755	21%	0	0%
Arkansas	2,432	100%	1,000	41%	934	38%	498	20%	0	0%
California	30,140	100%	14,873	49%	9,058	30%	6,210	21%	0	0%
Colorado	3,302	100%	1,401	42%	1,345	41%	556	17%	0	0%
Connecticut	3,339	100%	1,525	46%	1,255	38%	559	17%	0	0%
Delaware	697	100%	267	38%	322	46%	108	16%	0	0%
Dist. of Columbia	526	100%	283	54%	132	25%	111	21%	0	0%
Florida	13,119	100%	5,658	43%	4,165	32%	3,296	25%	0	0%
Georgia	6,185	100%	2,331	38%	2,495	40%	1,359	22%	0	0%
Hawaii	1,073	100%	578	54%	313	29%	182	17%	0	0%
Idaho	1,034	100%	495	48%	386	37%	153	15%	0	0%
Illinois	11,749	100%	4,867	41%	4,588	39%	2,294	20%	0	0%
Indiana	5,533	100%	2,201	40%	2,271	41%	1,061	19%	0	0%
Iowa	2,819	100%	1,265	45%	991	35%	563	20%	0	0%
Kansas	2,560	100%	1,197	47%	944	37%	419	16%	0	0%
Kentucky	3,597	100%	1,603	45%	1,092	30%	902	25%	0	0%
Louisiana	4,182	100%	1,866	45%	1,448	35%	867	21%	0	0%
Maine	1,208	100%	552	46%	396	33%	260	21%	0	0%
Maryland	4,668	100%	2,250	48%	1,617	35%	801	17%	0	0%
Massachusetts	5,789	100%	2,525	44%	2,154	37%	1,109	19%	0	0%
Michigan	9,266	100%	3,620	39%	3,599	39%	2,047	22%	0	0%
Minnesota	4,370	100%	1,822	42%	1,576	36%	972	22%	0	0%
Mississippi	2,672	100%	1,054	39%	980	37%	638	24%	0	0%
Missouri	4,993	100%	2,216	44%	1,904	38%	873	17%	0	0%
Montana	811	100%	387	48%	271	33%	153	19%	0	0%
Nebraska	1,615	100%	766	47%	586	36%	263	16%	0	0%
Nevada	1,221	100%	561	46%	476	39%	184	15%	0	0%
New Hampshire	1,101	100%	492	45%	445	40%	164	15%	0	0%
New Jersey	7,738	100%	3,430	44%	2,997	39%	1,311	17%	0	0%
New Mexico	1,521	100%	684	45%	519	34%	319	21%	0	0%
New York	17,862	100%	7,600	43%	6,219	35%	4,043	23%	0	0%
North Carolina	6,523	100%	2,651	41%	2,627	40%	1,245	19%	0	0%
North Dakota	607	100%	316	52%	178	29%	114	19%	0	0%
Ohio	11,067	100%	4,581	41%	4,293	39%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,291	41%	1,251	40%	590	19%	0	0%
Oregon	2,968	100%	1,399	47%	1,001	34%	567	19%	0	0%
Pennsylvania	12,129	100%	5,289	44%	4,212	35%	2,628	22%	0	0%
Rhode Island	947	100%	448	47%	308	32%	192	20%	0	0%
South Carolina	3,513	100%	1,315	37%	1,490	42%	708	20%	0	0%
South Dakota	680	100%	341	50%	191	28%	148	22%	0	0%
Tennessee	4,783	100%	1,837	38%	1,829	38%	1,117	23%	0	0%
Texas	16,771	100%	7,428	44%	6,524	39%	2,819	17%	0	0%
Utah	1,686	100%	741	44%	715	42%	230	14%	0	0%
Vermont	578	100%	293	51%	177	31%	108	19%	0	0%
Virginia	5,894	100%	2,715	46%	2,364	40%	815	14%	0	0%
Washington	4,893	100%	2,295	47%	1,733	35%	865	18%	0	0%
West Virginia	1,830	100%	711	39%	680	37%	440	24%	0	0%
Wisconsin	4,954	100%	2,219	45%	1,798	36%	937	19%	0	0%
Wyoming	462	100%	218	47%	173	37%	71	15%	0	0%

3.D. Alliances incl.: priv. ees <1,000, fed. ees, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	117,574	47%	81,414	33%	49,717	20%	0	0%
Alabama	4,153	100%	2,040	49%	1,311	32%	801	19%	0	0%
Alaska	476	100%	232	49%	149	31%	95	20%	0	0%
Arizona	3,536	100%	1,625	46%	1,156	33%	755	21%	0	0%
Arkansas	2,432	100%	1,058	44%	876	36%	498	20%	0	0%
California	30,140	100%	15,738	52%	8,193	27%	6,210	21%	0	0%
Colorado	3,302	100%	1,482	45%	1,264	38%	556	17%	0	0%
Connecticut	3,339	100%	1,669	50%	1,111	33%	559	17%	0	0%
Delaware	697	100%	283	41%	306	44%	108	16%	0	0%
Dist. of Columbia	526	100%	300	57%	114	22%	111	21%	0	0%
Florida	13,119	100%	6,041	46%	3,782	29%	3,296	25%	0	0%
Georgia	6,185	100%	2,530	41%	2,296	37%	1,359	22%	0	0%
Hawaii	1,073	100%	595	55%	296	28%	182	17%	0	0%
Idaho	1,034	100%	521	50%	360	35%	153	15%	0	0%
Illinois	11,749	100%	5,384	46%	4,071	35%	2,294	20%	0	0%
Indiana	5,533	100%	2,411	44%	2,061	37%	1,061	19%	0	0%
Iowa	2,819	100%	1,350	48%	906	32%	563	20%	0	0%
Kansas	2,560	100%	1,289	50%	851	33%	419	16%	0	0%
Kentucky	3,597	100%	1,753	49%	942	26%	902	25%	0	0%
Louisiana	4,182	100%	1,984	47%	1,330	32%	867	21%	0	0%
Maine	1,208	100%	607	50%	341	28%	260	21%	0	0%
Maryland	4,668	100%	2,518	54%	1,349	29%	801	17%	0	0%
Massachusetts	5,789	100%	2,761	48%	1,918	33%	1,109	19%	0	0%
Michigan	9,266	100%	3,904	42%	3,316	36%	2,047	22%	0	0%
Minnesota	4,370	100%	1,985	45%	1,413	32%	972	22%	0	0%
Mississippi	2,672	100%	1,137	43%	898	34%	638	24%	0	0%
Missouri	4,993	100%	2,365	47%	1,754	35%	873	17%	0	0%
Montana	811	100%	414	51%	244	30%	153	19%	0	0%
Nebraska	1,615	100%	810	50%	542	34%	263	16%	0	0%
Nevada	1,221	100%	615	50%	422	35%	184	15%	0	0%
New Hampshire	1,101	100%	561	51%	376	34%	164	15%	0	0%
New Jersey	7,738	100%	3,775	49%	2,652	34%	1,311	17%	0	0%
New Mexico	1,521	100%	731	48%	471	31%	319	21%	0	0%
New York	17,862	100%	8,126	45%	5,692	32%	4,043	23%	0	0%
North Carolina	6,523	100%	2,858	44%	2,420	37%	1,245	19%	0	0%
North Dakota	607	100%	330	54%	163	27%	114	19%	0	0%
Ohio	11,067	100%	5,006	45%	3,868	35%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,405	45%	1,137	36%	590	19%	0	0%
Oregon	2,968	100%	1,506	51%	895	30%	567	19%	0	0%
Pennsylvania	12,129	100%	5,777	48%	3,724	31%	2,628	22%	0	0%
Rhode Island	947	100%	493	52%	263	28%	192	20%	0	0%
South Carolina	3,513	100%	1,472	42%	1,333	38%	708	20%	0	0%
South Dakota	680	100%	355	52%	177	26%	148	22%	0	0%
Tennessee	4,783	100%	2,050	43%	1,616	34%	1,117	23%	0	0%
Texas	16,771	100%	7,765	46%	6,186	37%	2,819	17%	0	0%
Utah	1,686	100%	789	47%	666	40%	230	14%	0	0%
Vermont	578	100%	304	53%	166	29%	108	19%	0	0%
Virginia	5,894	100%	2,961	50%	2,118	36%	815	14%	0	0%
Washington	4,893	100%	2,456	50%	1,572	32%	865	18%	0	0%
West Virginia	1,830	100%	777	42%	614	34%	440	24%	0	0%
Wisconsin	4,954	100%	2,447	49%	1,569	32%	937	19%	0	0%
Wyoming	462	100%	228	49%	163	35%	71	15%	0	0%



Health Alliance Membership by State*



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more

- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|----------------------|-------------------|
| □ 100,000 TO 250,000 | ■ 1MM to 2.5MM |
| □ 250,000 to 1MM | ■ More than 2.5MM |

*See reverse for definition.

Findings:

- Seven states would have health alliances with less than 250,000 members (AK, DE, ND, RI, SD, VT and WY).
- Eight states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NY, OH, PA, and TX).
- FL would have more than 4 million members, NY and TX would each have more than 5 million members and CA would have more than 11 million members.

Health alliance membership:

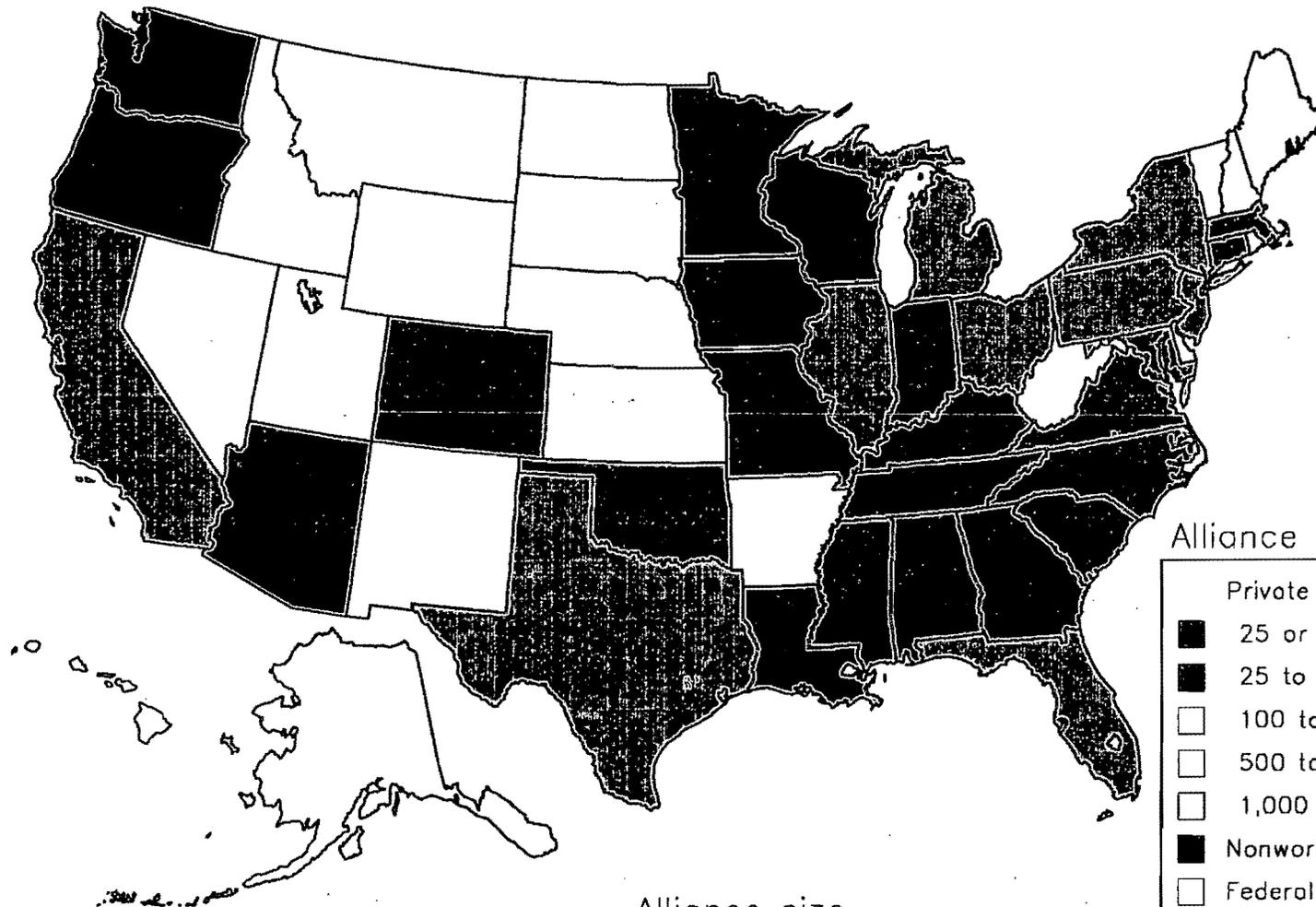
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- 100,000 TO 250,000
- 1MM to 2.5MM
- 250,000 to 1MM
- More than 2.5MM

*See reverse for definition.

Findings:

- Four states would have health alliances with less than 250,000 members (AK, DE, VT and WY).
- Nine states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NJ, NY, OH, PA, and TX).
- FL would have more than 5 million members, NY would have more than 7 million members, TX would have more than 6 million members and CA would have more than 14 million members.

Health alliance membership:

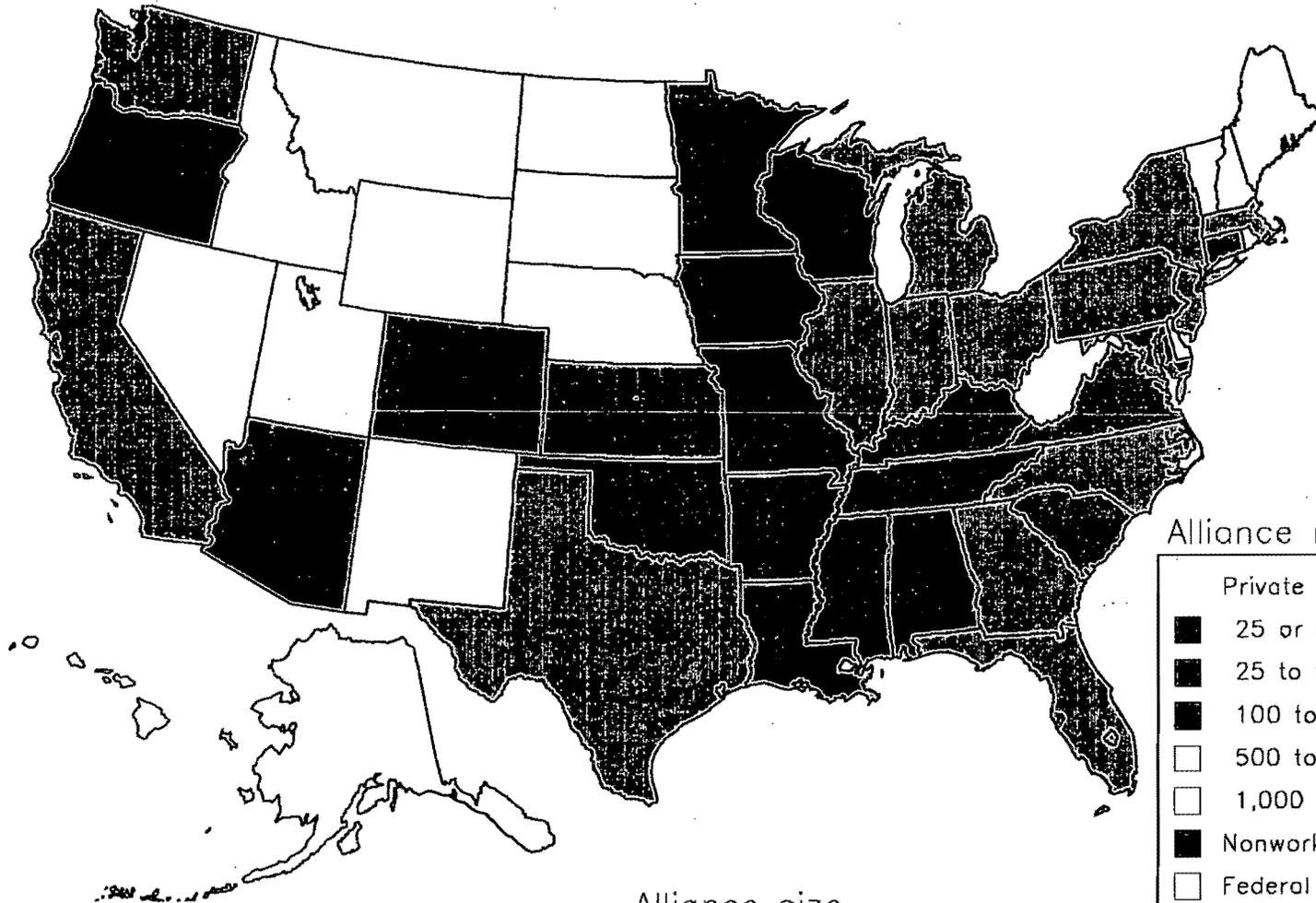
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|----------------------|-------------------|
| □ 100,000 TO 250,000 | ■ 1MM to 2.5MM |
| □ 250,000 to 1MM | ■ More than 2.5MM |

*See reverse for definition.

Findings:

- One state would have health alliances with less than 250,000 members (WY).
- Fourteen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, IN, MA, MI, NC, NJ, NY, OH, PA, TX, and WA).

Health alliance membership:

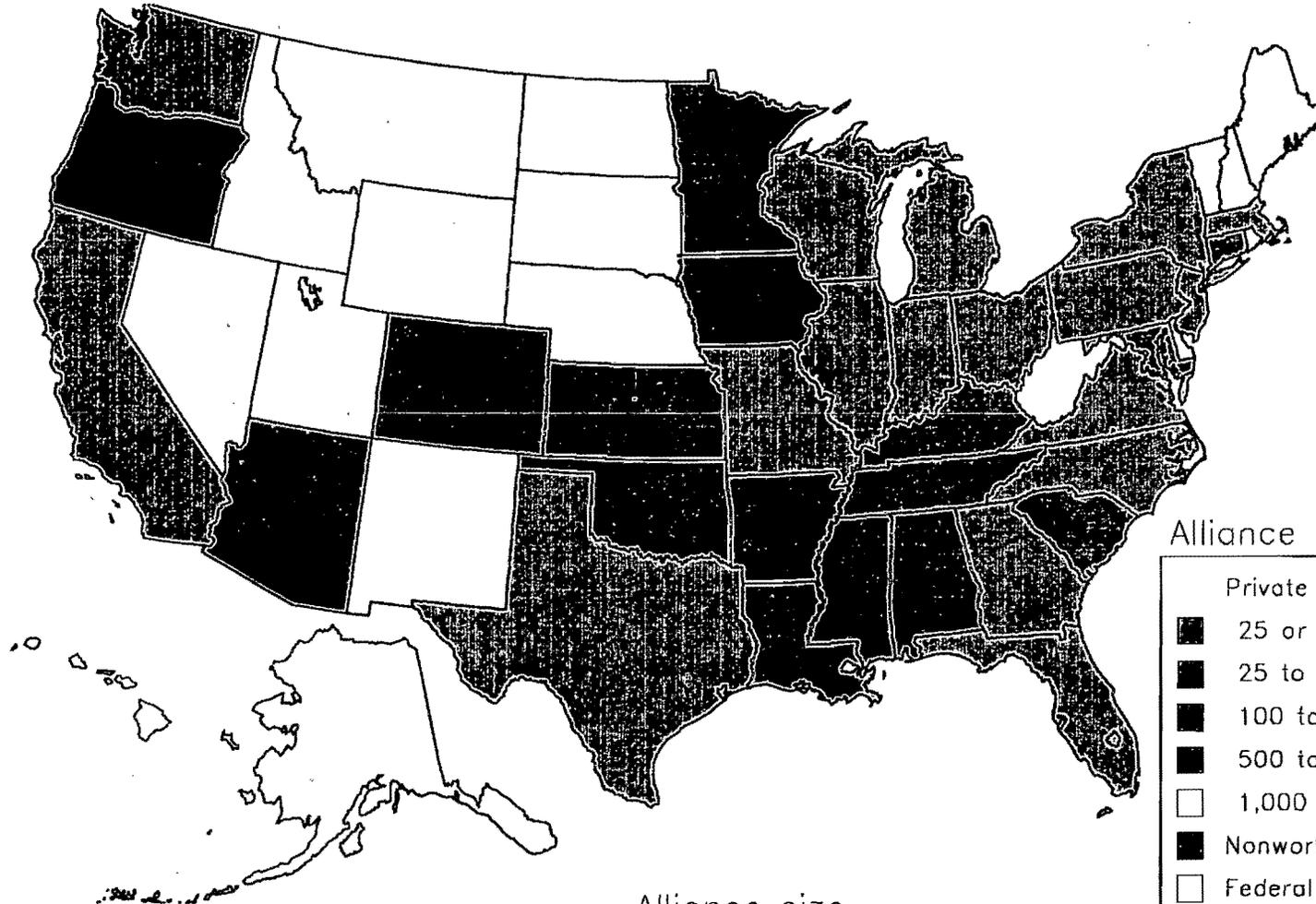
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- 100,000 TO 250,000
- 1MM to 2.5MM
- 250,000 to 1MM
- More than 2.5MM

*See reverse for definition.

Findings:

- One state would have health alliances with less than 250,000 members (WY).
- Seventeen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, IN, MA, MI, MO, NC, NJ, NY, OH, PA, TX, VA, WA and WI).
- FL would have more than 6 million members, NY would have more than 9.6 million members, TX would have more than 8.5 million members and CA would have more than 18 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

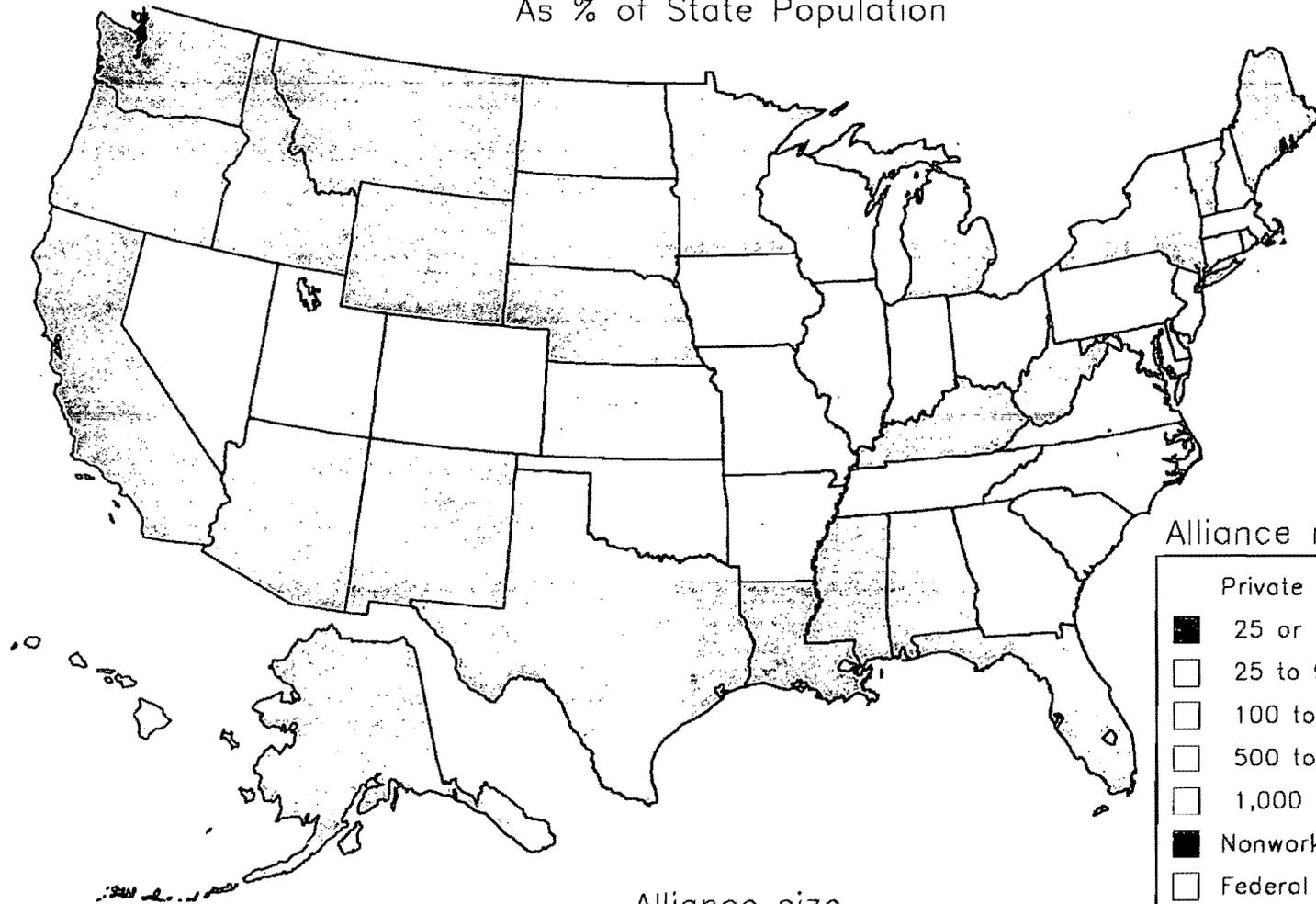
Also included in the alliance are uninsured individuals in families headed by nonworkers and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more

- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|--------------|--------------|
| □ 10% to 30% | ■ 51% to 70% |
| □ 31% to 50% | ■ 71% to 90% |

*See reverse for definition.

Findings:

- Twenty-five states would have health alliance membership between 10-30% of state population (AR, CO, CT, DE, GA, IA, IL, IN, KS, MA, MD, MO, NC, NH, NJ, NV, OH, OK, PA, RI, SC, TN, UT, VA and WI).
- Twenty-five states would have health alliance membership between 31-50% of state population (AK, AL, AZ, CA, FL, HI, ID, KY, LA, ME, MI, MN, MS, MT, ND, NE, NM, NY, OR, SD, TX, VT, WA, WV and WY).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

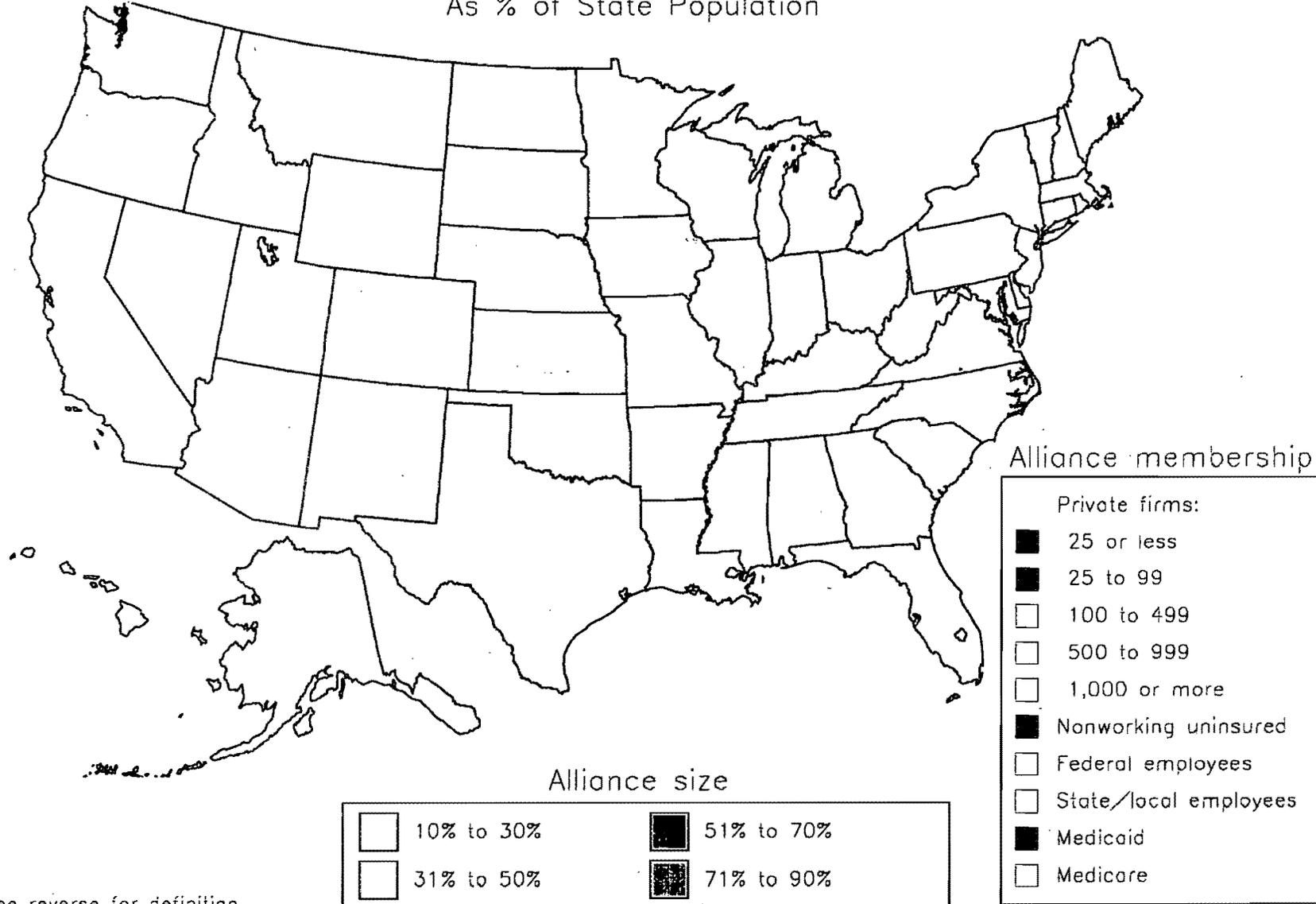
Also included in the alliance are uninsured individuals in families headed by nonworkers and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- All states would have health alliance membership between 31-50% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Findings:

- Thirty-three states would have health alliance membership between 31-50% of state population.
- Seventeen states would have health alliance membership between 51-70% of state population (AK, AL, CA, HI, KY, LA, ME, MN, MT, ND, NM, NY, OR, RI, SD, VT and WA).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

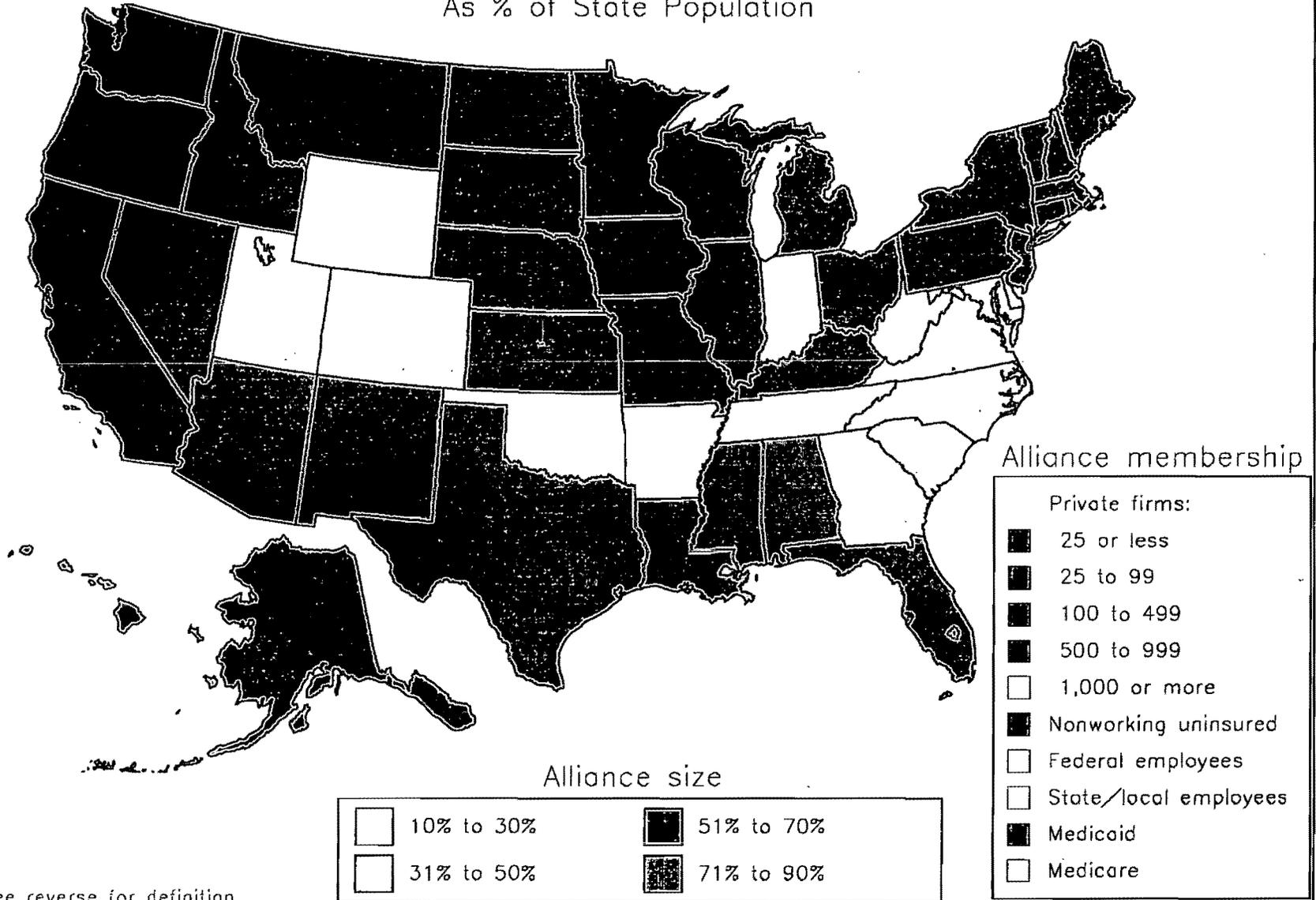
Also included in the alliance are uninsured individuals in families headed by nonworkers and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Fourteen states would have health alliance membership between 31-50% of state population (AR, CO, DE, GA, IN, MD, NC, OK, SC, TN, UT, VA, WV and WY).
- Thirty-six states would have health alliance membership between 51-70% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

4.A. Alliances incl.: priv. ees <25, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	71,776	29%	146,551	59%	30,377	12%	0	0%
Alabama	4,153	100%	1,175	28%	2,472	60%	506	12%	0	0%
Alaska	476	100%	186	39%	268	56%	22	5%	0	0%
Arizona	3,536	100%	1,053	30%	1,984	56%	499	14%	0	0%
Arkansas	2,432	100%	678	28%	1,436	59%	317	13%	0	0%
California	30,140	100%	10,403	35%	16,602	55%	3,135	10%	0	0%
Colorado	3,302	100%	915	28%	2,044	62%	342	10%	0	0%
Connecticut	3,339	100%	920	28%	2,036	61%	384	11%	0	0%
Delaware	697	100%	140	20%	475	68%	82	12%	0	0%
Dist. of Columbia	526	100%	155	30%	314	60%	57	11%	0	0%
Florida	13,119	100%	4,078	31%	6,708	51%	2,333	18%	0	0%
Georgia	6,185	100%	1,670	27%	3,669	59%	846	14%	0	0%
Hawaii	1,073	100%	324	30%	645	60%	104	10%	0	0%
Idaho	1,034	100%	327	32%	594	57%	112	11%	0	0%
Illinois	11,749	100%	3,054	26%	7,326	62%	1,369	12%	0	0%
Indiana	5,533	100%	1,316	24%	3,573	65%	645	12%	0	0%
Iowa	2,819	100%	799	28%	1,613	57%	408	14%	0	0%
Kansas	2,560	100%	697	27%	1,563	61%	300	12%	0	0%
Kentucky	3,597	100%	1,030	29%	2,016	56%	551	15%	0	0%
Louisiana	4,182	100%	1,302	31%	2,380	57%	501	12%	0	0%
Maine	1,208	100%	395	33%	666	55%	146	12%	0	0%
Maryland	4,668	100%	1,159	25%	2,978	64%	531	11%	0	0%
Massachusetts	5,789	100%	1,492	26%	3,558	61%	739	13%	0	0%
Michigan	9,266	100%	2,665	29%	5,533	60%	1,068	12%	0	0%
Minnesota	4,370	100%	1,308	30%	2,512	57%	551	13%	0	0%
Mississippi	2,672	100%	734	27%	1,583	59%	355	13%	0	0%
Missouri	4,993	100%	1,414	28%	3,011	60%	569	11%	0	0%
Montana	811	100%	311	38%	403	50%	97	12%	0	0%
Nebraska	1,615	100%	455	28%	960	59%	200	12%	0	0%
Nevada	1,221	100%	338	28%	747	61%	136	11%	0	0%
New Hampshire	1,101	100%	269	24%	722	66%	111	10%	0	0%
New Jersey	7,738	100%	1,985	26%	4,823	62%	930	12%	0	0%
New Mexico	1,521	100%	498	33%	860	57%	163	11%	0	0%
New York	17,862	100%	5,488	31%	10,171	57%	2,204	12%	0	0%
North Carolina	6,523	100%	1,683	26%	3,992	61%	848	13%	0	0%
North Dakota	607	100%	230	38%	306	50%	72	12%	0	0%
Ohio	11,067	100%	3,015	27%	6,754	61%	1,299	12%	0	0%
Oklahoma	3,132	100%	807	26%	1,930	62%	395	13%	0	0%
Oregon	2,968	100%	952	32%	1,631	55%	385	13%	0	0%
Pennsylvania	12,129	100%	3,253	27%	7,096	59%	1,779	15%	0	0%
Rhode Island	947	100%	238	25%	566	60%	144	15%	0	0%
South Carolina	3,513	100%	872	25%	2,255	64%	386	11%	0	0%
South Dakota	680	100%	214	32%	358	53%	108	16%	0	0%
Tennessee	4,783	100%	1,275	27%	2,848	60%	659	14%	0	0%
Texas	16,771	100%	4,851	29%	10,193	61%	1,727	10%	0	0%
Utah	1,686	100%	463	27%	1,085	64%	137	8%	0	0%
Vermont	578	100%	194	33%	314	54%	71	12%	0	0%
Virginia	5,894	100%	1,361	23%	3,962	67%	570	10%	0	0%
Washington	4,893	100%	1,575	32%	2,776	57%	542	11%	0	0%
West Virginia	1,830	100%	500	27%	1,071	59%	259	14%	0	0%
Wisconsin	4,954	100%	1,415	29%	2,905	59%	634	13%	0	0%
Wyoming	462	100%	144	31%	268	58%	50	11%	0	0%

4.B. Alliances incl.: priv. ees <100, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	93,036	37%	125,291	50%	30,377	12%	0	0%
Alabama	4,153	100%	1,506	36%	2,141	52%	506	12%	0	0%
Alaska	476	100%	216	45%	237	50%	22	5%	0	0%
Arizona	3,536	100%	1,328	38%	1,710	48%	499	14%	0	0%
Arkansas	2,432	100%	866	36%	1,249	51%	317	13%	0	0%
California	30,140	100%	13,564	45%	13,442	45%	3,135	10%	0	0%
Colorado	3,302	100%	1,219	37%	1,741	53%	342	10%	0	0%
Connecticut	3,339	100%	1,241	37%	1,714	51%	384	11%	0	0%
Delaware	697	100%	186	27%	429	62%	82	12%	0	0%
Dist. of Columbia	526	100%	190	36%	279	53%	57	11%	0	0%
Florida	13,119	100%	4,987	38%	5,799	44%	2,333	18%	0	0%
Georgia	6,185	100%	2,190	35%	3,149	51%	846	14%	0	0%
Hawaii	1,073	100%	469	44%	500	47%	104	10%	0	0%
Idaho	1,034	100%	406	39%	516	50%	112	11%	0	0%
Illinois	11,749	100%	4,109	35%	6,271	53%	1,369	12%	0	0%
Indiana	5,533	100%	1,833	33%	3,055	55%	645	12%	0	0%
Iowa	2,819	100%	1,027	36%	1,384	49%	408	14%	0	0%
Kansas	2,560	100%	914	36%	1,346	53%	300	12%	0	0%
Kentucky	3,597	100%	1,354	38%	1,692	47%	551	15%	0	0%
Louisiana	4,182	100%	1,562	37%	2,119	51%	501	12%	0	0%
Maine	1,208	100%	521	43%	541	45%	146	12%	0	0%
Maryland	4,668	100%	1,418	30%	2,720	58%	531	11%	0	0%
Massachusetts	5,789	100%	1,977	34%	3,073	53%	739	13%	0	0%
Michigan	9,266	100%	3,480	38%	4,718	51%	1,068	12%	0	0%
Minnesota	4,370	100%	1,734	40%	2,086	48%	551	13%	0	0%
Mississippi	2,672	100%	943	35%	1,374	51%	355	13%	0	0%
Missouri	4,993	100%	1,823	37%	2,601	52%	569	11%	0	0%
Montana	811	100%	365	45%	349	43%	97	12%	0	0%
Nebraska	1,615	100%	586	36%	829	51%	200	12%	0	0%
Nevada	1,221	100%	457	37%	628	51%	136	11%	0	0%
New Hampshire	1,101	100%	379	34%	611	56%	111	10%	0	0%
New Jersey	7,738	100%	2,742	35%	4,066	53%	930	12%	0	0%
New Mexico	1,521	100%	625	41%	733	48%	163	11%	0	0%
New York	17,862	100%	6,954	39%	8,705	49%	2,204	12%	0	0%
North Carolina	6,523	100%	2,176	33%	3,499	54%	848	13%	0	0%
North Dakota	607	100%	282	46%	254	42%	72	12%	0	0%
Ohio	11,067	100%	4,032	36%	5,736	52%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,053	34%	1,684	54%	395	13%	0	0%
Oregon	2,968	100%	1,156	39%	1,426	48%	385	13%	0	0%
Pennsylvania	12,129	100%	4,335	36%	6,014	50%	1,779	15%	0	0%
Rhode Island	947	100%	352	37%	452	48%	144	15%	0	0%
South Carolina	3,513	100%	1,103	31%	2,023	58%	386	11%	0	0%
South Dakota	680	100%	286	42%	286	42%	108	16%	0	0%
Tennessee	4,783	100%	1,523	32%	2,600	54%	659	14%	0	0%
Texas	16,771	100%	6,333	38%	8,710	52%	1,727	10%	0	0%
Utah	1,686	100%	574	34%	974	58%	137	8%	0	0%
Vermont	578	100%	237	41%	270	47%	71	12%	0	0%
Virginia	5,894	100%	1,771	30%	3,552	60%	570	10%	0	0%
Washington	4,893	100%	1,992	41%	2,360	48%	542	11%	0	0%
West Virginia	1,830	100%	629	34%	942	51%	259	14%	0	0%
Wisconsin	4,954	100%	1,857	37%	2,463	50%	634	13%	0	0%
Wyoming	462	100%	176	38%	235	51%	50	11%	0	0%

4.C. Alliances incl.: priv. ees <500, Medicaid, nonworkers

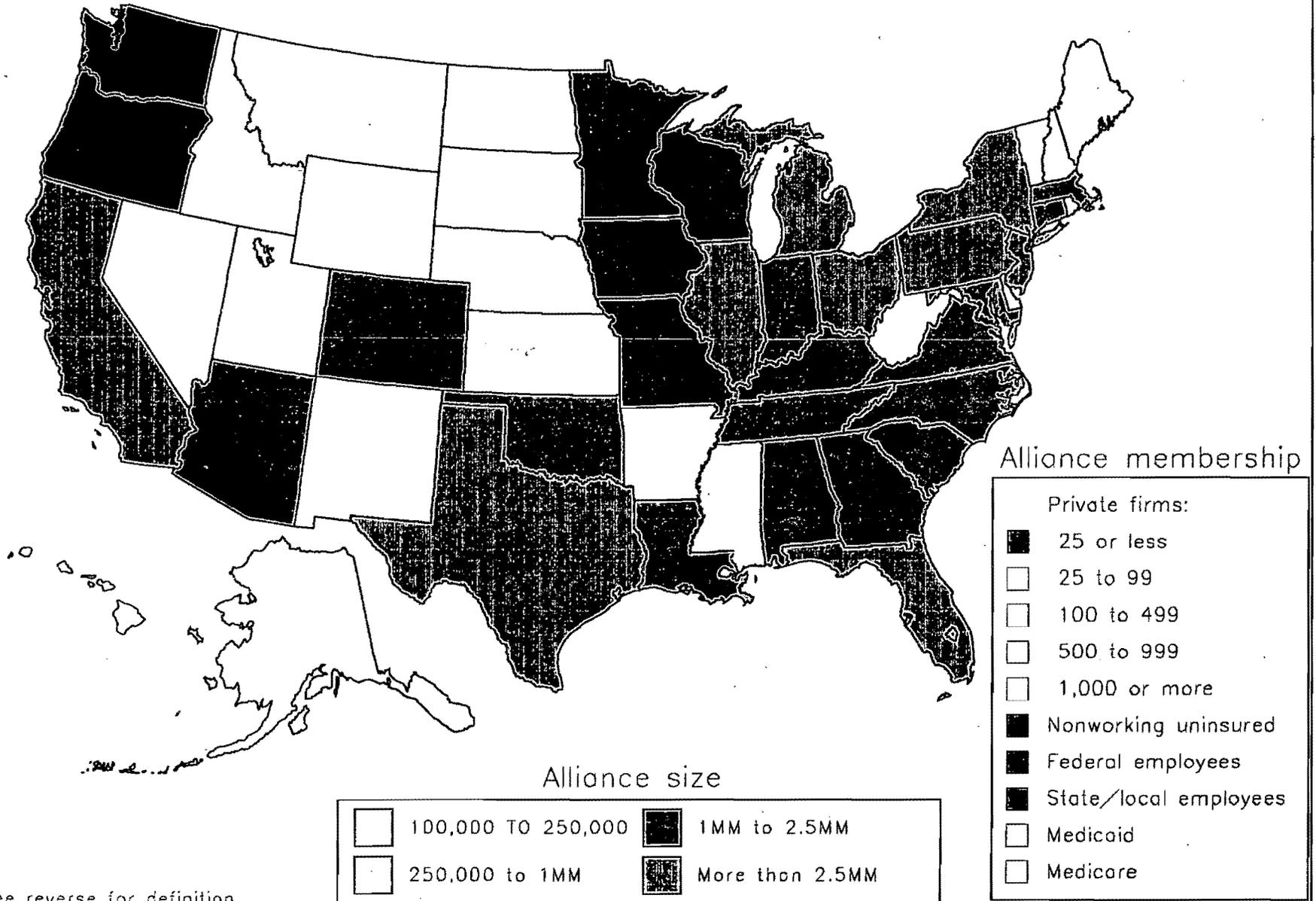
	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	116,004	47%	102,324	41%	30,377	12%	0	0%
Alabama	4,153	100%	1,922	46%	1,725	42%	506	12%	0	0%
Alaska	476	100%	248	52%	205	43%	22	5%	0	0%
Arizona	3,536	100%	1,632	46%	1,405	40%	499	14%	0	0%
Arkansas	2,432	100%	1,058	44%	1,056	43%	317	13%	0	0%
California	30,140	100%	16,225	54%	10,781	36%	3,135	10%	0	0%
Colorado	3,302	100%	1,441	44%	1,519	46%	342	10%	0	0%
Connecticut	3,339	100%	1,592	48%	1,363	41%	384	11%	0	0%
Delaware	697	100%	263	38%	352	51%	82	12%	0	0%
Dist. of Columbia	526	100%	245	47%	224	43%	57	11%	0	0%
Florida	13,119	100%	5,989	46%	4,797	37%	2,333	18%	0	0%
Georgia	6,185	100%	2,548	41%	2,791	45%	846	14%	0	0%
Hawaii	1,073	100%	576	54%	393	37%	104	10%	0	0%
Idaho	1,034	100%	473	46%	448	43%	112	11%	0	0%
Illinois	11,749	100%	5,348	46%	5,033	43%	1,369	12%	0	0%
Indiana	5,533	100%	2,413	44%	2,475	45%	645	12%	0	0%
Iowa	2,819	100%	1,313	47%	1,099	39%	408	14%	0	0%
Kansas	2,560	100%	1,203	47%	1,056	41%	300	12%	0	0%
Kentucky	3,597	100%	1,779	49%	1,267	35%	551	15%	0	0%
Louisiana	4,182	100%	1,960	47%	1,721	41%	501	12%	0	0%
Maine	1,208	100%	622	52%	440	36%	146	12%	0	0%
Maryland	4,668	100%	1,972	42%	2,165	46%	531	11%	0	0%
Massachusetts	5,789	100%	2,637	46%	2,413	42%	739	13%	0	0%
Michigan	9,266	100%	4,290	46%	3,908	42%	1,068	12%	0	0%
Minnesota	4,370	100%	2,140	49%	1,679	38%	551	13%	0	0%
Mississippi	2,672	100%	1,157	43%	1,160	43%	355	13%	0	0%
Missouri	4,993	100%	2,292	46%	2,133	43%	569	11%	0	0%
Montana	811	100%	399	49%	315	39%	97	12%	0	0%
Nebraska	1,615	100%	746	46%	669	41%	200	12%	0	0%
Nevada	1,221	100%	547	45%	538	44%	136	11%	0	0%
New Hampshire	1,101	100%	495	45%	495	45%	111	10%	0	0%
New Jersey	7,738	100%	3,490	45%	3,318	43%	930	12%	0	0%
New Mexico	1,521	100%	715	47%	643	42%	163	11%	0	0%
New York	17,862	100%	8,650	48%	7,008	39%	2,204	12%	0	0%
North Carolina	6,523	100%	2,801	43%	2,874	44%	848	13%	0	0%
North Dakota	607	100%	334	55%	202	33%	72	12%	0	0%
Ohio	11,067	100%	5,083	46%	4,686	42%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,318	42%	1,419	45%	395	13%	0	0%
Oregon	2,968	100%	1,455	49%	1,127	38%	385	13%	0	0%
Pennsylvania	12,129	100%	5,626	46%	4,723	39%	1,779	15%	0	0%
Rhode Island	947	100%	471	50%	333	35%	144	15%	0	0%
South Carolina	3,513	100%	1,428	41%	1,699	48%	386	11%	0	0%
South Dakota	680	100%	352	52%	220	32%	108	16%	0	0%
Tennessee	4,783	100%	1,955	41%	2,168	45%	659	14%	0	0%
Texas	16,771	100%	7,645	46%	7,399	44%	1,727	10%	0	0%
Utah	1,686	100%	702	42%	847	50%	137	8%	0	0%
Vermont	578	100%	296	51%	211	37%	71	12%	0	0%
Virginia	5,894	100%	2,323	39%	3,000	51%	570	10%	0	0%
Washington	4,893	100%	2,437	50%	1,915	39%	542	11%	0	0%
West Virginia	1,830	100%	792	43%	779	43%	259	14%	0	0%
Wisconsin	4,954	100%	2,393	48%	1,927	39%	634	13%	0	0%
Wyoming	462	100%	213	46%	199	43%	50	11%	0	0%

4.D. Alliances incl.: priv. ees <1,000, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	124,481	50%	93,847	38%	30,377	12%	0	0%
Alabama	4,153	100%	2,047	49%	1,600	39%	506	12%	0	0%
Alaska	476	100%	268	56%	186	39%	22	5%	0	0%
Arizona	3,536	100%	1,746	49%	1,292	37%	499	14%	0	0%
Arkansas	2,432	100%	1,116	46%	998	41%	317	13%	0	0%
California	30,140	100%	17,089	57%	9,916	33%	3,135	10%	0	0%
Colorado	3,302	100%	1,522	46%	1,438	44%	342	10%	0	0%
Connecticut	3,339	100%	1,735	52%	1,220	37%	384	11%	0	0%
Delaware	697	100%	279	40%	336	48%	82	12%	0	0%
Dist. of Columbia	526	100%	262	50%	207	39%	57	11%	0	0%
Florida	13,119	100%	6,372	49%	4,414	34%	2,333	18%	0	0%
Georgia	6,185	100%	2,747	44%	2,592	42%	846	14%	0	0%
Hawaii	1,073	100%	593	55%	376	35%	104	10%	0	0%
Idaho	1,034	100%	499	48%	423	41%	112	11%	0	0%
Illinois	11,749	100%	5,865	50%	4,516	38%	1,369	12%	0	0%
Indiana	5,533	100%	2,623	47%	2,266	41%	645	12%	0	0%
Iowa	2,819	100%	1,398	50%	1,013	36%	408	14%	0	0%
Kansas	2,560	100%	1,296	51%	964	38%	300	12%	0	0%
Kentucky	3,597	100%	1,928	54%	1,118	31%	551	15%	0	0%
Louisiana	4,182	100%	2,078	50%	1,603	38%	501	12%	0	0%
Maine	1,208	100%	677	56%	385	32%	146	12%	0	0%
Maryland	4,668	100%	2,241	48%	1,897	41%	531	11%	0	0%
Massachusetts	5,789	100%	2,873	50%	2,177	38%	739	13%	0	0%
Michigan	9,266	100%	4,574	49%	3,624	39%	1,068	12%	0	0%
Minnesota	4,370	100%	2,303	53%	1,517	35%	551	13%	0	0%
Mississippi	2,672	100%	1,240	46%	1,077	40%	355	13%	0	0%
Missouri	4,993	100%	2,441	49%	1,983	40%	569	11%	0	0%
Montana	811	100%	426	52%	288	36%	97	12%	0	0%
Nebraska	1,615	100%	790	49%	625	39%	200	12%	0	0%
Nevada	1,221	100%	601	49%	484	40%	136	11%	0	0%
New Hampshire	1,101	100%	565	51%	426	39%	111	10%	0	0%
New Jersey	7,738	100%	3,836	50%	2,973	38%	930	12%	0	0%
New Mexico	1,521	100%	763	50%	595	39%	163	11%	0	0%
New York	17,862	100%	9,176	51%	6,482	36%	2,204	12%	0	0%
North Carolina	6,523	100%	3,008	46%	2,667	41%	848	13%	0	0%
North Dakota	607	100%	349	57%	187	31%	72	12%	0	0%
Ohio	11,067	100%	5,508	50%	4,260	38%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,432	46%	1,306	42%	395	13%	0	0%
Oregon	2,968	100%	1,562	53%	1,020	34%	385	13%	0	0%
Pennsylvania	12,129	100%	6,114	50%	4,235	35%	1,779	15%	0	0%
Rhode Island	947	100%	515	54%	289	30%	144	15%	0	0%
South Carolina	3,513	100%	1,585	45%	1,542	44%	386	11%	0	0%
South Dakota	680	100%	365	54%	207	30%	108	16%	0	0%
Tennessee	4,783	100%	2,168	45%	1,956	41%	659	14%	0	0%
Texas	16,771	100%	7,983	48%	7,061	42%	1,727	10%	0	0%
Utah	1,686	100%	750	45%	798	47%	137	8%	0	0%
Vermont	578	100%	307	53%	201	35%	71	12%	0	0%
Virginia	5,894	100%	2,569	44%	2,754	47%	570	10%	0	0%
Washington	4,893	100%	2,598	53%	1,754	36%	542	11%	0	0%
West Virginia	1,830	100%	857	47%	714	39%	259	14%	0	0%
Wisconsin	4,954	100%	2,621	53%	1,699	34%	634	13%	0	0%
Wyoming	462	100%	223	48%	189	41%	50	11%	0	0%



Health Alliance Membership by State*



*See reverse for definition.

Findings:

- Four states would have health alliances with less than 250,000 members (AK, DE, VT and WY).
- Nine states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NJ, NY, OH, PA and TX).
- FL would have more than 5 million members, NY and TX would each have more than 6 million members and CA would have more than 11 million members.

Health alliance membership:

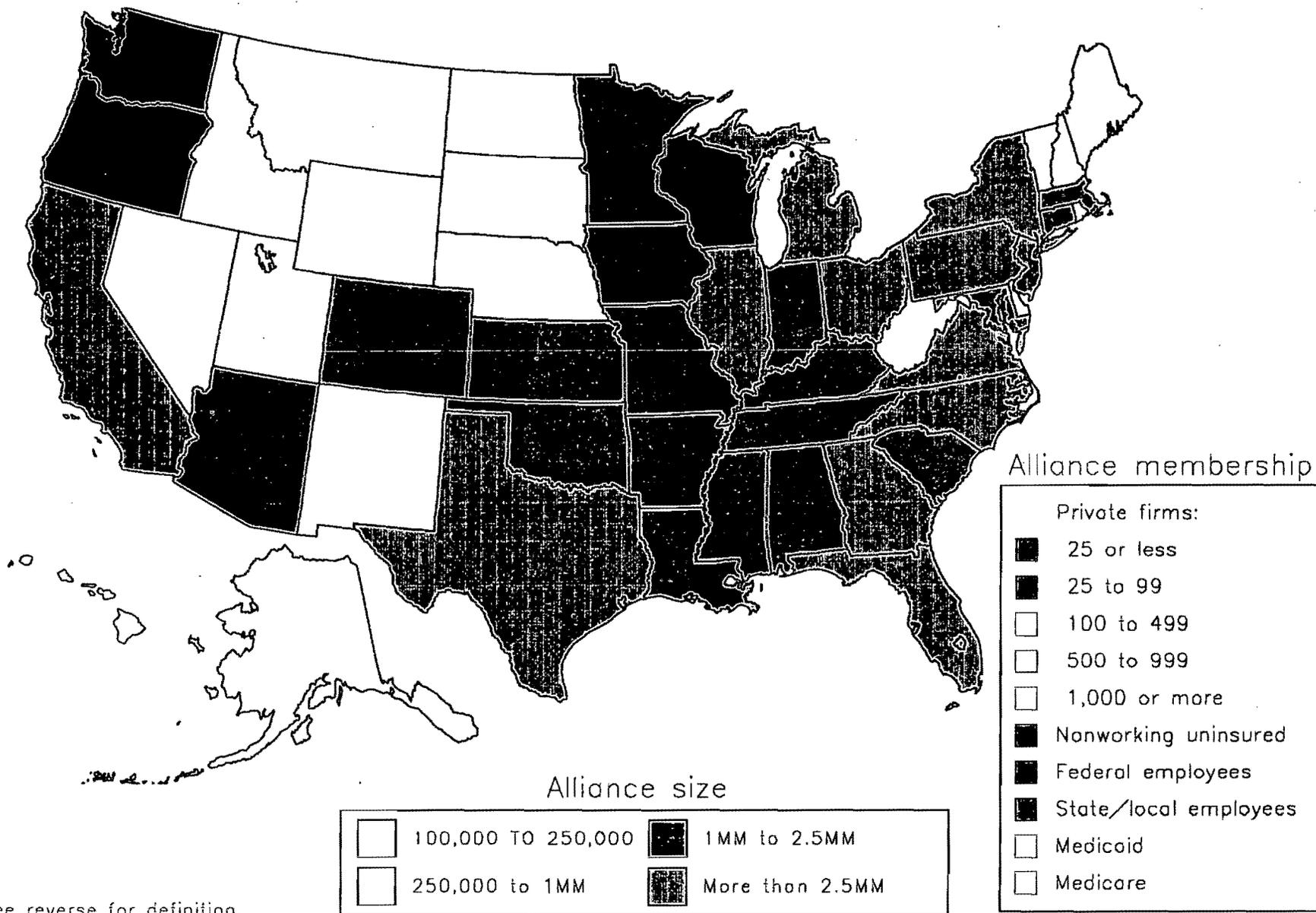
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, and federal, state and local employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



*See reverse for definition.

Findings:

- No states would have health alliances with less than 250,000 members.
- Twelve states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, MI, NC, NJ, NY, OH, PA, TX and VA).
- FL would have more than 5 million members, NY would have more than 8 million members, TX would have more than 7 million members and CA would have more than 14 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, and federal, state and local employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Findings:

- No states would have health alliances with less than 250,000 members.
- Eighteen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, IN, MA, MD, MI, MO, NC, NJ, NY, OH, PA, TX, VA, WA and WI).
- FL would have more than 6 million members, NY would have more than 9 million members, TX would have more than 8 million members and CA would have more than 17 million members.

Health alliance membership:

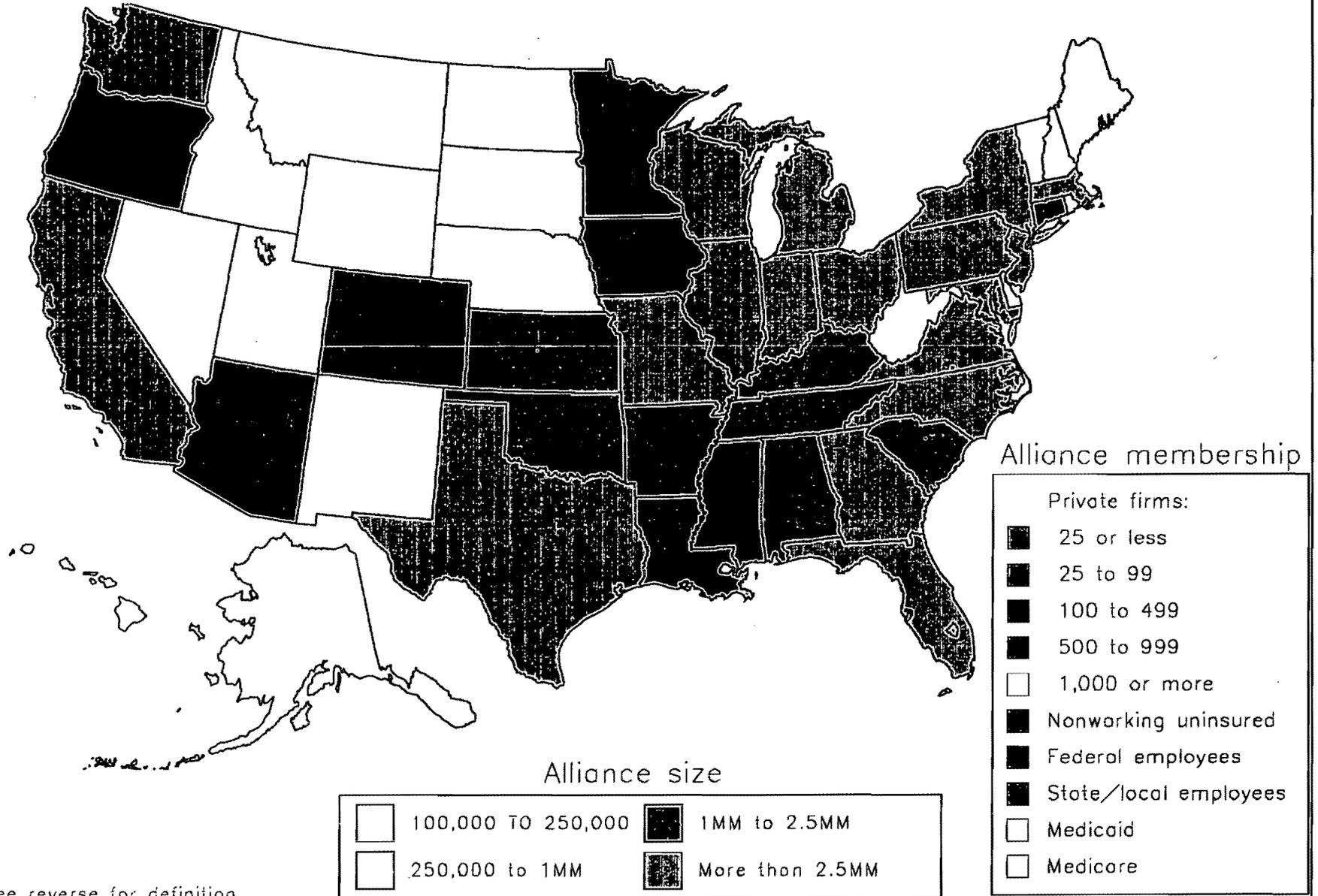
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, and federal, state and local employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



*See reverse for definition.

Findings:

- No states would have health alliances with less than 250,000 members.
- Eighteen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, IN, MA, MD, MI, MO, NC, NJ, NY, OH, PA, TX, VA, WA and WI).
- FL would have more than 7 million members, NY would have more than 10 million members, TX would have more than 9 million members and CA would have more than 18 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

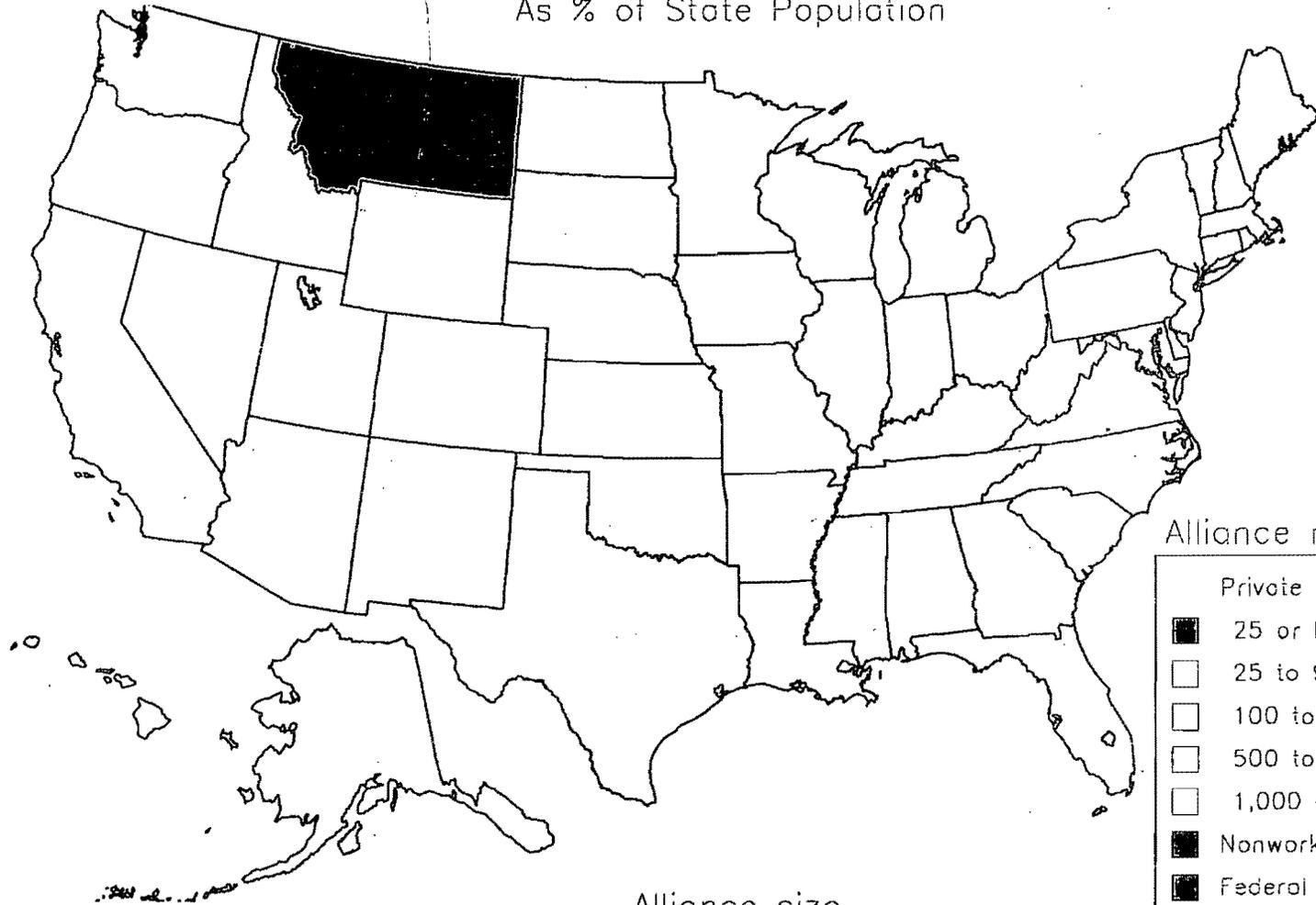
Also included in the alliance are uninsured individuals in families headed by nonworkers, and federal, state and local employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more

- Nonworking uninsured
- Federal employees
- State/local employees

- Medicaid
- Medicare

Alliance size

- | | |
|--------------|--------------|
| □ 10% to 30% | ■ 51% to 70% |
| □ 31% to 50% | ■ 71% to 90% |

*See reverse for definition.

Findings:

- Two states would have health alliance membership between 10-30% of state population (IN and SC).
- Forty-seven states would have health alliance membership between 31-50% of state population.
- One state would have health alliance membership between 51-70% of state population (MT).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

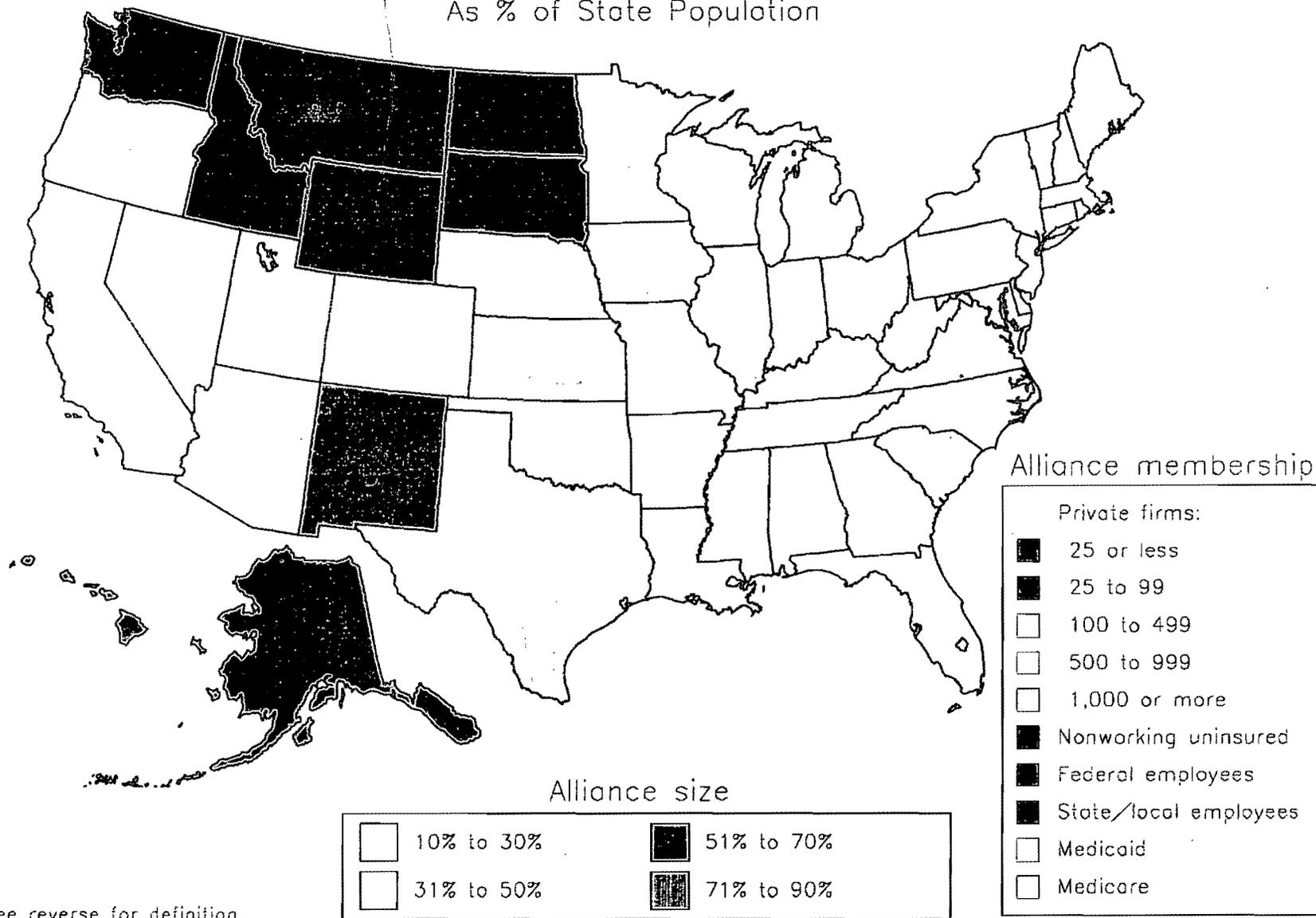
Also included in the alliance are uninsured individuals in families headed by nonworkers, and federal, state and local employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Forty-one states would have health alliance membership between 31-50% of state population.
- Nine states would have health alliance membership between 51-70% of state population (AK, HI, ID, MT, ND, NM, SD, WA and WY).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

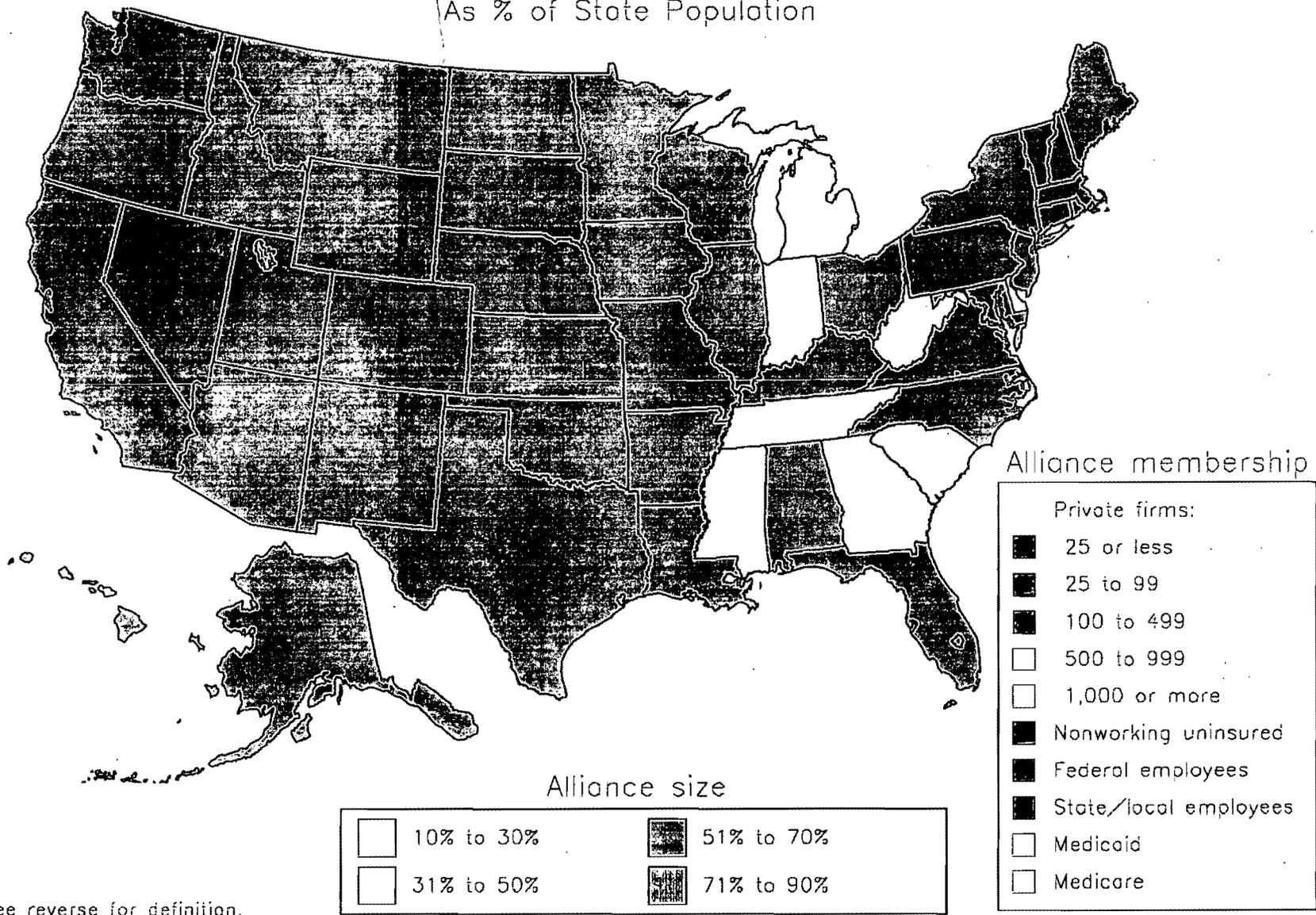
Also included in the alliance are uninsured individuals in families headed by nonworkers, and federal, state and local employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



Alliance membership

- Private firms:
 - 25 or less
 - 25 to 99
 - 100 to 499
 - 500 to 999
 - 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- 10% to 30%
- 31% to 50%
- 51% to 70%
- 71% to 90%

*See reverse for definition.

Findings:

- Eight states would have health alliance membership between 31-50% of state population (DE, GA, IN, MI, MS, SC, TN and WV).
- Forty-two states would have health alliance membership between 51-70% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

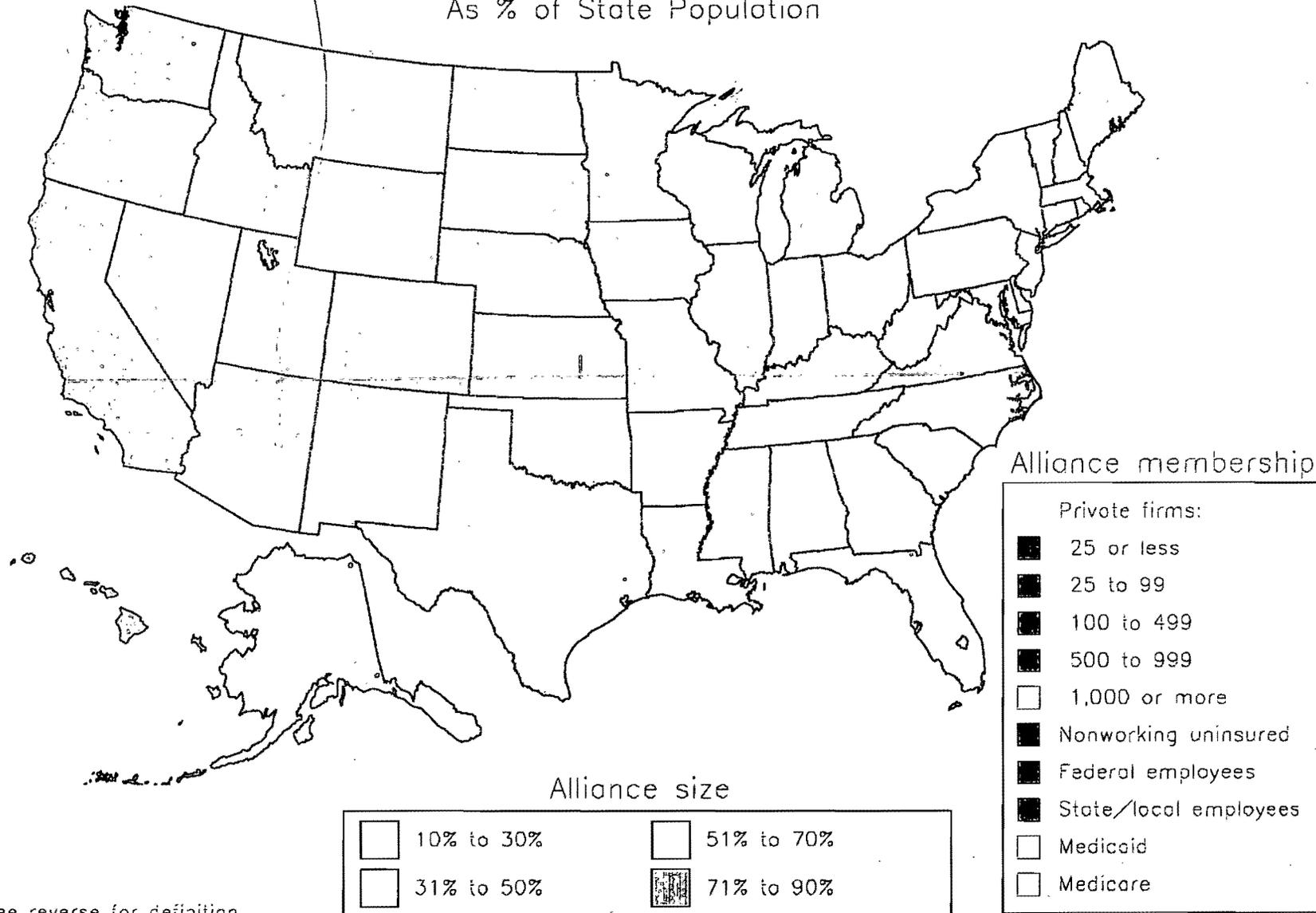
Also included in the alliance are uninsured individuals in families headed by nonworkers, and federal, state and local employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- One state would have health alliance membership between 31-50% of state population (SC).
- Forty-nine states would have health alliance membership between 51-70% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, and federal, state and local employees.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

5.A. Alliances incl.: priv. ees <25, fed./state/local ees, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	88,745	36%	110,243	44%	49,717	20%	0	0%
Alabama	4,153	100%	1,537	37%	1,815	44%	801	19%	0	0%
Alaska	476	100%	224	47%	157	33%	95	20%	0	0%
Arizona	3,536	100%	1,299	37%	1,482	42%	755	21%	0	0%
Arkansas	2,432	100%	855	35%	1,079	44%	498	20%	0	0%
California	30,140	100%	11,642	39%	12,288	41%	6,210	21%	0	0%
Colorado	3,302	100%	1,130	34%	1,616	49%	556	17%	0	0%
Connecticut	3,339	100%	1,118	33%	1,662	50%	559	17%	0	0%
Delaware	697	100%	213	31%	376	54%	108	16%	0	0%
Dist. of Columbia	526	100%	233	44%	182	35%	111	21%	0	0%
Florida	13,119	100%	5,016	38%	4,807	37%	3,296	25%	0	0%
Georgia	6,185	100%	2,058	33%	2,768	45%	1,359	22%	0	0%
Hawaii	1,073	100%	434	40%	456	43%	182	17%	0	0%
Idaho	1,034	100%	458	44%	422	41%	153	15%	0	0%
Illinois	11,749	100%	3,636	31%	5,819	50%	2,294	20%	0	0%
Indiana	5,533	100%	1,578	29%	2,893	52%	1,061	19%	0	0%
Iowa	2,819	100%	1,060	38%	1,196	42%	563	20%	0	0%
Kansas	2,560	100%	951	37%	1,189	46%	419	16%	0	0%
Kentucky	3,597	100%	1,149	32%	1,546	43%	902	25%	0	0%
Louisiana	4,182	100%	1,603	38%	1,712	41%	867	21%	0	0%
Maine	1,208	100%	451	37%	497	41%	260	21%	0	0%
Maryland	4,668	100%	1,778	38%	2,089	45%	801	17%	0	0%
Massachusetts	5,789	100%	1,915	33%	2,765	48%	1,109	19%	0	0%
Michigan	9,266	100%	2,893	31%	4,326	47%	2,047	22%	0	0%
Minnesota	4,370	100%	1,466	34%	1,932	44%	972	22%	0	0%
Mississippi	2,672	100%	897	34%	1,138	43%	638	24%	0	0%
Missouri	4,993	100%	1,762	35%	2,358	47%	873	17%	0	0%
Montana	811	100%	428	53%	229	28%	153	19%	0	0%
Nebraska	1,615	100%	630	39%	721	45%	263	16%	0	0%
Nevada	1,221	100%	468	38%	569	47%	184	15%	0	0%
New Hampshire	1,101	100%	363	33%	574	52%	164	15%	0	0%
New Jersey	7,738	100%	2,765	36%	3,662	47%	1,311	17%	0	0%
New Mexico	1,521	100%	667	44%	536	35%	319	21%	0	0%
New York	17,862	100%	6,700	38%	7,119	40%	4,043	23%	0	0%
North Carolina	6,523	100%	2,160	33%	3,118	48%	1,245	19%	0	0%
North Dakota	607	100%	299	49%	194	32%	114	19%	0	0%
Ohio	11,067	100%	3,556	32%	5,318	48%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,093	35%	1,450	46%	590	19%	0	0%
Oregon	2,968	100%	1,235	42%	1,165	39%	567	19%	0	0%
Pennsylvania	12,129	100%	3,826	32%	5,675	47%	2,628	22%	0	0%
Rhode Island	947	100%	294	31%	462	49%	192	20%	0	0%
South Carolina	3,513	100%	1,030	29%	1,775	51%	708	20%	0	0%
South Dakota	680	100%	284	42%	248	36%	148	22%	0	0%
Tennessee	4,783	100%	1,536	32%	2,130	45%	1,117	23%	0	0%
Texas	16,771	100%	6,192	37%	7,759	46%	2,819	17%	0	0%
Utah	1,686	100%	707	42%	749	44%	230	14%	0	0%
Vermont	578	100%	244	42%	226	39%	108	19%	0	0%
Virginia	5,894	100%	2,241	38%	2,837	48%	815	14%	0	0%
Washington	4,893	100%	2,040	42%	1,988	41%	865	18%	0	0%
West Virginia	1,830	100%	571	31%	819	45%	440	24%	0	0%
Wisconsin	4,954	100%	1,841	37%	2,176	44%	937	19%	0	0%
Wyoming	462	100%	219	47%	172	37%	71	15%	0	0%

5.B. Alliances incl.: priv. ees <100, fed./state/local ees, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	110,004	44%	88,983	36%	49,717	20%	0	0%
Alabama	4,153	100%	1,867	45%	1,484	36%	801	19%	0	0%
Alaska	476	100%	255	53%	126	27%	95	20%	0	0%
Arizona	3,536	100%	1,573	44%	1,208	34%	755	21%	0	0%
Arkansas	2,432	100%	1,042	43%	892	37%	498	20%	0	0%
California	30,140	100%	14,803	49%	9,128	30%	6,210	21%	0	0%
Colorado	3,302	100%	1,433	43%	1,313	40%	556	17%	0	0%
Connecticut	3,339	100%	1,439	43%	1,341	40%	559	17%	0	0%
Delaware	697	100%	258	37%	331	47%	108	16%	0	0%
Dist. of Columbia	526	100%	267	51%	147	28%	111	21%	0	0%
Florida	13,119	100%	5,924	45%	3,899	30%	3,296	25%	0	0%
Georgia	6,185	100%	2,578	42%	2,248	36%	1,359	22%	0	0%
Hawaii	1,073	100%	579	54%	311	29%	182	17%	0	0%
Idaho	1,034	100%	537	52%	344	33%	153	15%	0	0%
Illinois	11,749	100%	4,691	40%	4,764	41%	2,294	20%	0	0%
Indiana	5,533	100%	2,096	38%	2,376	43%	1,061	19%	0	0%
Iowa	2,819	100%	1,289	46%	967	34%	563	20%	0	0%
Kansas	2,560	100%	1,168	46%	973	38%	419	16%	0	0%
Kentucky	3,597	100%	1,473	41%	1,222	34%	902	25%	0	0%
Louisiana	4,182	100%	1,863	45%	1,452	35%	867	21%	0	0%
Maine	1,208	100%	577	48%	372	31%	260	21%	0	0%
Maryland	4,668	100%	2,036	44%	1,831	39%	801	17%	0	0%
Massachusetts	5,789	100%	2,399	41%	2,281	39%	1,109	19%	0	0%
Michigan	9,266	100%	3,708	40%	3,511	38%	2,047	22%	0	0%
Minnesota	4,370	100%	1,892	43%	1,506	34%	972	22%	0	0%
Mississippi	2,672	100%	1,106	41%	929	35%	638	24%	0	0%
Missouri	4,993	100%	2,171	43%	1,949	39%	873	17%	0	0%
Montana	811	100%	482	59%	176	22%	153	19%	0	0%
Nebraska	1,615	100%	762	47%	590	37%	263	16%	0	0%
Nevada	1,221	100%	587	48%	450	37%	184	15%	0	0%
New Hampshire	1,101	100%	474	43%	464	42%	164	15%	0	0%
New Jersey	7,738	100%	3,522	46%	2,905	38%	1,311	17%	0	0%
New Mexico	1,521	100%	794	52%	409	27%	319	21%	0	0%
New York	17,862	100%	8,166	46%	5,653	32%	4,043	23%	0	0%
North Carolina	6,523	100%	2,652	41%	2,626	40%	1,245	19%	0	0%
North Dakota	607	100%	352	58%	142	23%	114	19%	0	0%
Ohio	11,067	100%	4,574	41%	4,300	39%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,339	43%	1,203	38%	590	19%	0	0%
Oregon	2,968	100%	1,440	49%	961	32%	567	19%	0	0%
Pennsylvania	12,129	100%	4,908	40%	4,593	38%	2,628	22%	0	0%
Rhode Island	947	100%	408	43%	348	37%	192	20%	0	0%
South Carolina	3,513	100%	1,261	36%	1,544	44%	708	20%	0	0%
South Dakota	680	100%	356	52%	176	26%	148	22%	0	0%
Tennessee	4,783	100%	1,784	37%	1,881	39%	1,117	23%	0	0%
Texas	16,771	100%	7,675	46%	6,277	37%	2,819	17%	0	0%
Utah	1,686	100%	818	49%	637	38%	230	14%	0	0%
Vermont	578	100%	288	50%	182	31%	108	19%	0	0%
Virginia	5,894	100%	2,651	45%	2,427	41%	815	14%	0	0%
Washington	4,893	100%	2,456	50%	1,572	32%	865	18%	0	0%
West Virginia	1,830	100%	700	38%	691	38%	440	24%	0	0%
Wisconsin	4,954	100%	2,283	46%	1,734	35%	937	19%	0	0%
Wyoming	462	100%	252	54%	139	30%	71	15%	0	0%

5.C. Alliances incl.: priv. ees <500, fed./state/local ees, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	132,972	53%	66,016	27%	49,717	20%	0	0%
Alabama	4,153	100%	2,283	55%	1,068	26%	801	19%	0	0%
Alaska	476	100%	287	60%	94	20%	95	20%	0	0%
Arizona	3,536	100%	1,877	53%	904	26%	755	21%	0	0%
Arkansas	2,432	100%	1,234	51%	699	29%	498	20%	0	0%
California	30,140	100%	17,464	58%	6,467	21%	6,210	21%	0	0%
Colorado	3,302	100%	1,656	50%	1,090	33%	556	17%	0	0%
Connecticut	3,339	100%	1,790	54%	990	30%	559	17%	0	0%
Delaware	697	100%	335	48%	254	36%	108	16%	0	0%
Dist. of Columbia	526	100%	322	61%	92	18%	111	21%	0	0%
Florida	13,119	100%	6,927	53%	2,896	22%	3,296	25%	0	0%
Georgia	6,185	100%	2,936	47%	1,890	31%	1,359	22%	0	0%
Hawaii	1,073	100%	686	64%	205	19%	182	17%	0	0%
Idaho	1,034	100%	604	58%	276	27%	153	15%	0	0%
Illinois	11,749	100%	5,930	50%	3,525	30%	2,294	20%	0	0%
Indiana	5,533	100%	2,676	48%	1,796	32%	1,061	19%	0	0%
Iowa	2,819	100%	1,574	56%	682	24%	563	20%	0	0%
Kansas	2,560	100%	1,457	57%	683	27%	419	16%	0	0%
Kentucky	3,597	100%	1,897	53%	798	22%	902	25%	0	0%
Louisiana	4,182	100%	2,261	54%	1,053	25%	867	21%	0	0%
Maine	1,208	100%	678	56%	271	22%	260	21%	0	0%
Maryland	4,668	100%	2,591	56%	1,276	27%	801	17%	0	0%
Massachusetts	5,789	100%	3,059	53%	1,621	28%	1,109	19%	0	0%
Michigan	9,266	100%	4,518	49%	2,701	29%	2,047	22%	0	0%
Minnesota	4,370	100%	2,298	53%	1,100	25%	972	22%	0	0%
Mississippi	2,672	100%	1,320	49%	715	27%	638	24%	0	0%
Missouri	4,993	100%	2,639	53%	1,480	30%	873	17%	0	0%
Montana	811	100%	516	64%	142	17%	153	19%	0	0%
Nebraska	1,615	100%	922	57%	430	27%	263	16%	0	0%
Nevada	1,221	100%	678	56%	359	29%	184	15%	0	0%
New Hampshire	1,101	100%	590	54%	347	32%	164	15%	0	0%
New Jersey	7,738	100%	4,270	55%	2,156	28%	1,311	17%	0	0%
New Mexico	1,521	100%	884	58%	319	21%	319	21%	0	0%
New York	17,862	100%	9,862	55%	3,957	22%	4,043	23%	0	0%
North Carolina	6,523	100%	3,277	50%	2,001	31%	1,245	19%	0	0%
North Dakota	607	100%	403	66%	90	15%	114	19%	0	0%
Ohio	11,067	100%	5,624	51%	3,250	29%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,604	51%	938	30%	590	19%	0	0%
Oregon	2,968	100%	1,739	59%	662	22%	567	19%	0	0%
Pennsylvania	12,129	100%	6,199	51%	3,302	27%	2,628	22%	0	0%
Rhode Island	947	100%	526	56%	230	24%	192	20%	0	0%
South Carolina	3,513	100%	1,586	45%	1,219	35%	708	20%	0	0%
South Dakota	680	100%	421	62%	111	16%	148	22%	0	0%
Tennessee	4,783	100%	2,216	46%	1,449	30%	1,117	23%	0	0%
Texas	16,771	100%	8,986	54%	4,965	30%	2,819	17%	0	0%
Utah	1,686	100%	945	56%	510	30%	230	14%	0	0%
Vermont	578	100%	347	60%	123	21%	108	19%	0	0%
Virginia	5,894	100%	3,203	54%	1,875	32%	815	14%	0	0%
Washington	4,893	100%	2,901	59%	1,127	23%	865	18%	0	0%
West Virginia	1,830	100%	862	47%	528	29%	440	24%	0	0%
Wisconsin	4,954	100%	2,819	57%	1,198	24%	937	19%	0	0%
Wyoming	462	100%	288	62%	103	22%	71	15%	0	0%

5.D. Alliances incl.: priv. ees <1,000, fed./state/local ees, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	141,449	57%	57,539	23%	49,717	20%	0	0%
Alabama	4,153	100%	2,408	58%	943	23%	801	19%	0	0%
Alaska	476	100%	306	64%	74	16%	95	20%	0	0%
Arizona	3,536	100%	1,991	56%	790	22%	755	21%	0	0%
Arkansas	2,432	100%	1,293	53%	641	26%	498	20%	0	0%
California	30,140	100%	18,328	61%	5,602	19%	6,210	21%	0	0%
Colorado	3,302	100%	1,737	53%	1,009	31%	556	17%	0	0%
Connecticut	3,339	100%	1,933	58%	846	25%	559	17%	0	0%
Delaware	697	100%	351	50%	238	34%	108	16%	0	0%
Dist. of Columbia	526	100%	340	65%	75	14%	111	21%	0	0%
Florida	13,119	100%	7,309	56%	2,514	19%	3,296	25%	0	0%
Georgia	6,185	100%	3,135	51%	1,691	27%	1,359	22%	0	0%
Hawaii	1,073	100%	703	66%	188	17%	182	17%	0	0%
Idaho	1,034	100%	630	61%	251	24%	153	15%	0	0%
Illinois	11,749	100%	6,447	55%	3,008	26%	2,294	20%	0	0%
Indiana	5,533	100%	2,885	52%	1,587	29%	1,061	19%	0	0%
Iowa	2,819	100%	1,660	59%	596	21%	563	20%	0	0%
Kansas	2,560	100%	1,550	61%	591	23%	419	16%	0	0%
Kentucky	3,597	100%	2,047	57%	648	18%	902	25%	0	0%
Louisiana	4,182	100%	2,379	57%	935	22%	867	21%	0	0%
Maine	1,208	100%	732	61%	216	18%	260	21%	0	0%
Maryland	4,668	100%	2,860	61%	1,008	22%	801	17%	0	0%
Massachusetts	5,789	100%	3,295	57%	1,385	24%	1,109	19%	0	0%
Michigan	9,266	100%	4,802	52%	2,417	26%	2,047	22%	0	0%
Minnesota	4,370	100%	2,461	56%	937	21%	972	22%	0	0%
Mississippi	2,672	100%	1,402	52%	632	24%	638	24%	0	0%
Missouri	4,993	100%	2,789	56%	1,331	27%	873	17%	0	0%
Montana	811	100%	543	67%	115	14%	153	19%	0	0%
Nebraska	1,615	100%	965	60%	386	24%	263	16%	0	0%
Nevada	1,221	100%	731	60%	306	25%	184	15%	0	0%
New Hampshire	1,101	100%	659	60%	278	25%	164	15%	0	0%
New Jersey	7,738	100%	4,615	60%	1,811	23%	1,311	17%	0	0%
New Mexico	1,521	100%	932	61%	271	18%	319	21%	0	0%
New York	17,862	100%	10,388	58%	3,430	19%	4,043	23%	0	0%
North Carolina	6,523	100%	3,484	53%	1,794	27%	1,245	19%	0	0%
North Dakota	607	100%	418	69%	76	12%	114	19%	0	0%
Ohio	11,067	100%	6,050	55%	2,824	26%	2,194	20%	0	0%
Oklahoma	3,132	100%	1,717	55%	825	26%	590	19%	0	0%
Oregon	2,968	100%	1,846	62%	555	19%	567	19%	0	0%
Pennsylvania	12,129	100%	6,688	55%	2,813	23%	2,628	22%	0	0%
Rhode Island	947	100%	571	60%	185	20%	192	20%	0	0%
South Carolina	3,513	100%	1,743	50%	1,062	30%	708	20%	0	0%
South Dakota	680	100%	435	64%	97	14%	148	22%	0	0%
Tennessee	4,783	100%	2,429	51%	1,237	26%	1,117	23%	0	0%
Texas	16,771	100%	9,324	56%	4,628	28%	2,819	17%	0	0%
Utah	1,686	100%	994	59%	462	27%	230	14%	0	0%
Vermont	578	100%	358	62%	113	19%	108	19%	0	0%
Virginia	5,894	100%	3,449	59%	1,629	28%	815	14%	0	0%
Washington	4,893	100%	3,062	63%	966	20%	865	18%	0	0%
West Virginia	1,830	100%	928	51%	462	25%	440	24%	0	0%
Wisconsin	4,954	100%	3,047	62%	970	20%	937	19%	0	0%
Wyoming	462	100%	298	65%	93	20%	71	15%	0	0%

6.A. Alliances incl.: priv. ees <25, fed. ees, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Govt	%	Unins.	%
Total	248,705	100%	84,209	34%	134,119	54%	30,377	12%	0	0%
Alabama	4,153	100%	1,465	35%	2,182	53%	506	12%	0	0%
Alaska	476	100%	223	47%	231	49%	22	5%	0	0%
Arizona	3,536	100%	1,190	34%	1,848	52%	499	14%	0	0%
Arkansas	2,432	100%	801	33%	1,314	54%	317	13%	0	0%
California	30,140	100%	12,127	40%	14,879	49%	3,135	10%	0	0%
Colorado	3,302	100%	1,089	33%	1,870	57%	342	10%	0	0%
Connecticut	3,339	100%	1,028	31%	1,927	58%	384	11%	0	0%
Delaware	697	100%	171	25%	444	64%	82	12%	0	0%
Dist. of Columbia	526	100%	248	47%	221	42%	57	11%	0	0%
Florida	13,119	100%	4,711	36%	6,075	46%	2,333	18%	0	0%
Georgia	6,185	100%	1,966	32%	3,373	55%	846	14%	0	0%
Hawaii	1,073	100%	404	38%	565	53%	104	10%	0	0%
Idaho	1,034	100%	390	38%	532	51%	112	11%	0	0%
Illinois	11,749	100%	3,498	30%	6,882	59%	1,369	12%	0	0%
Indiana	5,533	100%	1,520	27%	3,368	61%	645	12%	0	0%
Iowa	2,819	100%	906	32%	1,506	53%	408	14%	0	0%
Kansas	2,560	100%	809	32%	1,450	57%	300	12%	0	0%
Kentucky	3,597	100%	1,206	34%	1,840	51%	551	15%	0	0%
Louisiana	4,182	100%	1,574	38%	2,107	50%	501	12%	0	0%
Maine	1,208	100%	439	36%	623	52%	146	12%	0	0%
Maryland	4,668	100%	1,707	37%	2,431	52%	531	11%	0	0%
Massachusetts	5,789	100%	1,751	30%	3,299	57%	739	13%	0	0%
Michigan	9,266	100%	2,974	32%	5,224	56%	1,068	12%	0	0%
Minnesota	4,370	100%	1,411	32%	2,409	55%	551	13%	0	0%
Mississippi	2,672	100%	914	34%	1,403	53%	355	13%	0	0%
Missouri	4,993	100%	1,643	33%	2,782	56%	569	11%	0	0%
Montana	811	100%	356	44%	358	44%	97	12%	0	0%
Nebraska	1,615	100%	538	33%	877	54%	200	12%	0	0%
Nevada	1,221	100%	399	33%	685	56%	136	11%	0	0%
New Hampshire	1,101	100%	319	29%	672	61%	111	10%	0	0%
New Jersey	7,738	100%	2,306	30%	4,502	58%	930	12%	0	0%
New Mexico	1,521	100%	622	41%	736	48%	163	11%	0	0%
New York	17,862	100%	6,277	35%	9,381	53%	2,204	12%	0	0%
North Carolina	6,523	100%	1,931	30%	3,744	57%	848	13%	0	0%
North Dakota	607	100%	254	42%	282	46%	72	12%	0	0%
Ohio	11,067	100%	3,407	31%	6,361	57%	1,299	12%	0	0%
Oklahoma	3,132	100%	975	31%	1,762	56%	395	13%	0	0%
Oregon	2,968	100%	1,078	36%	1,505	51%	385	13%	0	0%
Pennsylvania	12,129	100%	3,764	31%	6,585	54%	1,779	15%	0	0%
Rhode Island	947	100%	264	28%	540	57%	144	15%	0	0%
South Carolina	3,513	100%	1,081	31%	2,046	58%	386	11%	0	0%
South Dakota	680	100%	244	36%	328	48%	108	16%	0	0%
Tennessee	4,783	100%	1,615	34%	2,509	52%	659	14%	0	0%
Texas	16,771	100%	5,726	34%	9,318	56%	1,727	10%	0	0%
Utah	1,686	100%	595	35%	953	57%	137	8%	0	0%
Vermont	578	100%	228	39%	280	48%	71	12%	0	0%
Virginia	5,894	100%	1,997	34%	3,326	56%	570	10%	0	0%
Washington	4,893	100%	1,757	36%	2,594	53%	542	11%	0	0%
West Virginia	1,830	100%	600	33%	971	53%	259	14%	0	0%
Wisconsin	4,954	100%	1,544	31%	2,775	56%	634	13%	0	0%
Wyoming	462	100%	170	37%	242	52%	50	11%	0	0%

6



Findings:

- Five states would have health alliances with less than 250,000 members (AK, DE, SD, VT and WY).
- Eight states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NY, OH, PA and TX).
- FL would have more than 4 million members, NY would have more than 6 million members, TX would have more than 5 million members and CA would have more than 12 million members.

Health alliance membership:

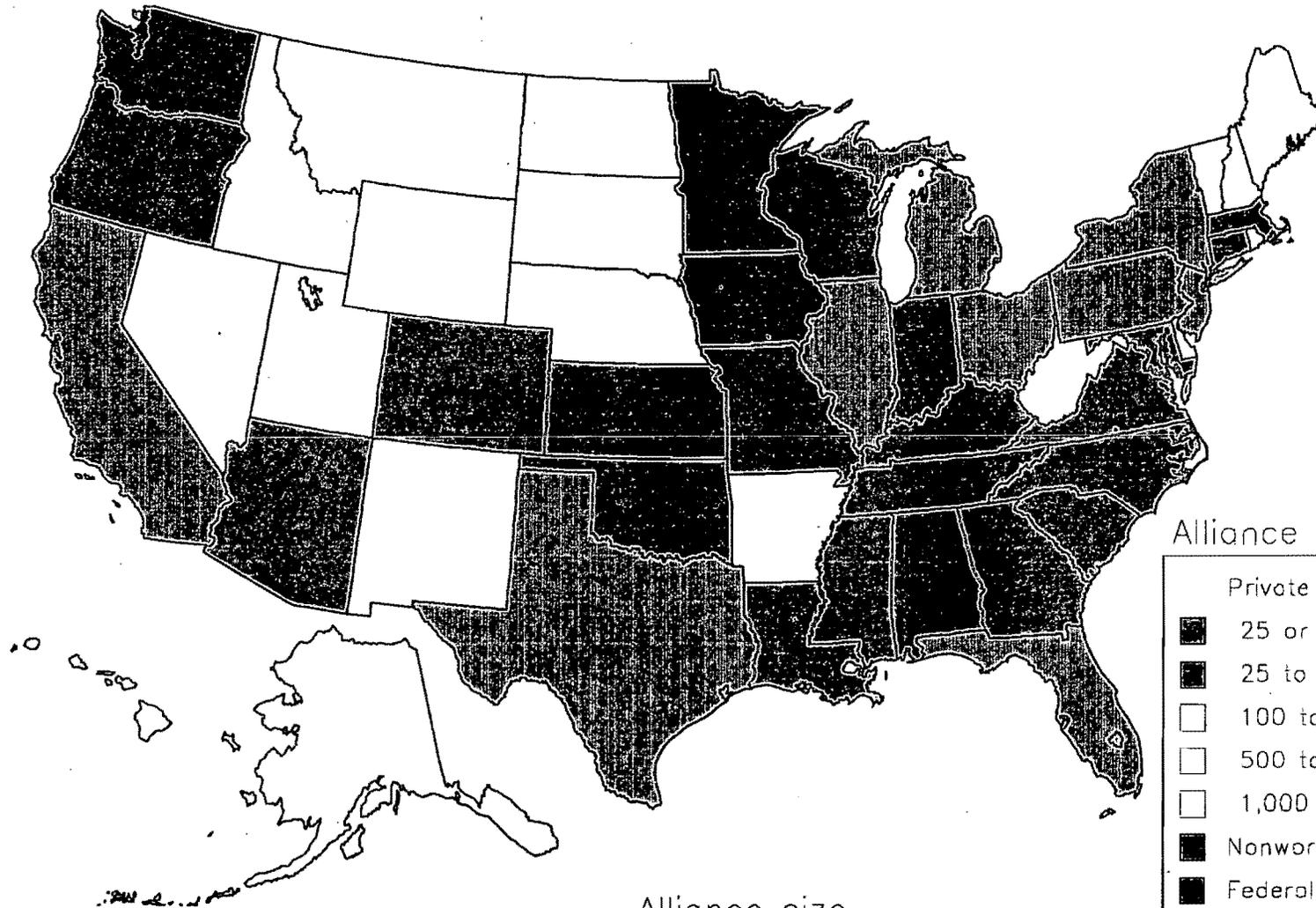
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal employees and Medicaid beneficiaries.

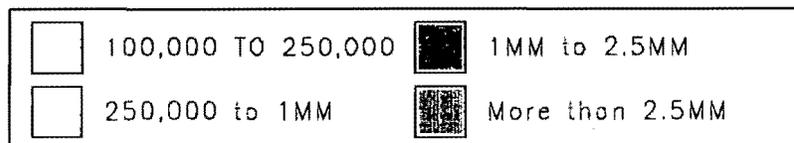
Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

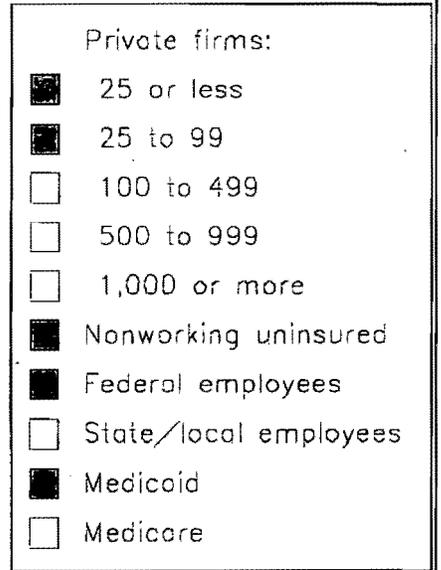
Health Alliance Membership by State*



Alliance size



Alliance membership



*See reverse for definition.

Findings:

- Two states would have health alliances with less than 250,000 members (DE and WY).
- Nine states would have health alliances with more than 2.5 million members (CA, FL, IL, MI, NJ, NY, OH, PA and TX).
- FL would have more than 5 million members, NY and TX would have more than 7 million members and CA would have more than 15 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal employees and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Findings:

- One state would have health alliances with less than 250,000 members (WY).
- Eighteen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, IN, MA, MD, MI, MO, NC, NJ, NY, OH, PA, TX, VA, WA and WI).
- FL would have more than 6 million members, NY would have more than 9 million members, TX would have more than 8 million members and CA would have more than 17 million members.

Health alliance membership:

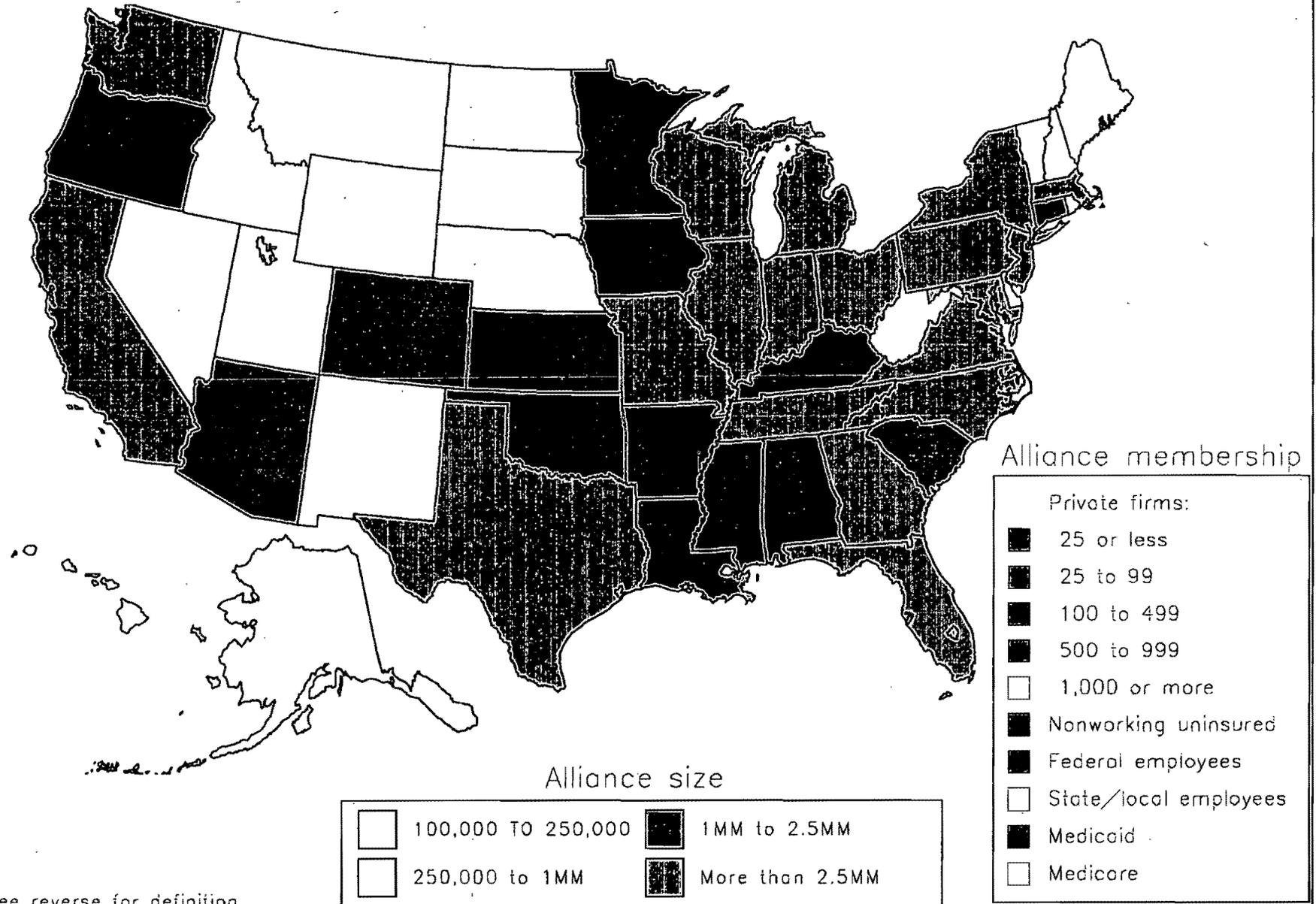
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal employees and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



*See reverse for definition.

Findings:

- One state would have health alliances with less than 250,000 members (WY).
- Nineteen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, IN, MA, MD, MI, MO, NC, NJ, NY, OH, PA, TN, TX, VA, WA and WI).
- FL would have more than 7 million members, NY would have more than 9 million members, TX would have more than 8 million members and CA would have more than 18 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

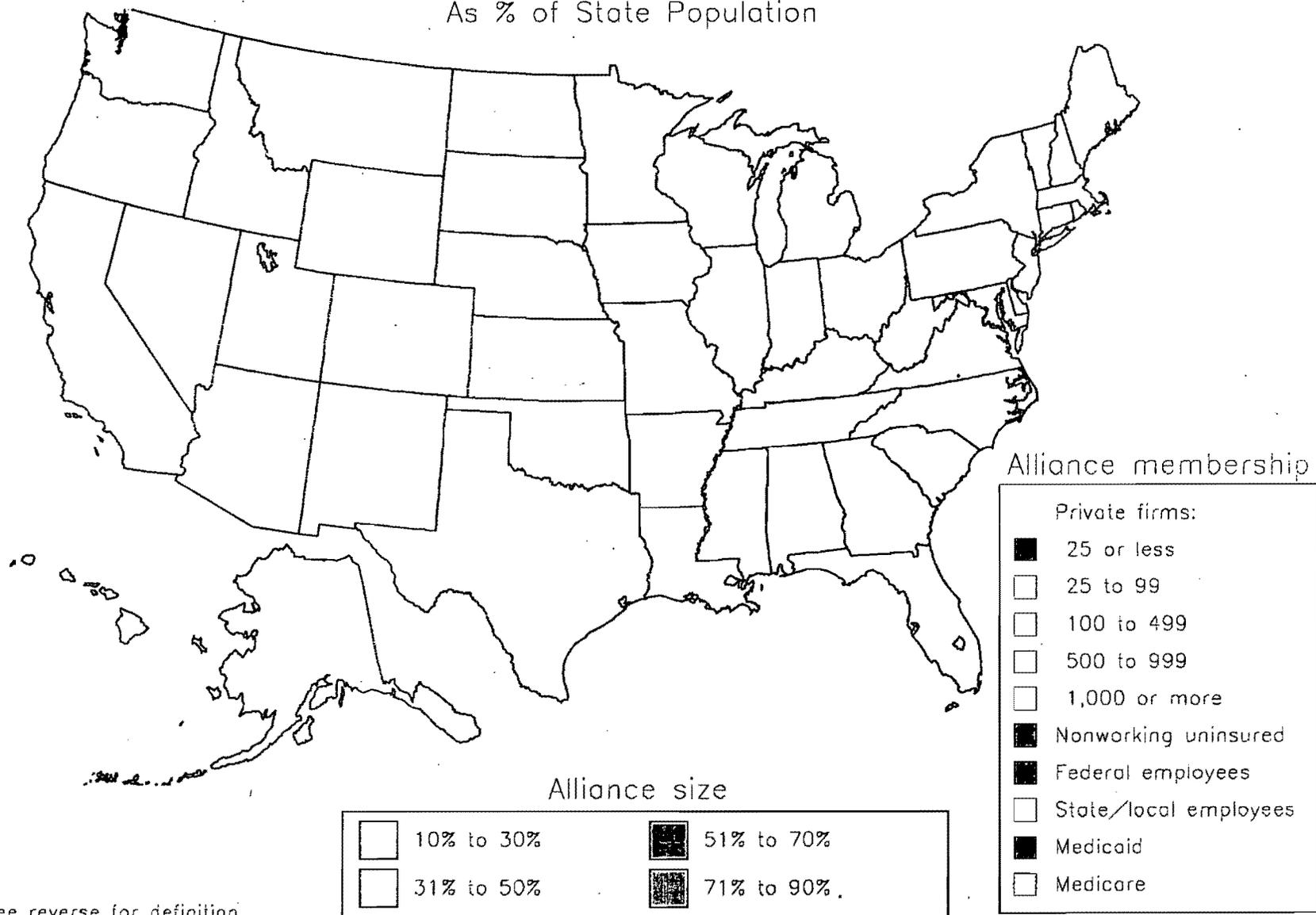
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal employees and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Seven states would have health alliance membership between 10-30% of state population (DE, IL, IN, NC, NH, NJ and RI).
- Forty-three states would have health alliance membership between 31-50% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

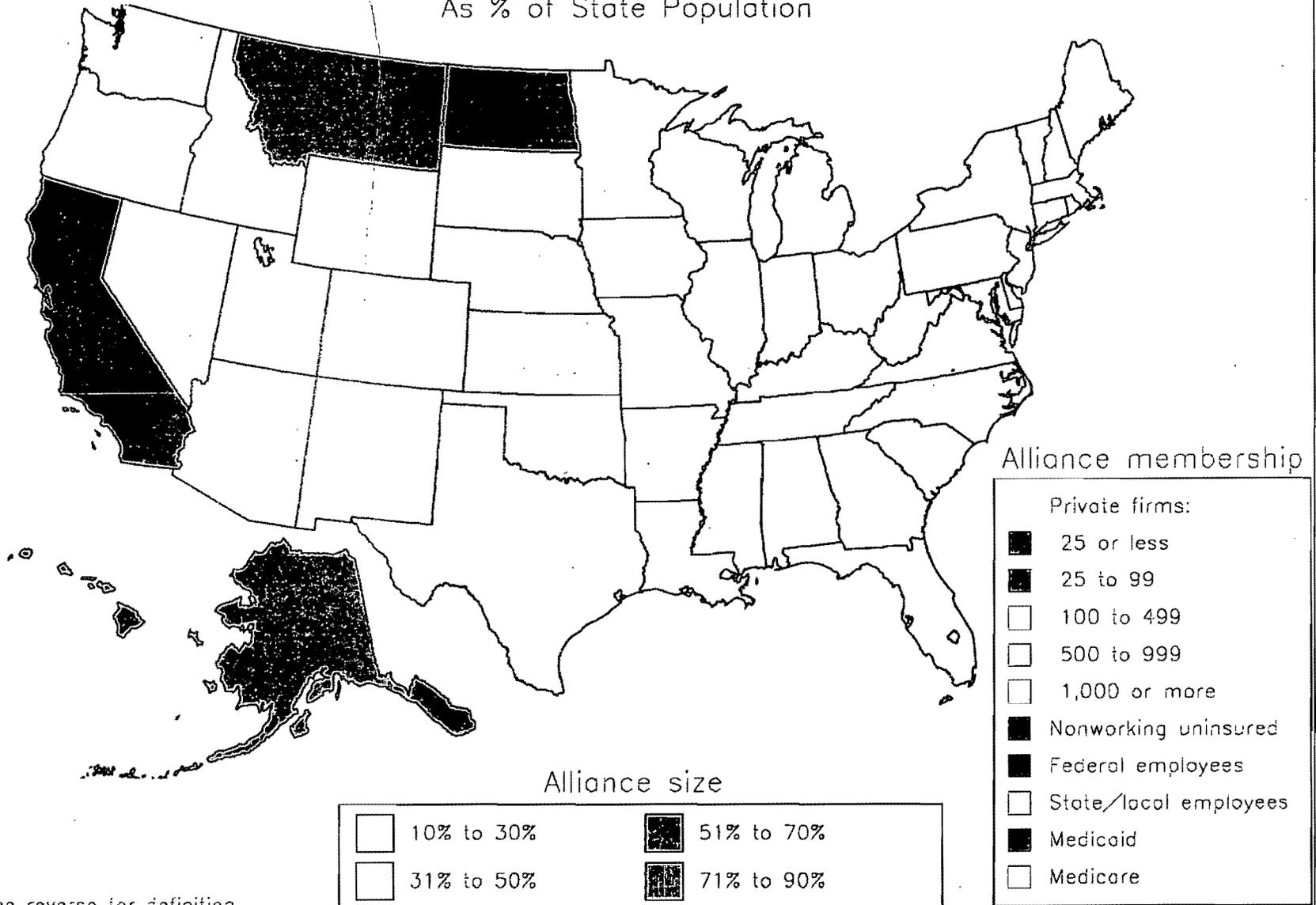
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal employees and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Forty-five states would have health alliance membership between 31-50% of state population.
- Five states would have health alliance membership between 51-70% of state population (AK, CA, HI, MT and ND).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

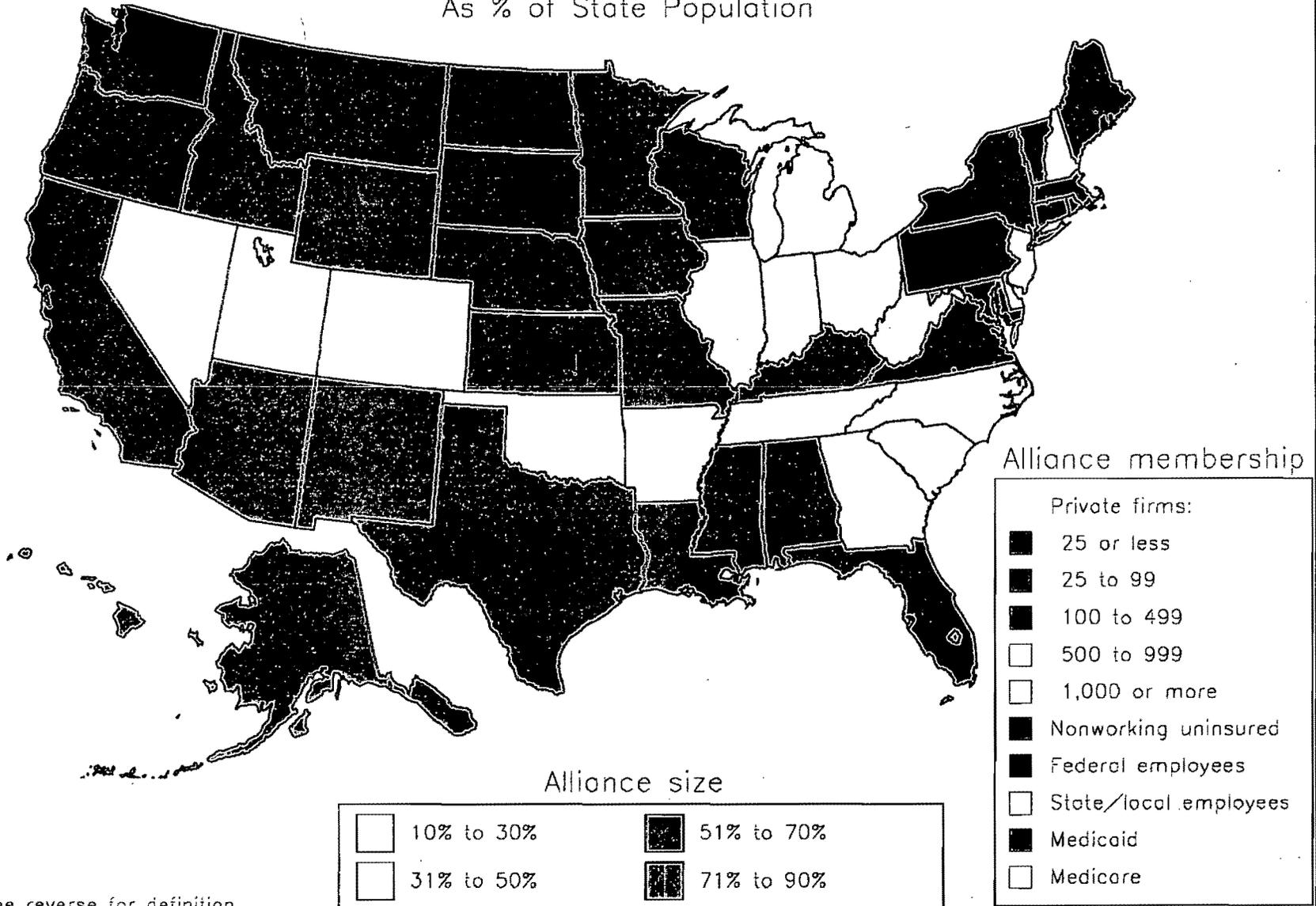
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal employees and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Seventeen states would have health alliance membership between 31-50% of state population (AR, CO, DE, GA, IL, IN, MI, NC, NH, NJ, NV, OH, OK, SC, TN, UT and WV).
- Thirty-three states would have health alliance membership between 51-70% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal employees and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Findings:

- Three states would have health alliance membership between 31-50% of state population (DE, GA and NC).
- Forty-seven states would have health alliance membership between 51-70% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal employees and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

6.A. Alliances incl.: priv. ees <25, fed. ees, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	84,209	34%	134,119	54%	30,377	12%	0	0%
Alabama	4,153	100%	1,465	35%	2,182	53%	506	12%	0	0%
Alaska	476	100%	223	47%	231	49%	22	5%	0	0%
Arizona	3,536	100%	1,190	34%	1,848	52%	499	14%	0	0%
Arkansas	2,432	100%	801	33%	1,314	54%	317	13%	0	0%
California	30,140	100%	12,127	40%	14,879	49%	3,135	10%	0	0%
Colorado	3,302	100%	1,089	33%	1,870	57%	342	10%	0	0%
Connecticut	3,339	100%	1,028	31%	1,927	58%	384	11%	0	0%
Delaware	697	100%	171	25%	444	64%	82	12%	0	0%
Dist. of Columbia	526	100%	248	47%	221	42%	57	11%	0	0%
Florida	13,119	100%	4,711	36%	6,075	46%	2,333	18%	0	0%
Georgia	6,185	100%	1,966	32%	3,373	55%	846	14%	0	0%
Hawaii	1,073	100%	404	38%	565	53%	104	10%	0	0%
Idaho	1,034	100%	390	38%	532	51%	112	11%	0	0%
Illinois	11,749	100%	3,498	30%	6,882	59%	1,369	12%	0	0%
Indiana	5,533	100%	1,520	27%	3,368	61%	645	12%	0	0%
Iowa	2,819	100%	906	32%	1,506	53%	408	14%	0	0%
Kansas	2,560	100%	809	32%	1,450	57%	300	12%	0	0%
Kentucky	3,597	100%	1,206	34%	1,840	51%	551	15%	0	0%
Louisiana	4,182	100%	1,574	38%	2,107	50%	501	12%	0	0%
Maine	1,208	100%	439	36%	623	52%	146	12%	0	0%
Maryland	4,668	100%	1,707	37%	2,431	52%	531	11%	0	0%
Massachusetts	5,789	100%	1,751	30%	3,299	57%	739	13%	0	0%
Michigan	9,266	100%	2,974	32%	5,224	56%	1,068	12%	0	0%
Minnesota	4,370	100%	1,411	32%	2,409	55%	551	13%	0	0%
Mississippi	2,672	100%	914	34%	1,403	53%	355	13%	0	0%
Missouri	4,993	100%	1,643	33%	2,782	56%	569	11%	0	0%
Montana	811	100%	356	44%	358	44%	97	12%	0	0%
Nebraska	1,615	100%	538	33%	877	54%	200	12%	0	0%
Nevada	1,221	100%	399	33%	685	56%	136	11%	0	0%
New Hampshire	1,101	100%	319	29%	672	61%	111	10%	0	0%
New Jersey	7,738	100%	2,306	30%	4,502	58%	930	12%	0	0%
New Mexico	1,521	100%	622	41%	736	48%	163	11%	0	0%
New York	17,862	100%	6,277	35%	9,381	53%	2,204	12%	0	0%
North Carolina	6,523	100%	1,931	30%	3,744	57%	848	13%	0	0%
North Dakota	607	100%	254	42%	282	46%	72	12%	0	0%
Ohio	11,067	100%	3,407	31%	6,361	57%	1,299	12%	0	0%
Oklahoma	3,132	100%	975	31%	1,762	56%	395	13%	0	0%
Oregon	2,968	100%	1,078	36%	1,505	51%	385	13%	0	0%
Pennsylvania	12,129	100%	3,764	31%	6,585	54%	1,779	15%	0	0%
Rhode Island	947	100%	264	28%	540	57%	144	15%	0	0%
South Carolina	3,513	100%	1,081	31%	2,046	58%	386	11%	0	0%
South Dakota	680	100%	244	36%	328	48%	108	16%	0	0%
Tennessee	4,783	100%	1,615	34%	2,509	52%	659	14%	0	0%
Texas	16,771	100%	5,726	34%	9,318	56%	1,727	10%	0	0%
Utah	1,686	100%	595	35%	953	57%	137	8%	0	0%
Vermont	578	100%	228	39%	280	48%	71	12%	0	0%
Virginia	5,894	100%	1,997	34%	3,326	56%	570	10%	0	0%
Washington	4,893	100%	1,757	36%	2,594	53%	542	11%	0	0%
West Virginia	1,830	100%	600	33%	971	53%	259	14%	0	0%
Wisconsin	4,954	100%	1,544	31%	2,775	56%	634	13%	0	0%
Wyoming	462	100%	170	37%	242	52%	50	11%	0	0%

6.B. Alliances incl.: priv. ees <100, fed. ees, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	105,469	42%	112,859	45%	30,377	12%	0	0%
Alabama	4,153	100%	1,795	43%	1,852	45%	506	12%	0	0%
Alaska	476	100%	253	53%	200	42%	22	5%	0	0%
Arizona	3,536	100%	1,464	41%	1,573	44%	499	14%	0	0%
Arkansas	2,432	100%	988	41%	1,126	46%	317	13%	0	0%
California	30,140	100%	15,287	51%	11,718	39%	3,135	10%	0	0%
Colorado	3,302	100%	1,393	42%	1,567	47%	342	10%	0	0%
Connecticut	3,339	100%	1,349	40%	1,606	48%	384	11%	0	0%
Delaware	697	100%	216	31%	399	57%	82	12%	0	0%
Dist. of Columbia	526	100%	282	54%	187	35%	57	11%	0	0%
Florida	13,119	100%	5,619	43%	5,167	39%	2,333	18%	0	0%
Georgia	6,185	100%	2,486	40%	2,853	46%	846	14%	0	0%
Hawaii	1,073	100%	549	51%	420	39%	104	10%	0	0%
Idaho	1,034	100%	468	45%	453	44%	112	11%	0	0%
Illinois	11,749	100%	4,553	39%	5,827	50%	1,369	12%	0	0%
Indiana	5,533	100%	2,038	37%	2,851	52%	645	12%	0	0%
Iowa	2,819	100%	1,135	40%	1,277	45%	408	14%	0	0%
Kansas	2,560	100%	1,026	40%	1,233	48%	300	12%	0	0%
Kentucky	3,597	100%	1,529	43%	1,517	42%	551	15%	0	0%
Louisiana	4,182	100%	1,835	44%	1,846	44%	501	12%	0	0%
Maine	1,208	100%	564	47%	497	41%	146	12%	0	0%
Maryland	4,668	100%	1,965	42%	2,172	47%	531	11%	0	0%
Massachusetts	5,789	100%	2,236	39%	2,814	49%	739	13%	0	0%
Michigan	9,266	100%	3,789	41%	4,410	48%	1,068	12%	0	0%
Minnesota	4,370	100%	1,837	42%	1,982	45%	551	13%	0	0%
Mississippi	2,672	100%	1,123	42%	1,194	45%	355	13%	0	0%
Missouri	4,993	100%	2,052	41%	2,373	48%	569	11%	0	0%
Montana	811	100%	409	50%	305	38%	97	12%	0	0%
Nebraska	1,615	100%	669	41%	746	46%	200	12%	0	0%
Nevada	1,221	100%	518	42%	566	46%	136	11%	0	0%
New Hampshire	1,101	100%	429	39%	562	51%	111	10%	0	0%
New Jersey	7,738	100%	3,063	40%	3,745	48%	930	12%	0	0%
New Mexico	1,521	100%	749	49%	609	40%	163	11%	0	0%
New York	17,862	100%	7,743	43%	7,915	44%	2,204	12%	0	0%
North Carolina	6,523	100%	2,423	37%	3,252	50%	848	13%	0	0%
North Dakota	607	100%	306	50%	230	38%	72	12%	0	0%
Ohio	11,067	100%	4,425	40%	5,344	48%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,222	39%	1,516	48%	395	13%	0	0%
Oregon	2,968	100%	1,282	43%	1,300	44%	385	13%	0	0%
Pennsylvania	12,129	100%	4,846	40%	5,503	45%	1,779	15%	0	0%
Rhode Island	947	100%	378	40%	426	45%	144	15%	0	0%
South Carolina	3,513	100%	1,312	37%	1,814	52%	386	11%	0	0%
South Dakota	680	100%	316	46%	256	38%	108	16%	0	0%
Tennessee	4,783	100%	1,863	39%	2,261	47%	659	14%	0	0%
Texas	16,771	100%	7,208	43%	7,836	47%	1,727	10%	0	0%
Utah	1,686	100%	706	42%	842	50%	137	8%	0	0%
Vermont	578	100%	272	47%	236	41%	71	12%	0	0%
Virginia	5,894	100%	2,407	41%	2,916	49%	570	10%	0	0%
Washington	4,893	100%	2,174	44%	2,178	45%	542	11%	0	0%
West Virginia	1,830	100%	729	40%	842	46%	259	14%	0	0%
Wisconsin	4,954	100%	1,986	40%	2,334	47%	634	13%	0	0%
Wyoming	462	100%	202	44%	210	45%	50	11%	0	0%

6.C. Alliances incl.: priv. ees <500, fed. ees, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	128,437	52%	89,891	36%	30,377	12%	0	0%
Alabama	4,153	100%	2,211	53%	1,436	35%	506	12%	0	0%
Alaska	476	100%	285	60%	168	35%	22	5%	0	0%
Arizona	3,536	100%	1,768	50%	1,269	36%	499	14%	0	0%
Arkansas	2,432	100%	1,180	49%	934	38%	317	13%	0	0%
California	30,140	100%	17,948	60%	9,058	30%	3,135	10%	0	0%
Colorado	3,302	100%	1,615	49%	1,345	41%	342	10%	0	0%
Connecticut	3,339	100%	1,700	51%	1,255	38%	384	11%	0	0%
Delaware	697	100%	294	42%	322	46%	82	12%	0	0%
Dist. of Columbia	526	100%	337	64%	132	25%	57	11%	0	0%
Florida	13,119	100%	6,621	50%	4,165	32%	2,333	18%	0	0%
Georgia	6,185	100%	2,844	46%	2,495	40%	846	14%	0	0%
Hawaii	1,073	100%	656	61%	313	29%	104	10%	0	0%
Idaho	1,034	100%	536	52%	386	37%	112	11%	0	0%
Illinois	11,749	100%	5,792	49%	4,588	39%	1,369	12%	0	0%
Indiana	5,533	100%	2,618	47%	2,271	41%	645	12%	0	0%
Iowa	2,819	100%	1,420	50%	991	35%	408	14%	0	0%
Kansas	2,560	100%	1,316	51%	944	37%	300	12%	0	0%
Kentucky	3,597	100%	1,954	54%	1,092	30%	551	15%	0	0%
Louisiana	4,182	100%	2,233	53%	1,448	35%	501	12%	0	0%
Maine	1,208	100%	666	55%	396	33%	146	12%	0	0%
Maryland	4,668	100%	2,520	54%	1,617	35%	531	11%	0	0%
Massachusetts	5,789	100%	2,896	50%	2,154	37%	739	13%	0	0%
Michigan	9,266	100%	4,599	50%	3,599	39%	1,068	12%	0	0%
Minnesota	4,370	100%	2,244	51%	1,576	36%	551	13%	0	0%
Mississippi	2,672	100%	1,337	50%	980	37%	355	13%	0	0%
Missouri	4,993	100%	2,520	50%	1,904	38%	569	11%	0	0%
Montana	811	100%	443	55%	271	33%	97	12%	0	0%
Nebraska	1,615	100%	829	51%	586	36%	200	12%	0	0%
Nevada	1,221	100%	609	50%	476	39%	136	11%	0	0%
New Hampshire	1,101	100%	545	50%	445	40%	111	10%	0	0%
New Jersey	7,738	100%	3,811	49%	2,997	39%	930	12%	0	0%
New Mexico	1,521	100%	839	55%	519	34%	163	11%	0	0%
New York	17,862	100%	9,440	53%	6,219	35%	2,204	12%	0	0%
North Carolina	6,523	100%	3,049	47%	2,627	40%	848	13%	0	0%
North Dakota	607	100%	358	59%	178	29%	72	12%	0	0%
Ohio	11,067	100%	5,475	49%	4,293	39%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,486	47%	1,251	40%	395	13%	0	0%
Oregon	2,968	100%	1,581	53%	1,001	34%	385	13%	0	0%
Pennsylvania	12,129	100%	6,137	51%	4,212	35%	1,779	15%	0	0%
Rhode Island	947	100%	496	52%	308	32%	144	15%	0	0%
South Carolina	3,513	100%	1,637	47%	1,490	42%	386	11%	0	0%
South Dakota	680	100%	381	56%	191	28%	108	16%	0	0%
Tennessee	4,783	100%	2,295	48%	1,829	38%	659	14%	0	0%
Texas	16,771	100%	8,520	51%	6,524	39%	1,727	10%	0	0%
Utah	1,686	100%	834	49%	715	42%	137	8%	0	0%
Vermont	578	100%	330	57%	177	31%	71	12%	0	0%
Virginia	5,894	100%	2,959	50%	2,364	40%	570	10%	0	0%
Washington	4,893	100%	2,619	54%	1,733	35%	542	11%	0	0%
West Virginia	1,830	100%	891	49%	680	37%	259	14%	0	0%
Wisconsin	4,954	100%	2,522	51%	1,798	36%	634	13%	0	0%
Wyoming	462	100%	238	52%	173	37%	50	11%	0	0%

6.D. Alliances incl.: priv. ees <1,000, fed. ees, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	136,913	55%	81,414	33%	30,377	12%	0	0%
Alabama	4,153	100%	2,336	56%	1,311	32%	506	12%	0	0%
Alaska	476	100%	305	64%	149	31%	22	5%	0	0%
Arizona	3,536	100%	1,882	53%	1,156	33%	499	14%	0	0%
Arkansas	2,432	100%	1,239	51%	876	36%	317	13%	0	0%
California	30,140	100%	18,813	62%	8,193	27%	3,135	10%	0	0%
Colorado	3,302	100%	1,696	51%	1,264	38%	342	10%	0	0%
Connecticut	3,339	100%	1,844	55%	1,111	33%	384	11%	0	0%
Delaware	697	100%	309	44%	306	44%	82	12%	0	0%
Dist. of Columbia	526	100%	355	68%	114	22%	57	11%	0	0%
Florida	13,119	100%	7,004	53%	3,782	29%	2,333	18%	0	0%
Georgia	6,185	100%	3,043	49%	2,296	37%	846	14%	0	0%
Hawaii	1,073	100%	673	63%	296	28%	104	10%	0	0%
Idaho	1,034	100%	561	54%	360	35%	112	11%	0	0%
Illinois	11,749	100%	6,309	54%	4,071	35%	1,369	12%	0	0%
Indiana	5,533	100%	2,827	51%	2,061	37%	645	12%	0	0%
Iowa	2,819	100%	1,506	53%	906	32%	408	14%	0	0%
Kansas	2,560	100%	1,408	55%	851	33%	300	12%	0	0%
Kentucky	3,597	100%	2,104	58%	942	26%	551	15%	0	0%
Louisiana	4,182	100%	2,351	56%	1,330	32%	501	12%	0	0%
Maine	1,208	100%	720	60%	341	28%	146	12%	0	0%
Maryland	4,668	100%	2,789	60%	1,349	29%	531	11%	0	0%
Massachusetts	5,789	100%	3,132	54%	1,918	33%	739	13%	0	0%
Michigan	9,266	100%	4,883	53%	3,316	36%	1,068	12%	0	0%
Minnesota	4,370	100%	2,406	55%	1,413	32%	551	13%	0	0%
Mississippi	2,672	100%	1,419	53%	898	34%	355	13%	0	0%
Missouri	4,993	100%	2,670	53%	1,754	35%	569	11%	0	0%
Montana	811	100%	470	58%	244	30%	97	12%	0	0%
Nebraska	1,615	100%	873	54%	542	34%	200	12%	0	0%
Nevada	1,221	100%	663	54%	422	35%	136	11%	0	0%
New Hampshire	1,101	100%	615	56%	376	34%	111	10%	0	0%
New Jersey	7,738	100%	4,157	54%	2,652	34%	930	12%	0	0%
New Mexico	1,521	100%	887	58%	471	31%	163	11%	0	0%
New York	17,862	100%	9,966	56%	5,692	32%	2,204	12%	0	0%
North Carolina	6,523	100%	3,256	50%	2,420	37%	848	13%	0	0%
North Dakota	607	100%	372	61%	163	27%	72	12%	0	0%
Ohio	11,067	100%	5,901	53%	3,868	35%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,600	51%	1,137	36%	395	13%	0	0%
Oregon	2,968	100%	1,688	57%	895	30%	385	13%	0	0%
Pennsylvania	12,129	100%	6,626	55%	3,724	31%	1,779	15%	0	0%
Rhode Island	947	100%	541	57%	263	28%	144	15%	0	0%
South Carolina	3,513	100%	1,794	51%	1,333	38%	386	11%	0	0%
South Dakota	680	100%	395	58%	177	26%	108	16%	0	0%
Tennessee	4,783	100%	2,507	52%	1,616	34%	659	14%	0	0%
Texas	16,771	100%	8,857	53%	6,186	37%	1,727	10%	0	0%
Utah	1,686	100%	882	52%	666	40%	137	8%	0	0%
Vermont	578	100%	341	59%	166	29%	71	12%	0	0%
Virginia	5,894	100%	3,205	54%	2,118	36%	570	10%	0	0%
Washington	4,893	100%	2,780	57%	1,572	32%	542	11%	0	0%
West Virginia	1,830	100%	957	52%	614	34%	259	14%	0	0%
Wisconsin	4,954	100%	2,750	56%	1,569	32%	634	13%	0	0%
Wyoming	462	100%	248	54%	163	35%	50	11%	0	0%



Findings:

- One state would have health alliances with less than 250,000 members (WY).
- Eleven states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, MI, NC, NJ, NY, OH, PA and TX).
- FL would have more than 5 million members, NY would have more than 8 million members, TX would have more than 7 million members and CA would have more than 14 million members.

Health alliance membership:

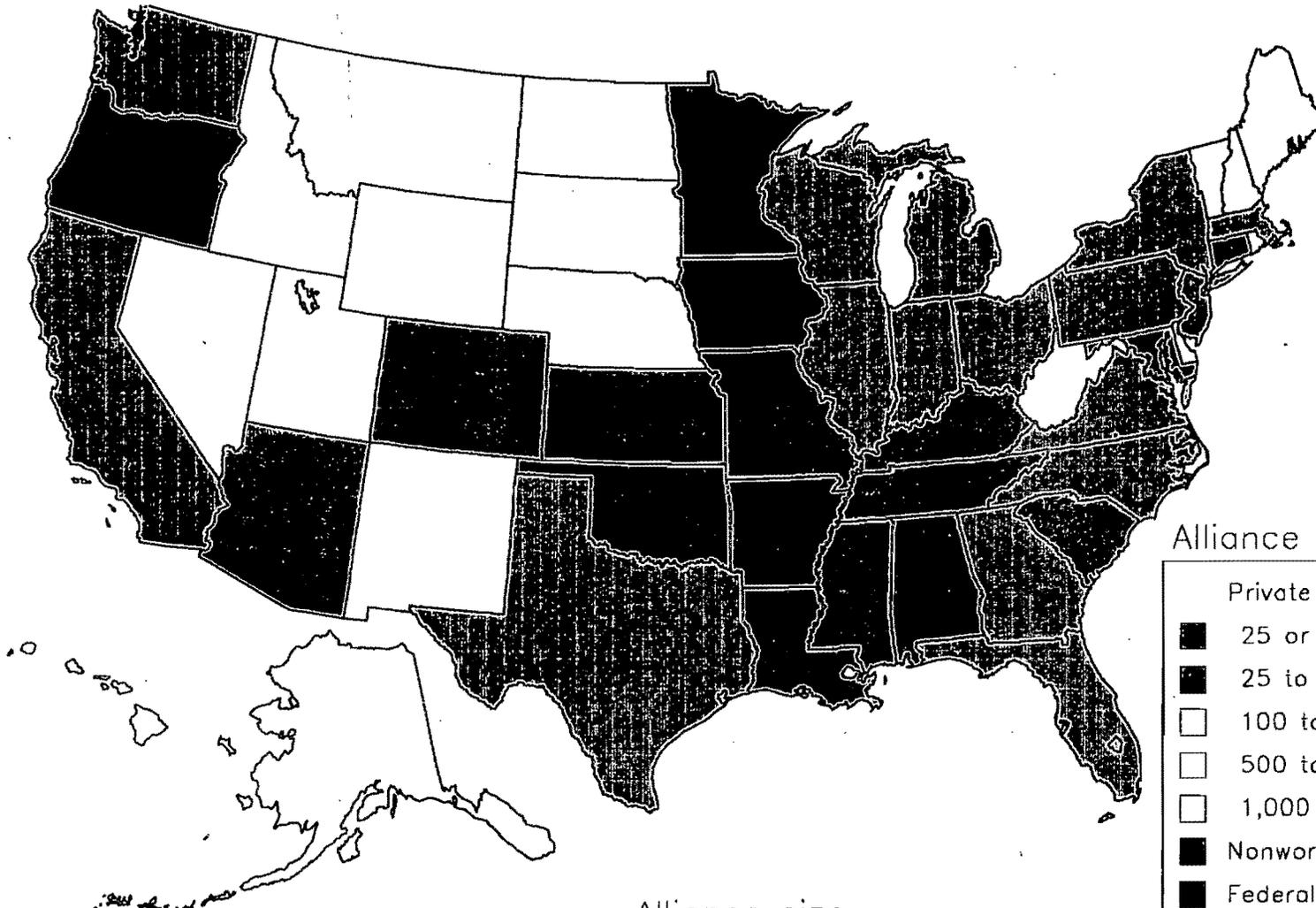
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance size

□ 100,000 TO 250,000	■ 1MM to 2.5MM
□ 250,000 to 1MM	■ More than 2.5MM

Alliance membership

Private firms:	
■	25 or less
■	25 to 99
□	100 to 499
□	500 to 999
□	1,000 or more
■	Nonworking uninsured
■	Federal employees
■	State/local employees
■	Medicaid
□	Medicare

*See reverse for definition.

Findings:

- No state would have health alliances with less than 250,000 members.
- Sixteen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, IN, MA, MI, NC, NJ, NY, OH, PA, TX, VA, WA and WI).
- FL would have more than 6 million members, NY would have more than 10 million members, TX would have more than 8 million members and CA would have more than 17 million members.

Health alliance membership:

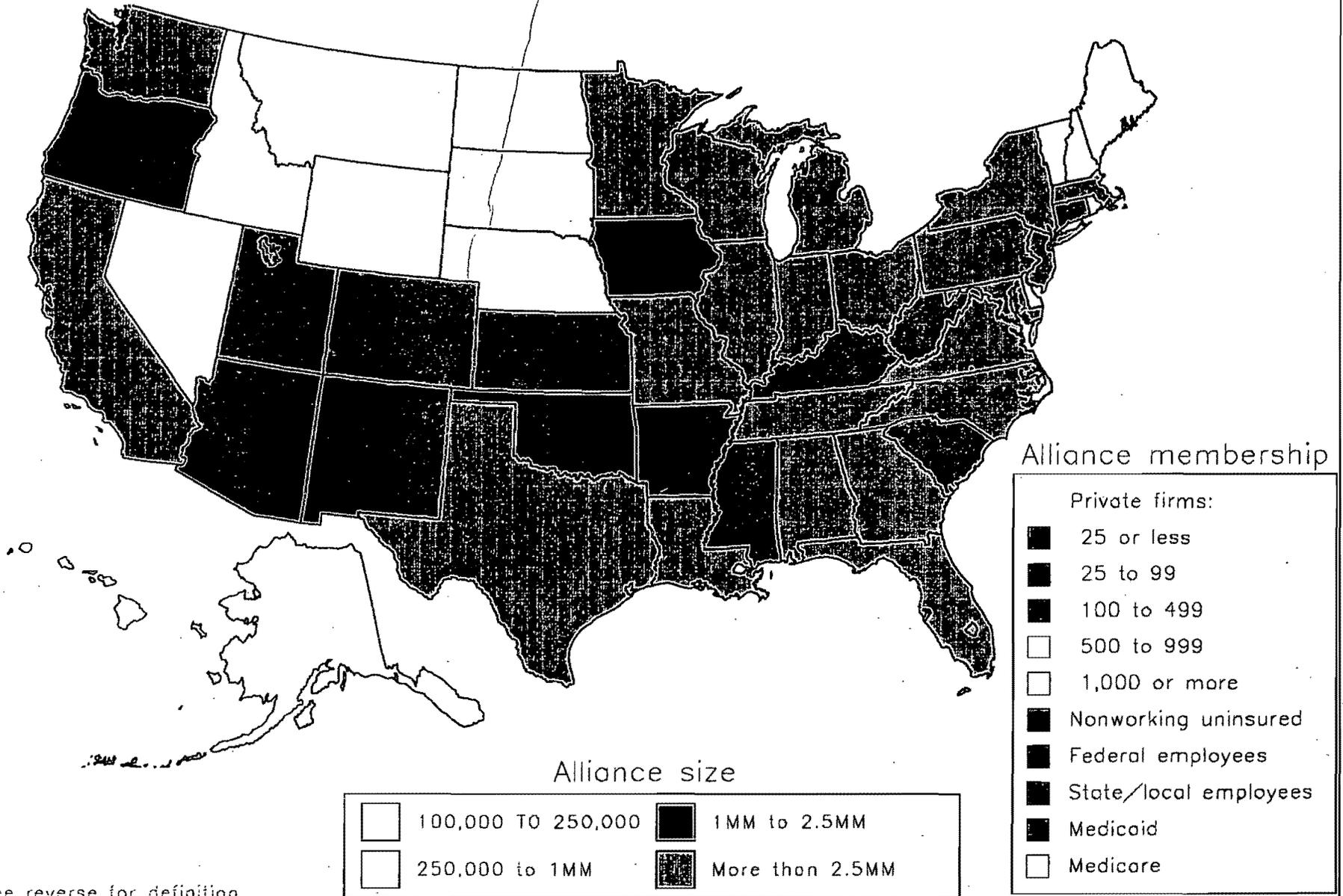
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



*See reverse for definition.

Findings:

- No state would have health alliances with less than 250,000 members.
- Twenty-two states would have health alliances with more than 2.5 million members (AL, CA, FL, GA, IL, IN, LA, MA, MD, MI, MN, MO, NC, NJ, NY, OH, PA, TN, TX, VA, WA and WI).
- FL would have more than 7 million members, NY would have more than 11 million members, TX would have more than 10 million members and CA would have more than 20 million members.

Health alliance membership:

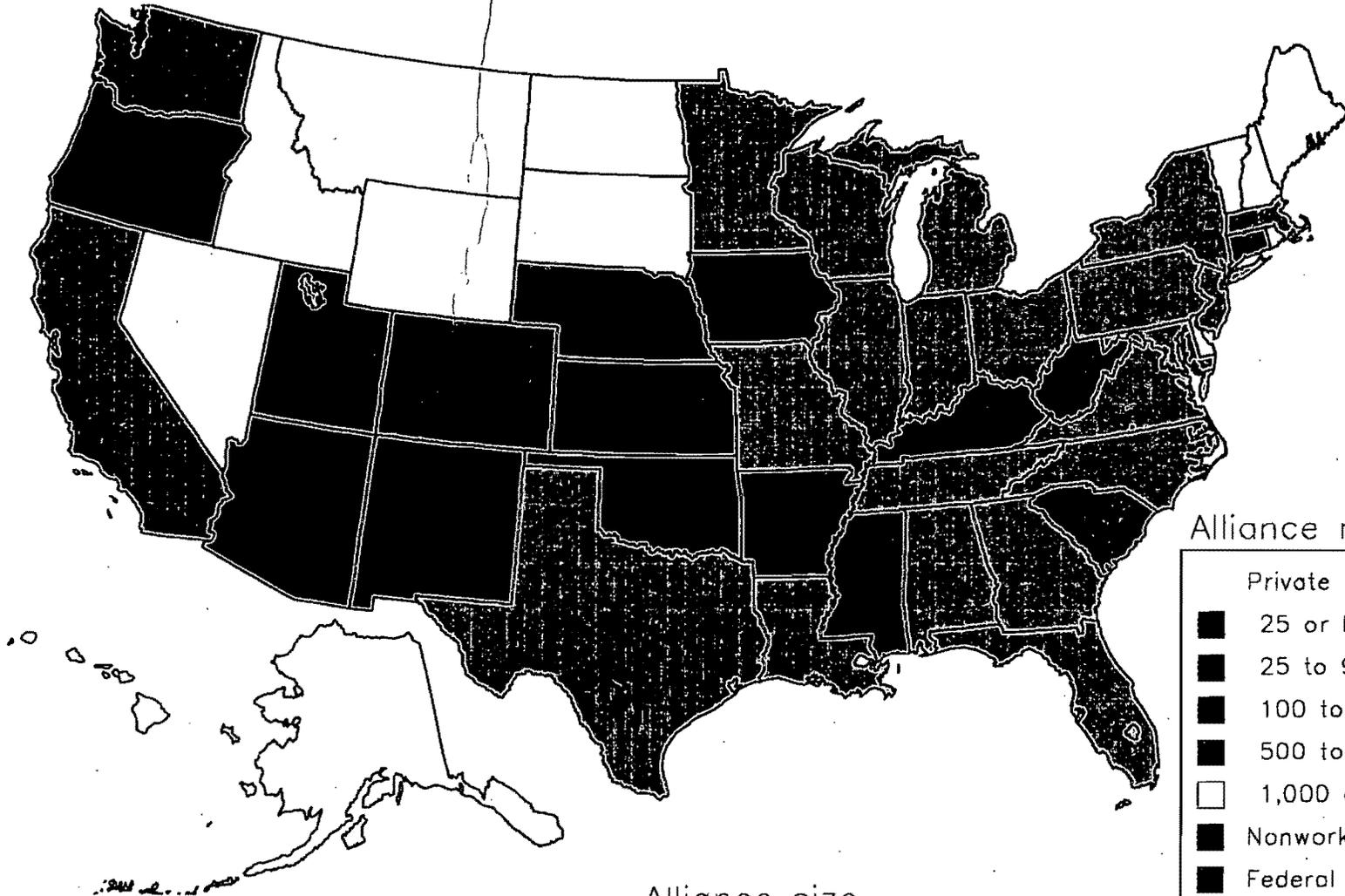
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|----------------------|-------------------|
| □ 100,000 TO 250,000 | ■ 1MM to 2.5MM |
| □ 250,000 to 1MM | ■ More than 2.5MM |

*See reverse for definition.

Findings:

- No state would have health alliances with less than 250,000 members.
- Twenty-two states would have health alliances with more than 2.5 million members (AL, CA, FL, GA, IL, IN, LA, MA, MD, MI, MN, MO, NC, NJ, NY, OH, PA, TN, TX, VA, WA and WI).
- FL would have more than 8 million members, NY would have more than 12 million members, TX would have more than 10 million members and CA would have more than 21 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

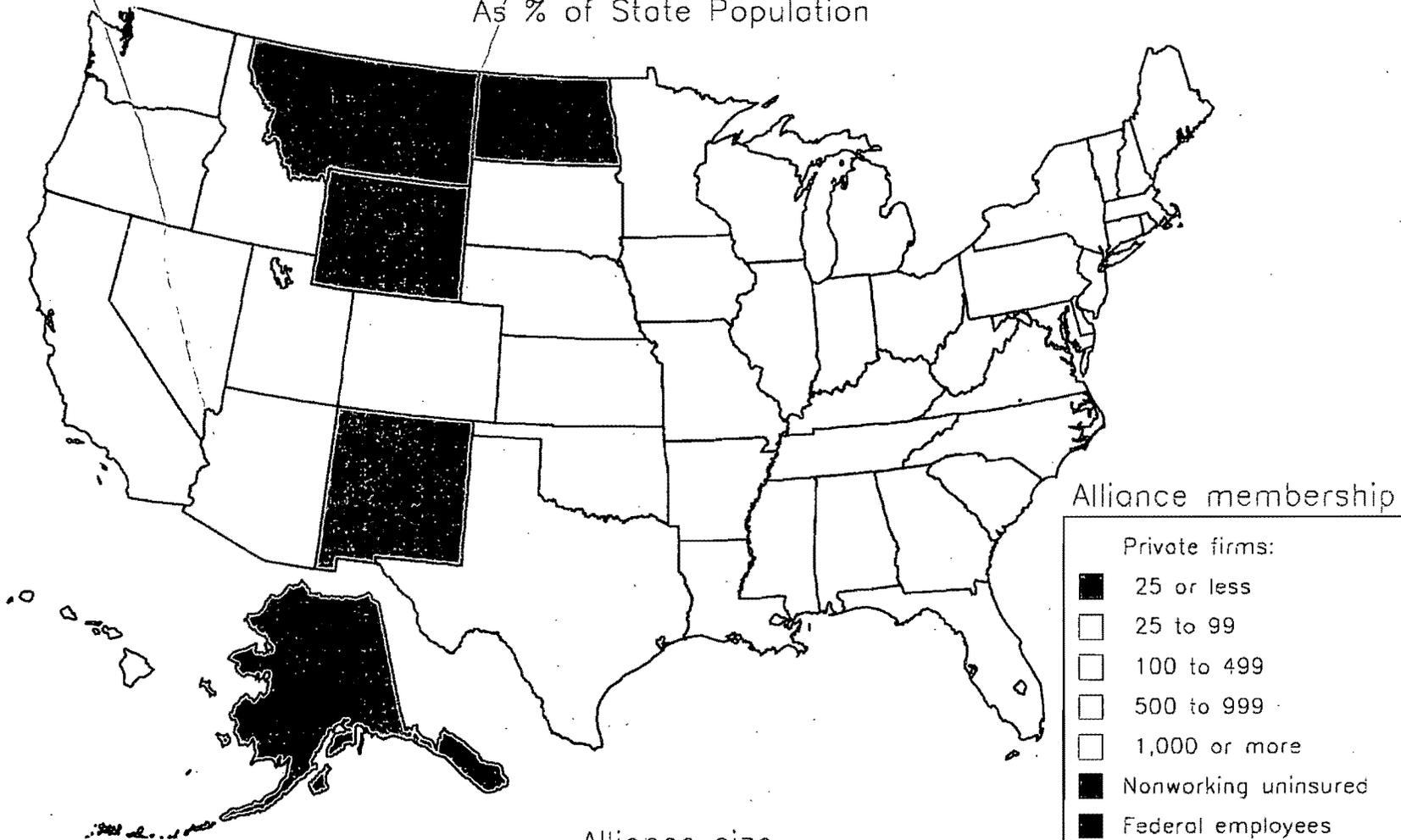
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid beneficiaries.

Data source:

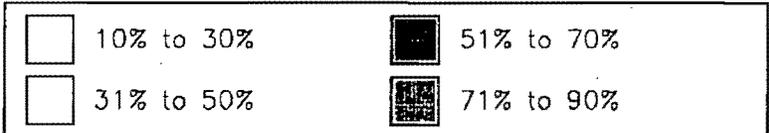
Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

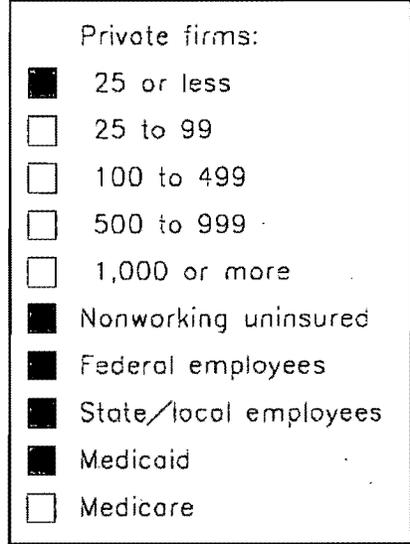
As % of State Population



Alliance size



Alliance membership



*See reverse for definition.

Findings:

- Forty-five states would have health alliance membership between 31-50% of state population.
- Five states would have health alliance membership between 51-70% of state population (AK, MT, ND, NM and WY).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

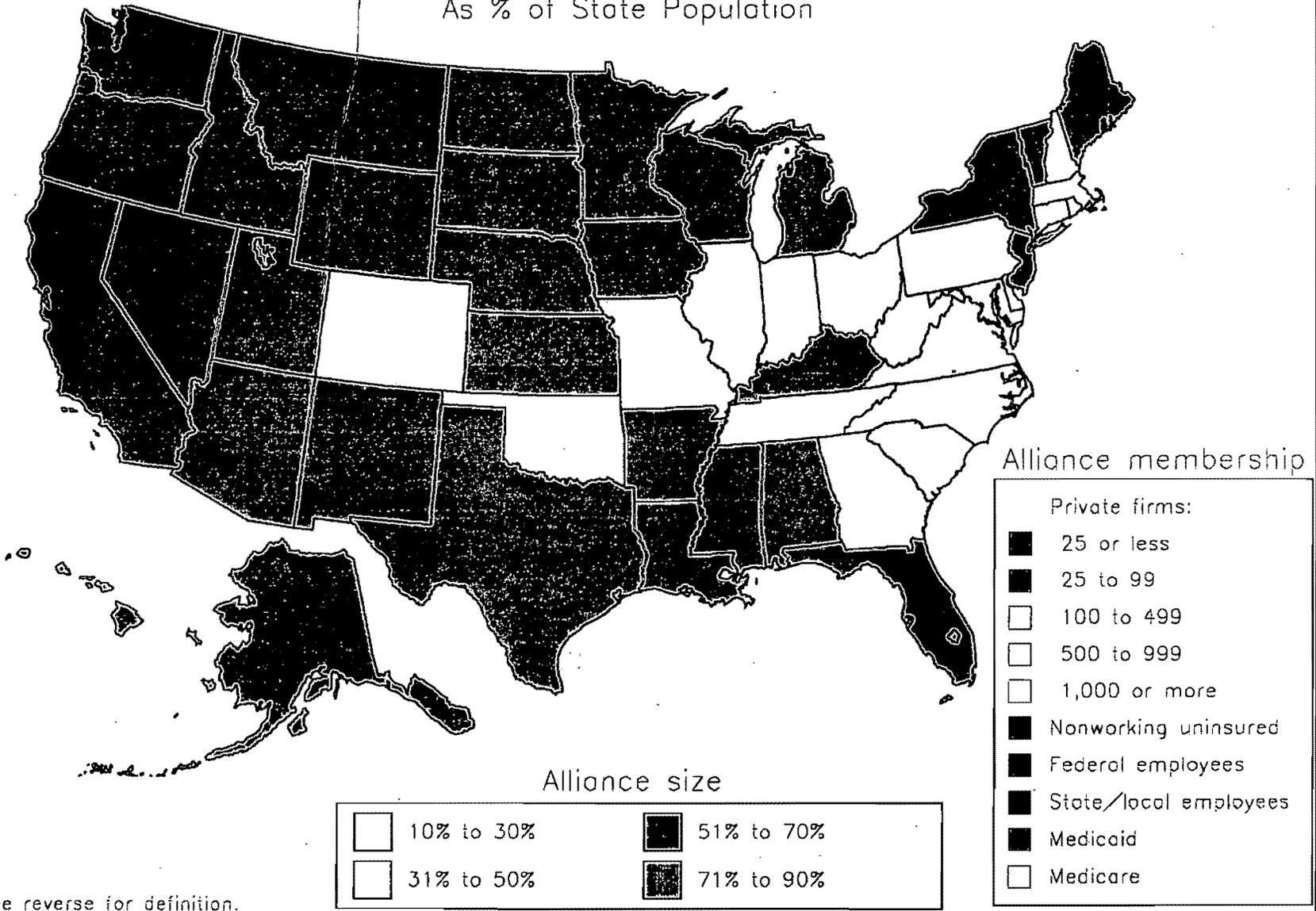
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Nineteen states would have health alliance membership between 31-50% of state population (CO, CT, DE, GA, IL, IN, MA, MD, MO, NC, NH, OH, OK, PA, RI, SC, TN, VA and WV).
- Thirty-one states would have health alliance membership between 51-70% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

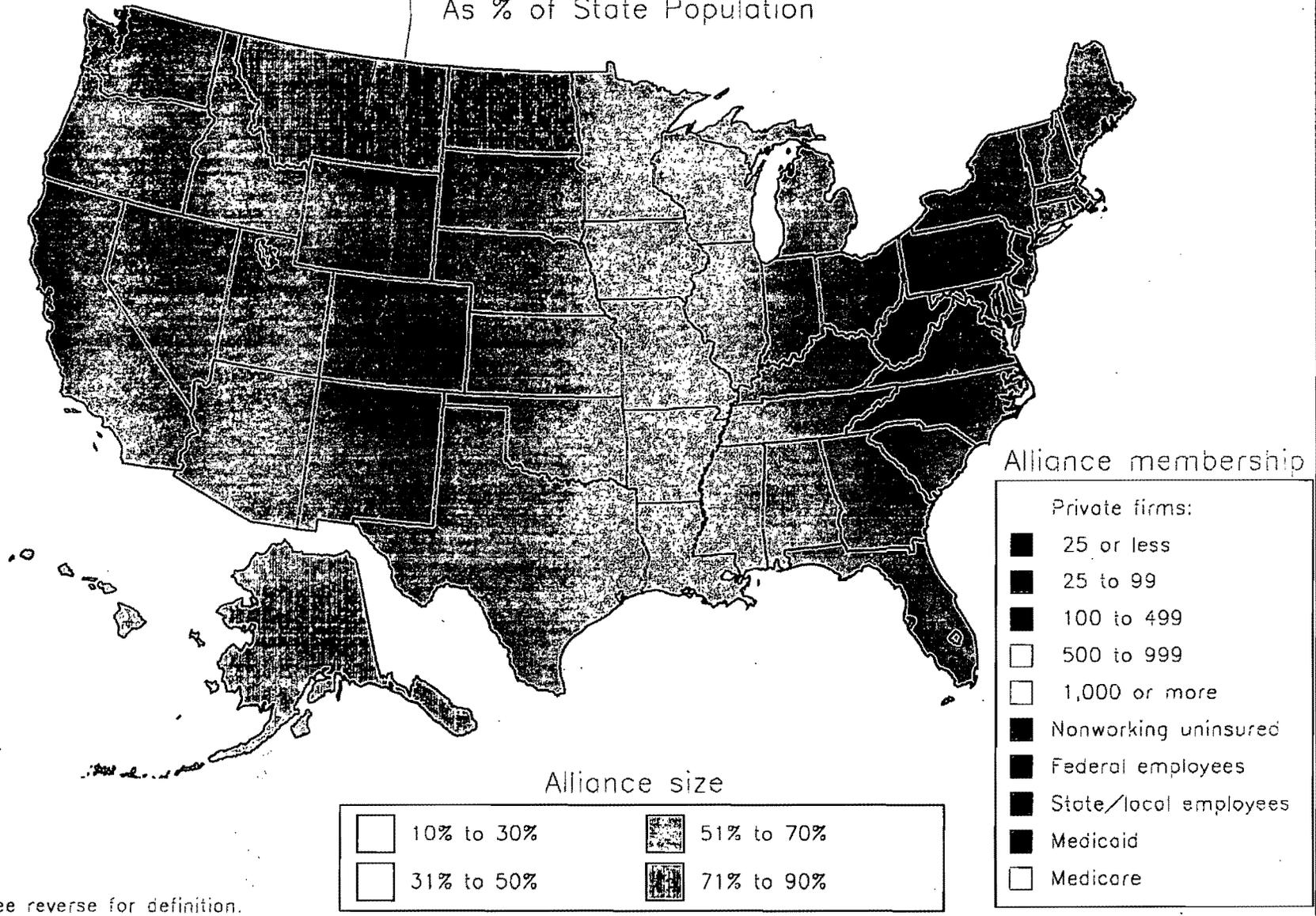
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Forty-six states would have health alliance membership between 51-70% of state population.
- Four states would have health alliance membership between 71-90% of state population (AK, HI, MT and ND).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

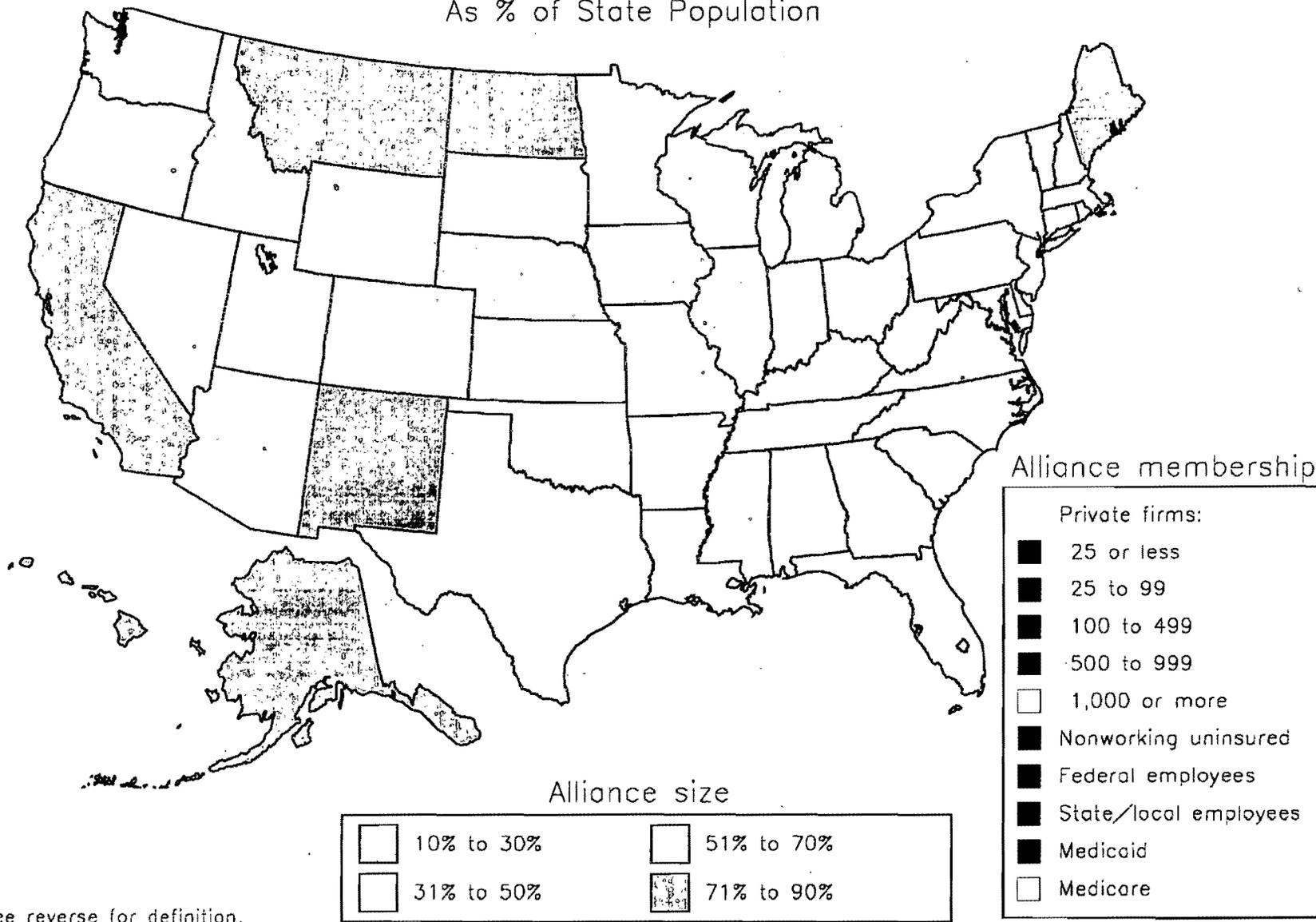
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Forty-three states would have health alliance membership between 51-70% of state population.
- Seven states would have health alliance membership between 71-90% of state population (AK, CA, HI, ME, MT, ND and NM).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

7.A. Alliances incl.: priv. ees <25, fed./st./loc. ees, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	108,084	43%	110,243	44%	30,377	12%	0	0%
Alabama	4,153	100%	1,832	44%	1,815	44%	506	12%	0	0%
Alaska	476	100%	297	62%	157	33%	22	5%	0	0%
Arizona	3,536	100%	1,555	44%	1,482	42%	499	14%	0	0%
Arkansas	2,432	100%	1,035	43%	1,079	44%	317	13%	0	0%
California	30,140	100%	14,717	49%	12,288	41%	3,135	10%	0	0%
Colorado	3,302	100%	1,344	41%	1,616	49%	342	10%	0	0%
Connecticut	3,339	100%	1,293	39%	1,662	50%	384	11%	0	0%
Delaware	697	100%	239	34%	376	54%	82	12%	0	0%
Dist. of Columbia	526	100%	287	55%	182	35%	57	11%	0	0%
Florida	13,119	100%	5,979	46%	4,807	37%	2,333	18%	0	0%
Georgia	6,185	100%	2,571	42%	2,768	45%	846	14%	0	0%
Hawaii	1,073	100%	513	48%	456	43%	104	10%	0	0%
Idaho	1,034	100%	499	48%	422	41%	112	11%	0	0%
Illinois	11,749	100%	4,561	39%	5,819	50%	1,369	12%	0	0%
Indiana	5,533	100%	1,995	36%	2,893	52%	645	12%	0	0%
Iowa	2,819	100%	1,216	43%	1,196	42%	408	14%	0	0%
Kansas	2,560	100%	1,070	42%	1,189	46%	300	12%	0	0%
Kentucky	3,597	100%	1,500	42%	1,546	43%	551	15%	0	0%
Louisiana	4,182	100%	1,969	47%	1,712	41%	501	12%	0	0%
Maine	1,208	100%	564	47%	497	41%	146	12%	0	0%
Maryland	4,668	100%	2,048	44%	2,089	45%	531	11%	0	0%
Massachusetts	5,789	100%	2,285	39%	2,765	48%	739	13%	0	0%
Michigan	9,266	100%	3,872	42%	4,326	47%	1,068	12%	0	0%
Minnesota	4,370	100%	1,887	43%	1,932	44%	551	13%	0	0%
Mississippi	2,672	100%	1,179	44%	1,138	43%	355	13%	0	0%
Missouri	4,993	100%	2,066	41%	2,358	47%	569	11%	0	0%
Montana	811	100%	485	60%	229	28%	97	12%	0	0%
Nebraska	1,615	100%	693	43%	721	45%	200	12%	0	0%
Nevada	1,221	100%	516	42%	569	47%	136	11%	0	0%
New Hampshire	1,101	100%	417	38%	574	52%	111	10%	0	0%
New Jersey	7,738	100%	3,146	41%	3,662	47%	930	12%	0	0%
New Mexico	1,521	100%	822	54%	536	35%	163	11%	0	0%
New York	17,862	100%	8,539	48%	7,119	40%	2,204	12%	0	0%
North Carolina	6,523	100%	2,557	39%	3,118	48%	848	13%	0	0%
North Dakota	607	100%	341	56%	194	32%	72	12%	0	0%
Ohio	11,067	100%	4,451	40%	5,318	48%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,288	41%	1,450	46%	395	13%	0	0%
Oregon	2,968	100%	1,417	48%	1,165	39%	385	13%	0	0%
Pennsylvania	12,129	100%	4,675	39%	5,675	47%	1,779	15%	0	0%
Rhode Island	947	100%	342	36%	462	49%	144	15%	0	0%
South Carolina	3,513	100%	1,352	38%	1,775	51%	386	11%	0	0%
South Dakota	680	100%	324	48%	248	36%	108	16%	0	0%
Tennessee	4,783	100%	1,994	42%	2,130	45%	659	14%	0	0%
Texas	16,771	100%	7,284	43%	7,759	46%	1,727	10%	0	0%
Utah	1,686	100%	800	47%	749	44%	137	8%	0	0%
Vermont	578	100%	281	49%	226	39%	71	12%	0	0%
Virginia	5,894	100%	2,486	42%	2,837	48%	570	10%	0	0%
Washington	4,893	100%	2,363	48%	1,988	41%	542	11%	0	0%
West Virginia	1,830	100%	752	41%	819	45%	259	14%	0	0%
Wisconsin	4,954	100%	2,144	43%	2,176	44%	634	13%	0	0%
Wyoming	462	100%	240	52%	172	37%	50	11%	0	0%

7.B. Alliances incl.: priv. ees <100, fed./st./loc. ees, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	129,344	52%	88,983	36%	30,377	12%	0	0%
Alabama	4,153	100%	2,163	52%	1,484	36%	506	12%	0	0%
Alaska	476	100%	327	69%	126	27%	22	5%	0	0%
Arizona	3,536	100%	1,829	52%	1,208	34%	499	14%	0	0%
Arkansas	2,432	100%	1,223	50%	892	37%	317	13%	0	0%
California	30,140	100%	17,878	59%	9,128	30%	3,135	10%	0	0%
Colorado	3,302	100%	1,647	50%	1,313	40%	342	10%	0	0%
Connecticut	3,339	100%	1,614	48%	1,341	40%	384	11%	0	0%
Delaware	697	100%	284	41%	331	47%	82	12%	0	0%
Dist. of Columbia	526	100%	322	61%	147	28%	57	11%	0	0%
Florida	13,119	100%	6,887	52%	3,899	30%	2,333	18%	0	0%
Georgia	6,185	100%	3,091	50%	2,248	36%	846	14%	0	0%
Hawaii	1,073	100%	658	61%	311	29%	104	10%	0	0%
Idaho	1,034	100%	578	56%	344	33%	112	11%	0	0%
Illinois	11,749	100%	5,616	48%	4,764	41%	1,369	12%	0	0%
Indiana	5,533	100%	2,512	45%	2,376	43%	645	12%	0	0%
Iowa	2,819	100%	1,445	51%	967	34%	408	14%	0	0%
Kansas	2,560	100%	1,287	50%	973	38%	300	12%	0	0%
Kentucky	3,597	100%	1,824	51%	1,222	34%	551	15%	0	0%
Louisiana	4,182	100%	2,230	53%	1,452	35%	501	12%	0	0%
Maine	1,208	100%	690	57%	372	31%	146	12%	0	0%
Maryland	4,668	100%	2,307	49%	1,831	39%	531	11%	0	0%
Massachusetts	5,789	100%	2,769	48%	2,281	39%	739	13%	0	0%
Michigan	9,266	100%	4,687	51%	3,511	38%	1,068	12%	0	0%
Minnesota	4,370	100%	2,314	53%	1,506	34%	551	13%	0	0%
Mississippi	2,672	100%	1,388	52%	929	35%	355	13%	0	0%
Missouri	4,993	100%	2,475	50%	1,949	39%	569	11%	0	0%
Montana	811	100%	538	66%	176	22%	97	12%	0	0%
Nebraska	1,615	100%	825	51%	590	37%	200	12%	0	0%
Nevada	1,221	100%	635	52%	450	37%	136	11%	0	0%
New Hampshire	1,101	100%	527	48%	464	42%	111	10%	0	0%
New Jersey	7,738	100%	3,903	50%	2,905	38%	930	12%	0	0%
New Mexico	1,521	100%	949	62%	409	27%	163	11%	0	0%
New York	17,862	100%	10,005	56%	5,653	32%	2,204	12%	0	0%
North Carolina	6,523	100%	3,049	47%	2,626	40%	848	13%	0	0%
North Dakota	607	100%	394	65%	142	23%	72	12%	0	0%
Ohio	11,067	100%	5,468	49%	4,300	39%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,534	49%	1,203	38%	395	13%	0	0%
Oregon	2,968	100%	1,622	55%	961	32%	385	13%	0	0%
Pennsylvania	12,129	100%	5,756	47%	4,593	38%	1,779	15%	0	0%
Rhode Island	947	100%	456	48%	348	37%	144	15%	0	0%
South Carolina	3,513	100%	1,583	45%	1,544	44%	386	11%	0	0%
South Dakota	680	100%	396	58%	176	26%	108	16%	0	0%
Tennessee	4,783	100%	2,242	47%	1,881	39%	659	14%	0	0%
Texas	16,771	100%	8,767	52%	6,277	37%	1,727	10%	0	0%
Utah	1,686	100%	911	54%	637	38%	137	8%	0	0%
Vermont	578	100%	325	56%	182	31%	71	12%	0	0%
Virginia	5,894	100%	2,896	49%	2,427	41%	570	10%	0	0%
Washington	4,893	100%	2,779	57%	1,572	32%	542	11%	0	0%
West Virginia	1,830	100%	880	48%	691	38%	259	14%	0	0%
Wisconsin	4,954	100%	2,586	52%	1,734	35%	634	13%	0	0%
Wyoming	462	100%	272	59%	139	30%	50	11%	0	0%

7.C. Alliances incl.: priv. ees <500, fed./st./loc. ees, Medicaid, nonworkers

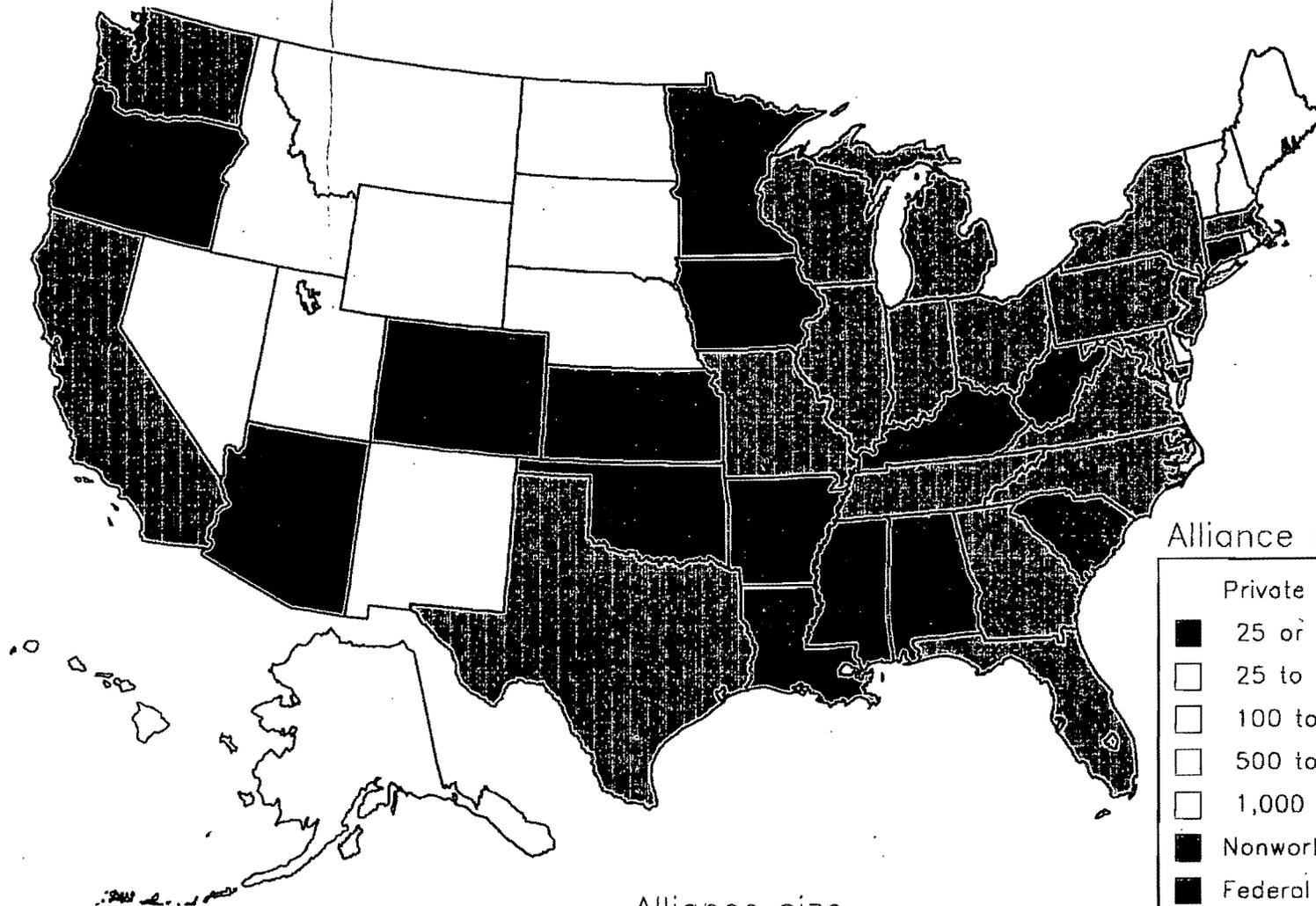
	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	152,312	61%	66,016	27%	30,377	12%	0	0%
Alabama	4,153	100%	2,579	62%	1,068	26%	506	12%	0	0%
Alaska	476	100%	359	76%	94	20%	22	5%	0	0%
Arizona	3,536	100%	2,133	60%	904	26%	499	14%	0	0%
Arkansas	2,432	100%	1,415	58%	699	29%	317	13%	0	0%
California	30,140	100%	20,539	68%	6,467	21%	3,135	10%	0	0%
Colorado	3,302	100%	1,870	57%	1,090	33%	342	10%	0	0%
Connecticut	3,339	100%	1,965	59%	990	30%	384	11%	0	0%
Delaware	697	100%	361	52%	254	36%	82	12%	0	0%
Dist. of Columbia	526	100%	377	72%	92	18%	57	11%	0	0%
Florida	13,119	100%	7,890	60%	2,896	22%	2,333	18%	0	0%
Georgia	6,185	100%	3,449	56%	1,890	31%	846	14%	0	0%
Hawaii	1,073	100%	764	71%	205	19%	104	10%	0	0%
Idaho	1,034	100%	645	62%	276	27%	112	11%	0	0%
Illinois	11,749	100%	6,855	58%	3,525	30%	1,369	12%	0	0%
Indiana	5,533	100%	3,092	56%	1,796	32%	645	12%	0	0%
Iowa	2,819	100%	1,730	61%	682	24%	408	14%	0	0%
Kansas	2,560	100%	1,576	62%	683	27%	300	12%	0	0%
Kentucky	3,597	100%	2,248	63%	798	22%	551	15%	0	0%
Louisiana	4,182	100%	2,628	63%	1,053	25%	501	12%	0	0%
Maine	1,208	100%	791	65%	271	22%	146	12%	0	0%
Maryland	4,668	100%	2,862	61%	1,276	27%	531	11%	0	0%
Massachusetts	5,789	100%	3,429	59%	1,621	28%	739	13%	0	0%
Michigan	9,266	100%	5,498	59%	2,701	29%	1,068	12%	0	0%
Minnesota	4,370	100%	2,720	62%	1,100	25%	551	13%	0	0%
Mississippi	2,672	100%	1,603	60%	715	27%	355	13%	0	0%
Missouri	4,993	100%	2,944	59%	1,480	30%	569	11%	0	0%
Montana	811	100%	572	71%	142	17%	97	12%	0	0%
Nebraska	1,615	100%	985	61%	430	27%	200	12%	0	0%
Nevada	1,221	100%	726	59%	359	29%	136	11%	0	0%
New Hampshire	1,101	100%	643	58%	347	32%	111	10%	0	0%
New Jersey	7,738	100%	4,652	60%	2,156	28%	930	12%	0	0%
New Mexico	1,521	100%	1,039	68%	319	21%	163	11%	0	0%
New York	17,862	100%	11,702	66%	3,957	22%	2,204	12%	0	0%
North Carolina	6,523	100%	3,675	56%	2,001	31%	848	13%	0	0%
North Dakota	607	100%	446	73%	90	15%	72	12%	0	0%
Ohio	11,067	100%	6,519	59%	3,250	29%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,799	57%	938	30%	395	13%	0	0%
Oregon	2,968	100%	1,921	65%	662	22%	385	13%	0	0%
Pennsylvania	12,129	100%	7,048	58%	3,302	27%	1,779	15%	0	0%
Rhode Island	947	100%	574	61%	230	24%	144	15%	0	0%
South Carolina	3,513	100%	1,908	54%	1,219	35%	386	11%	0	0%
South Dakota	680	100%	461	68%	111	16%	108	16%	0	0%
Tennessee	4,783	100%	2,674	56%	1,449	30%	659	14%	0	0%
Texas	16,771	100%	10,079	60%	4,965	30%	1,727	10%	0	0%
Utah	1,686	100%	1,038	62%	510	30%	137	8%	0	0%
Vermont	578	100%	384	66%	123	21%	71	12%	0	0%
Virginia	5,894	100%	3,448	59%	1,875	32%	570	10%	0	0%
Washington	4,893	100%	3,225	66%	1,127	23%	542	11%	0	0%
West Virginia	1,830	100%	1,043	57%	528	29%	259	14%	0	0%
Wisconsin	4,954	100%	3,122	63%	1,198	24%	634	13%	0	0%
Wyoming	462	100%	309	67%	103	22%	50	11%	0	0%

7.D. Alliances incl.: priv. ees <1,000, fed./st./loc. ees, Medicaid, nonworkers

	Total	%	Alliance	%	Employer	%	Govt	%	Unins.	%
Total	248,705	100%	160,789	65%	57,539	23%	30,377	12%	0	0%
Alabama	4,153	100%	2,704	65%	943	23%	506	12%	0	0%
Alaska	476	100%	379	80%	74	16%	22	5%	0	0%
Arizona	3,536	100%	2,247	64%	790	22%	499	14%	0	0%
Arkansas	2,432	100%	1,473	61%	641	26%	317	13%	0	0%
California	30,140	100%	21,404	71%	5,602	19%	3,135	10%	0	0%
Colorado	3,302	100%	1,951	59%	1,009	31%	342	10%	0	0%
Connecticut	3,339	100%	2,109	63%	846	25%	384	11%	0	0%
Delaware	697	100%	377	54%	238	34%	82	12%	0	0%
Dist. of Columbia	526	100%	394	75%	75	14%	57	11%	0	0%
Florida	13,119	100%	8,272	63%	2,514	19%	2,333	18%	0	0%
Georgia	6,185	100%	3,648	59%	1,691	27%	846	14%	0	0%
Hawaii	1,073	100%	781	73%	188	17%	104	10%	0	0%
Idaho	1,034	100%	671	65%	251	24%	112	11%	0	0%
Illinois	11,749	100%	7,372	63%	3,008	26%	1,369	12%	0	0%
Indiana	5,533	100%	3,302	60%	1,587	29%	645	12%	0	0%
Iowa	2,819	100%	1,815	64%	596	21%	408	14%	0	0%
Kansas	2,560	100%	1,669	65%	591	23%	300	12%	0	0%
Kentucky	3,597	100%	2,398	67%	648	18%	551	15%	0	0%
Louisiana	4,182	100%	2,746	66%	935	22%	501	12%	0	0%
Maine	1,208	100%	846	70%	216	18%	146	12%	0	0%
Maryland	4,668	100%	3,130	67%	1,008	22%	531	11%	0	0%
Massachusetts	5,789	100%	3,666	63%	1,385	24%	739	13%	0	0%
Michigan	9,266	100%	5,781	62%	2,417	26%	1,068	12%	0	0%
Minnesota	4,370	100%	2,882	66%	937	21%	551	13%	0	0%
Mississippi	2,672	100%	1,685	63%	632	24%	355	13%	0	0%
Missouri	4,993	100%	3,094	62%	1,331	27%	569	11%	0	0%
Montana	811	100%	599	74%	115	14%	97	12%	0	0%
Nebraska	1,615	100%	1,028	64%	386	24%	200	12%	0	0%
Nevada	1,221	100%	779	64%	306	25%	136	11%	0	0%
New Hampshire	1,101	100%	713	65%	278	25%	111	10%	0	0%
New Jersey	7,738	100%	4,997	65%	1,811	23%	930	12%	0	0%
New Mexico	1,521	100%	1,087	71%	271	18%	163	11%	0	0%
New York	17,862	100%	12,228	68%	3,430	19%	2,204	12%	0	0%
North Carolina	6,523	100%	3,882	60%	1,794	27%	848	13%	0	0%
North Dakota	607	100%	460	76%	76	12%	72	12%	0	0%
Ohio	11,067	100%	6,944	63%	2,824	26%	1,299	12%	0	0%
Oklahoma	3,132	100%	1,913	61%	825	26%	395	13%	0	0%
Oregon	2,968	100%	2,027	68%	555	19%	385	13%	0	0%
Pennsylvania	12,129	100%	7,536	62%	2,813	23%	1,779	15%	0	0%
Rhode Island	947	100%	619	65%	185	20%	144	15%	0	0%
South Carolina	3,513	100%	2,065	59%	1,062	30%	386	11%	0	0%
South Dakota	680	100%	475	70%	97	14%	108	16%	0	0%
Tennessee	4,783	100%	2,887	60%	1,237	26%	659	14%	0	0%
Texas	16,771	100%	10,416	62%	4,628	28%	1,727	10%	0	0%
Utah	1,686	100%	1,087	64%	462	27%	137	8%	0	0%
Vermont	578	100%	395	68%	113	19%	71	12%	0	0%
Virginia	5,894	100%	3,694	63%	1,629	28%	570	10%	0	0%
Washington	4,893	100%	3,386	69%	966	20%	542	11%	0	0%
West Virginia	1,830	100%	1,109	61%	462	25%	259	14%	0	0%
Wisconsin	4,954	100%	3,350	68%	970	20%	634	13%	0	0%
Wyoming	462	100%	319	69%	93	20%	50	11%	0	0%



Health Alliance Membership by State*



Alliance membership

Private firms:

- 25 or less
- 25 to 99
- 100 to 499
- 500 to 999
- 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- | | |
|----------------------|-------------------|
| □ 100,000 TO 250,000 | ■ 1MM to 2.5MM |
| □ 250,000 to 1MM | ■ More than 2.5MM |

*See reverse for definition.

Findings:

- No state would have health alliances with less than 250,000 members.
- Nineteen states would have health alliances with more than 2.5 million members (CA, FL, GA, IL, IN, MA, MD, MI, MO, NC, NJ, NY, OH, PA, TN, TX, VA, WA and WI).
- FL would have more than 8 million members, NY would have more than 10 million members, TX would have more than 9 million members and CA would have more than 17 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid and Medicare beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Findings:

- No state would have health alliances with less than 250,000 members.
- Twenty-two states would have health alliances with more than 2.5 million members (AL, CA, FL, GA, IL, IN, LA, MA, MD, MI, MN, MO, NC, NJ, NY, OH, PA, TN, TX, VA, WA and WI).
- FL would have more than 9 million members, NY would have more than 12 million members, TX would have more than 10 million members and CA would have more than 21 million members.

Health alliance membership:

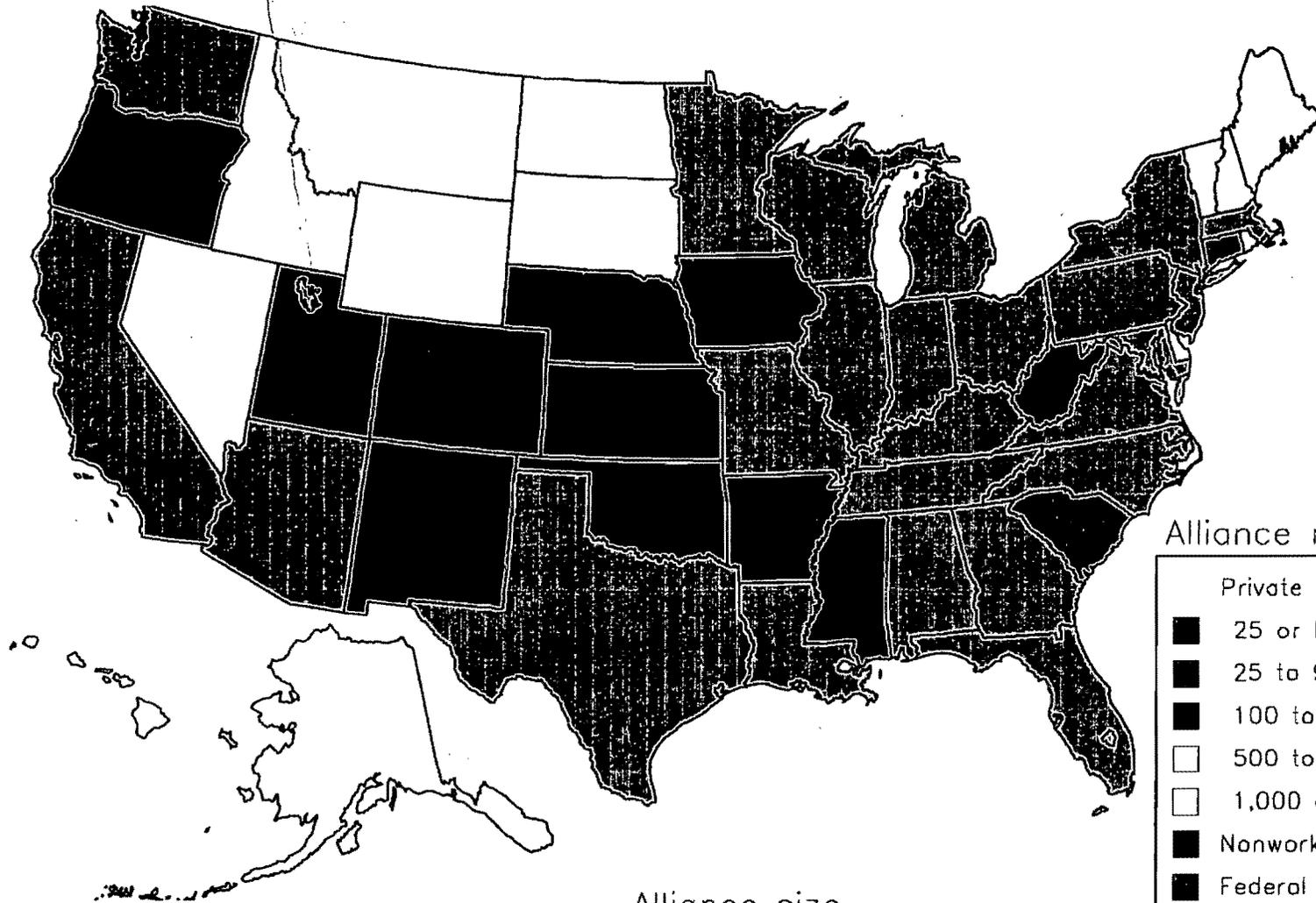
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid and Medicare beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*



Alliance membership

- Private firms:
 - 25 or less
 - 25 to 99
 - 100 to 499
 - 500 to 999
 - 1,000 or more
- Nonworking uninsured
- Federal employees
- State/local employees
- Medicaid
- Medicare

Alliance size

- 100,000 TO 250,000
- 250,000 to 1MM
- 1MM to 2.5MM
- More than 2.5MM

*See reverse for definition.

Findings:

- No state would have health alliances with less than 250,000 members.
- Twenty-four states would have health alliances with more than 2.5 million members (AL, AZ, CA, FL, GA, IL, IN, KY, LA, MA, MD, MI, MN, MO, NC, NJ, NY, OH, PA, TN, TX, VA, WA and WI).
- FL would have more than 10 million members, NY would have more than 13 million members, TX would have more than 11 million members and CA would have more than 23 million members.

Health alliance membership:

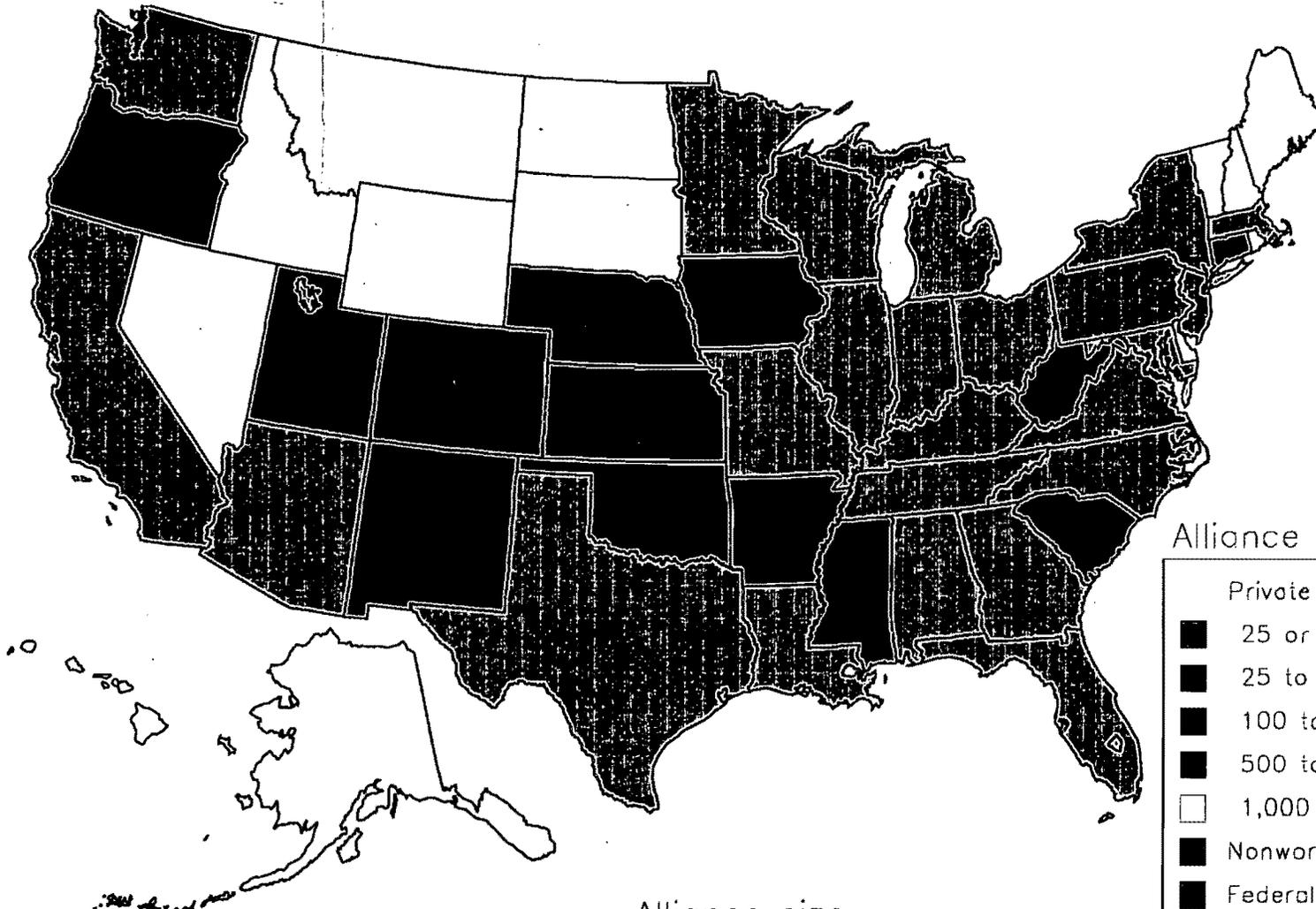
Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid and Medicare beneficiaries.

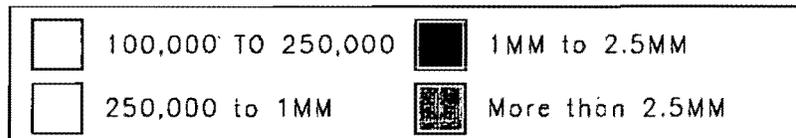
Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

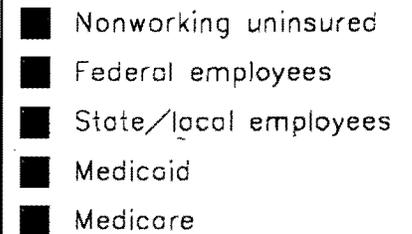
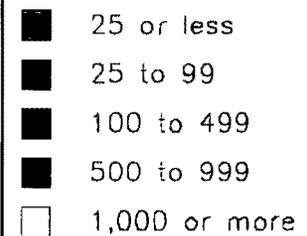


Alliance size



Alliance membership

Private firms:



*See reverse for definition.

Findings:

- No state would have health alliances with less than 250,000 members.
- Twenty-four states would have health alliances with more than 2.5 million members (AL, AZ, CA, FL, GA, IL, IN, KY, LA, MA, MD, MI, MN, MO, NC, NJ, NY, OH, PA, TN, TX, VA, WA and WI).
- FL would have more than 10 million members, NY would have more than 14 million members, TX would have more than 12 million members and CA would have more than 24 million members.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

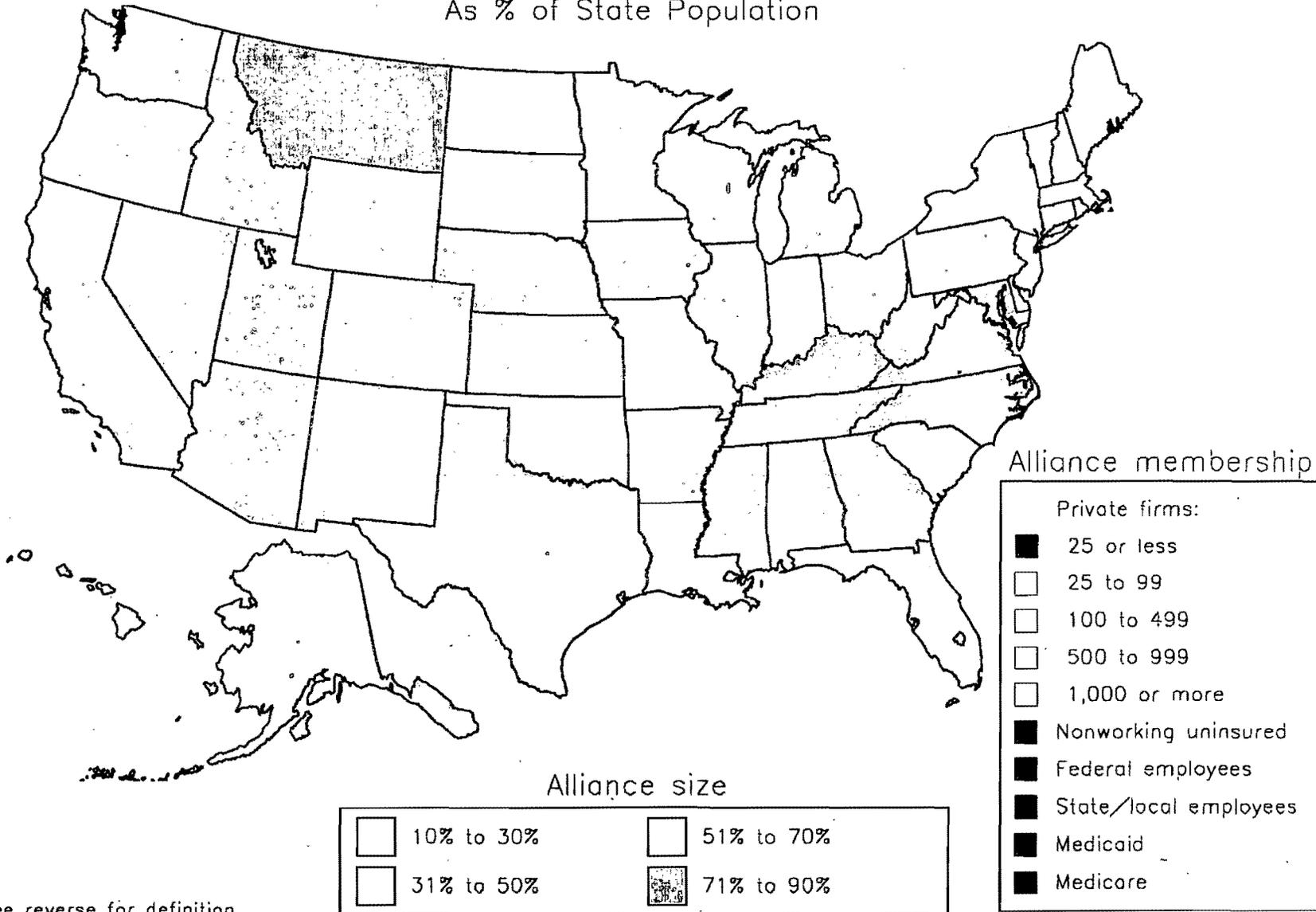
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid and Medicare beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Four states would have health alliance membership between 31-50% of state population (DE, IN, NH and SC).
- Forty-five states would have health alliance membership between 51-70% of state population.
- One state would have health alliance membership between 71-90% of state population (MT).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 25 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

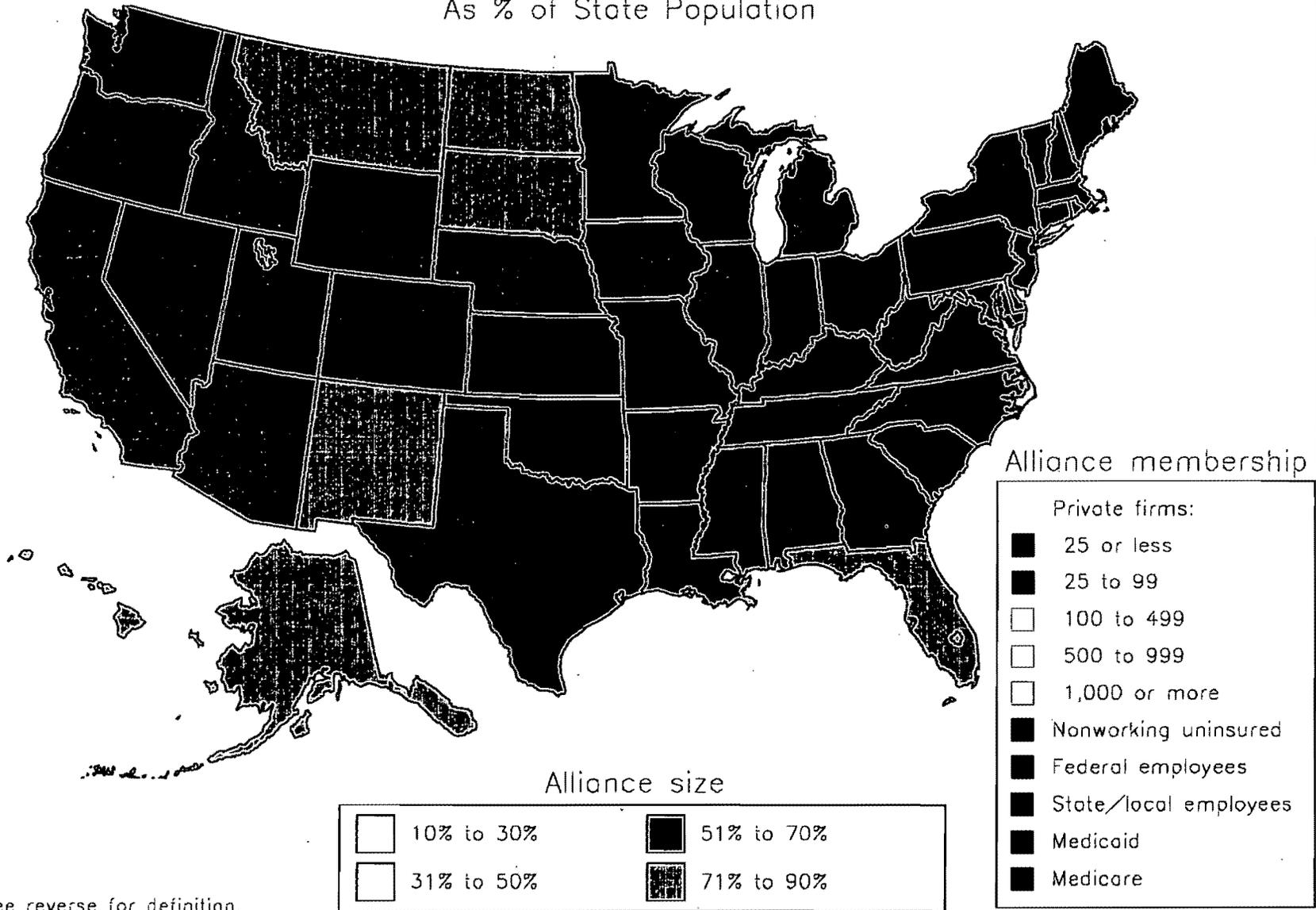
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid and Medicare beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Forty-three states would have health alliance membership between 51-70% of state population.
- Seven states would have health alliance membership between 71-90% of state population (AK, FL, HI, MT, ND, NM and SD).

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 100 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

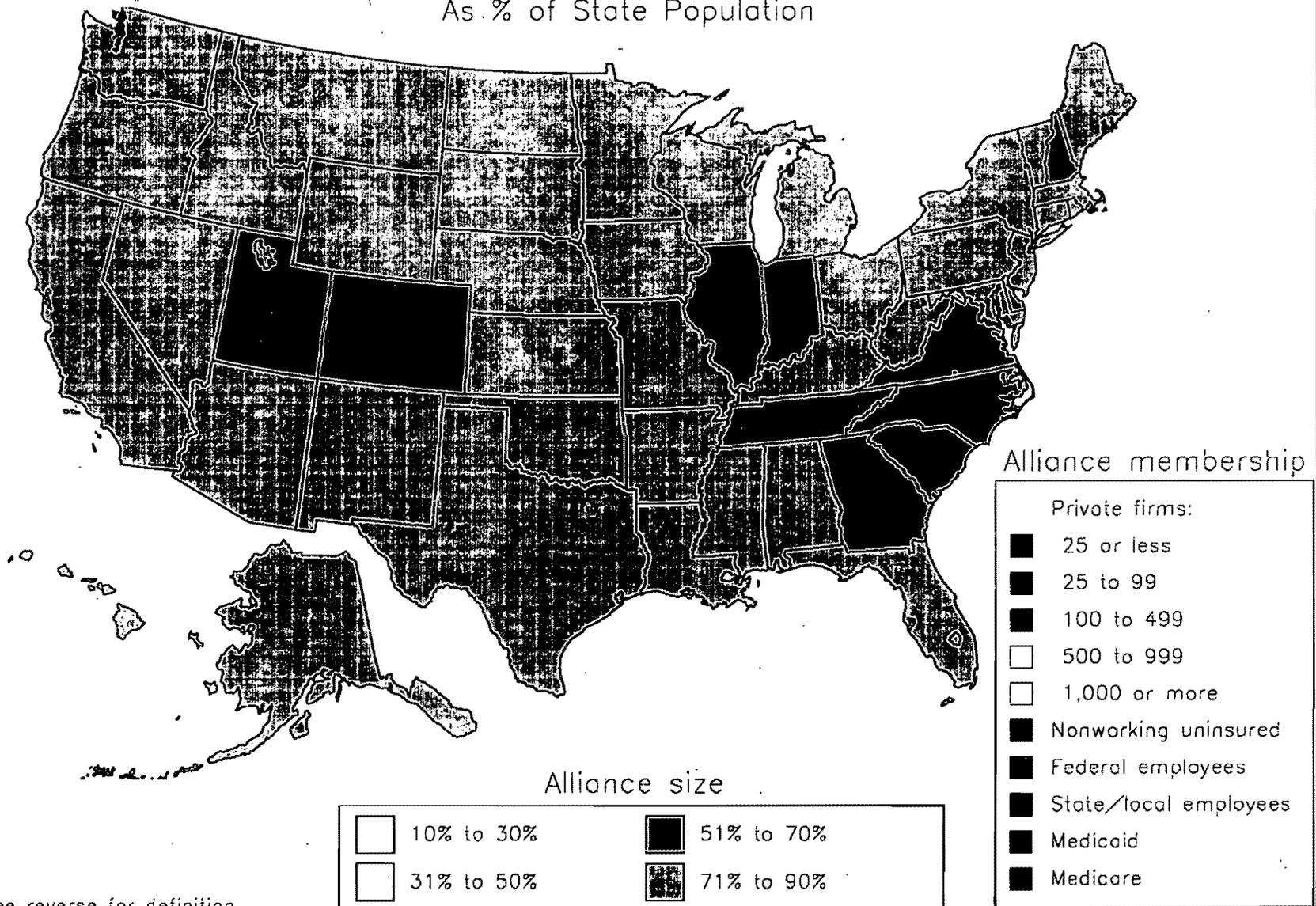
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid and Medicare beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Eleven states would have health alliance membership between 51-70% of state population (CO, DE, GA, IL, IN, NC, NH, SC, TN, UT and VA).
- Thirty-nine states would have health alliance membership between 71-90% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 500 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

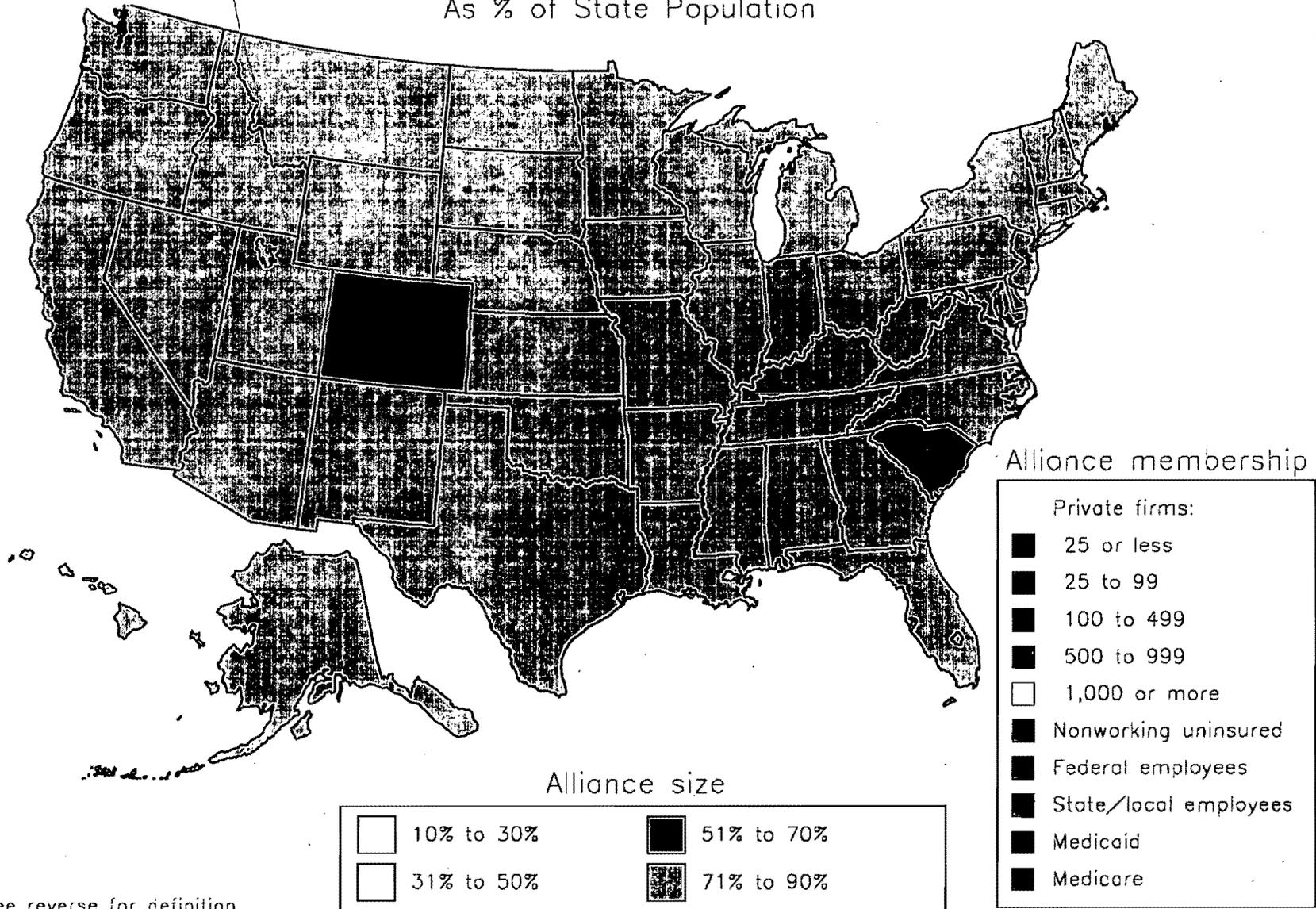
Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid and Medicare beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

Health Alliance Membership by State*

As % of State Population



*See reverse for definition.

Findings:

- Three states would have health alliance membership between 51-70% of state population (CO, DE and SC).
- Forty-seven states would have health alliance membership between 71-90% of state population.

Health alliance membership:

Health alliance membership associated with each employer-size group includes all individuals not currently covered by Medicare or Medicaid who are in families headed by employees of private firms with less than 1,000 workers or by self-employed workers, and covered individuals in families headed by nonworkers. (Family head defined to be family's greatest earner.)

Also included in the alliance are uninsured individuals in families headed by nonworkers, federal, state and local employees, and Medicaid and Medicare beneficiaries.

Data source:

Estimates presented here are derived from the U.S. Census Bureau's March 1992 Current Population Survey Income Supplement, and represent the civilian, noninstitutional U.S. population in 1991. They were tabulated for Aetna by the Employee Benefit Research Institute.

8.A. Alliances incl.: priv. ers <25, fed./st./loc. ees, M'caid, M'care, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	138,461	56%	110,243	44%	0	0%	0	0%
Alabama	4,153	100%	2,338	56%	1,815	44%	0	0%	0	0%
Alaska	476	100%	319	67%	157	33%	0	0%	0	0%
Arizona	3,536	100%	2,054	58%	1,482	42%	0	0%	0	0%
Arkansas	2,432	100%	1,353	56%	1,079	44%	0	0%	0	0%
California	30,140	100%	17,852	59%	12,288	41%	0	0%	0	0%
Colorado	3,302	100%	1,686	51%	1,616	49%	0	0%	0	0%
Connecticut	3,339	100%	1,676	50%	1,662	50%	0	0%	0	0%
Delaware	697	100%	321	46%	376	54%	0	0%	0	0%
Dist. of Columbia	526	100%	344	65%	182	35%	0	0%	0	0%
Florida	13,119	100%	8,312	63%	4,807	37%	0	0%	0	0%
Georgia	6,185	100%	3,417	55%	2,768	45%	0	0%	0	0%
Hawaii	1,073	100%	617	57%	456	43%	0	0%	0	0%
Idaho	1,034	100%	611	59%	422	41%	0	0%	0	0%
Illinois	11,749	100%	5,930	50%	5,819	50%	0	0%	0	0%
Indiana	5,533	100%	2,640	48%	2,893	52%	0	0%	0	0%
Iowa	2,819	100%	1,623	58%	1,196	42%	0	0%	0	0%
Kansas	2,560	100%	1,370	54%	1,189	46%	0	0%	0	0%
Kentucky	3,597	100%	2,051	57%	1,546	43%	0	0%	0	0%
Louisiana	4,182	100%	2,470	59%	1,712	41%	0	0%	0	0%
Maine	1,208	100%	711	59%	497	41%	0	0%	0	0%
Maryland	4,668	100%	2,579	55%	2,089	45%	0	0%	0	0%
Massachusetts	5,789	100%	3,024	52%	2,765	48%	0	0%	0	0%
Michigan	9,266	100%	4,940	53%	4,326	47%	0	0%	0	0%
Minnesota	4,370	100%	2,438	56%	1,932	44%	0	0%	0	0%
Mississippi	2,672	100%	1,535	57%	1,138	43%	0	0%	0	0%
Missouri	4,993	100%	2,635	53%	2,358	47%	0	0%	0	0%
Montana	811	100%	582	72%	229	28%	0	0%	0	0%
Nebraska	1,615	100%	893	55%	721	45%	0	0%	0	0%
Nevada	1,221	100%	652	53%	569	47%	0	0%	0	0%
New Hampshire	1,101	100%	527	48%	574	52%	0	0%	0	0%
New Jersey	7,738	100%	4,076	53%	3,662	47%	0	0%	0	0%
New Mexico	1,521	100%	985	65%	536	35%	0	0%	0	0%
New York	17,862	100%	10,743	60%	7,119	40%	0	0%	0	0%
North Carolina	6,523	100%	3,405	52%	3,118	48%	0	0%	0	0%
North Dakota	607	100%	413	68%	194	32%	0	0%	0	0%
Ohio	11,067	100%	5,750	52%	5,318	48%	0	0%	0	0%
Oklahoma	3,132	100%	1,683	54%	1,450	46%	0	0%	0	0%
Oregon	2,968	100%	1,803	61%	1,165	39%	0	0%	0	0%
Pennsylvania	12,129	100%	6,454	53%	5,675	47%	0	0%	0	0%
Rhode Island	947	100%	485	51%	462	49%	0	0%	0	0%
South Carolina	3,513	100%	1,738	49%	1,775	51%	0	0%	0	0%
South Dakota	680	100%	432	64%	248	36%	0	0%	0	0%
Tennessee	4,783	100%	2,653	55%	2,130	45%	0	0%	0	0%
Texas	16,771	100%	9,012	54%	7,759	46%	0	0%	0	0%
Utah	1,686	100%	937	56%	749	44%	0	0%	0	0%
Vermont	578	100%	352	61%	226	39%	0	0%	0	0%
Virginia	5,894	100%	3,056	52%	2,837	48%	0	0%	0	0%
Washington	4,893	100%	2,905	59%	1,988	41%	0	0%	0	0%
West Virginia	1,830	100%	1,011	55%	819	45%	0	0%	0	0%
Wisconsin	4,954	100%	2,778	56%	2,176	44%	0	0%	0	0%
Wyoming	462	100%	290	63%	172	37%	0	0%	0	0%

8.B. Alliances incl.: priv. ers <100, fed./st./loc. ees, M'caid, M'care, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	159,721	64%	88,983	36%	0	0%	0	0%
Alabama	4,153	100%	2,669	64%	1,484	36%	0	0%	0	0%
Alaska	476	100%	350	73%	126	27%	0	0%	0	0%
Arizona	3,536	100%	2,328	66%	1,208	34%	0	0%	0	0%
Arkansas	2,432	100%	1,540	63%	892	37%	0	0%	0	0%
California	30,140	100%	21,013	70%	9,128	30%	0	0%	0	0%
Colorado	3,302	100%	1,989	60%	1,313	40%	0	0%	0	0%
Connecticut	3,339	100%	1,997	60%	1,341	40%	0	0%	0	0%
Delaware	697	100%	366	53%	331	47%	0	0%	0	0%
Dist. of Columbia	526	100%	379	72%	147	28%	0	0%	0	0%
Florida	13,119	100%	9,221	70%	3,899	30%	0	0%	0	0%
Georgia	6,185	100%	3,937	64%	2,248	36%	0	0%	0	0%
Hawaii	1,073	100%	762	71%	311	29%	0	0%	0	0%
Idaho	1,034	100%	690	67%	344	33%	0	0%	0	0%
Illinois	11,749	100%	6,985	59%	4,764	41%	0	0%	0	0%
Indiana	5,533	100%	3,157	57%	2,376	43%	0	0%	0	0%
Iowa	2,819	100%	1,852	66%	967	34%	0	0%	0	0%
Kansas	2,560	100%	1,587	62%	973	38%	0	0%	0	0%
Kentucky	3,597	100%	2,374	66%	1,222	34%	0	0%	0	0%
Louisiana	4,182	100%	2,730	65%	1,452	35%	0	0%	0	0%
Maine	1,208	100%	836	69%	372	31%	0	0%	0	0%
Maryland	4,668	100%	2,837	61%	1,831	39%	0	0%	0	0%
Massachusetts	5,789	100%	3,508	61%	2,281	39%	0	0%	0	0%
Michigan	9,266	100%	5,755	62%	3,511	38%	0	0%	0	0%
Minnesota	4,370	100%	2,864	66%	1,506	34%	0	0%	0	0%
Mississippi	2,672	100%	1,744	65%	929	35%	0	0%	0	0%
Missouri	4,993	100%	3,044	61%	1,949	39%	0	0%	0	0%
Montana	811	100%	635	78%	176	22%	0	0%	0	0%
Nebraska	1,615	100%	1,025	63%	590	37%	0	0%	0	0%
Nevada	1,221	100%	771	63%	450	37%	0	0%	0	0%
New Hampshire	1,101	100%	638	58%	464	42%	0	0%	0	0%
New Jersey	7,738	100%	4,833	62%	2,905	38%	0	0%	0	0%
New Mexico	1,521	100%	1,112	73%	409	27%	0	0%	0	0%
New York	17,862	100%	12,209	68%	5,653	32%	0	0%	0	0%
North Carolina	6,523	100%	3,897	60%	2,626	40%	0	0%	0	0%
North Dakota	607	100%	465	77%	142	23%	0	0%	0	0%
Ohio	11,067	100%	6,767	61%	4,300	39%	0	0%	0	0%
Oklahoma	3,132	100%	1,929	62%	1,203	38%	0	0%	0	0%
Oregon	2,968	100%	2,007	68%	961	32%	0	0%	0	0%
Pennsylvania	12,129	100%	7,536	62%	4,593	38%	0	0%	0	0%
Rhode Island	947	100%	599	63%	348	37%	0	0%	0	0%
South Carolina	3,513	100%	1,969	56%	1,544	44%	0	0%	0	0%
South Dakota	680	100%	504	74%	176	26%	0	0%	0	0%
Tennessee	4,783	100%	2,901	61%	1,881	39%	0	0%	0	0%
Texas	16,771	100%	10,494	63%	6,277	37%	0	0%	0	0%
Utah	1,686	100%	1,048	62%	637	38%	0	0%	0	0%
Vermont	578	100%	396	69%	182	31%	0	0%	0	0%
Virginia	5,894	100%	3,466	59%	2,427	41%	0	0%	0	0%
Washington	4,893	100%	3,321	68%	1,572	32%	0	0%	0	0%
West Virginia	1,830	100%	1,139	62%	691	38%	0	0%	0	0%
Wisconsin	4,954	100%	3,220	65%	1,734	35%	0	0%	0	0%
Wyoming	462	100%	323	70%	139	30%	0	0%	0	0%

8.C. Alliances incl.: priv. ers <500, fed./st./loc. ees, M'caid, M'care, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	182,689	73%	66,016	27%	0	0%	0	0%
Alabama	4,153	100%	3,085	74%	1,068	26%	0	0%	0	0%
Alaska	476	100%	382	80%	94	20%	0	0%	0	0%
Arizona	3,536	100%	2,632	74%	904	26%	0	0%	0	0%
Arkansas	2,432	100%	1,732	71%	699	29%	0	0%	0	0%
California	30,140	100%	23,673	79%	6,467	21%	0	0%	0	0%
Colorado	3,302	100%	2,212	67%	1,090	33%	0	0%	0	0%
Connecticut	3,339	100%	2,349	70%	990	30%	0	0%	0	0%
Delaware	697	100%	443	64%	254	36%	0	0%	0	0%
Dist. of Columbia	526	100%	434	82%	92	18%	0	0%	0	0%
Florida	13,119	100%	10,223	78%	2,896	22%	0	0%	0	0%
Georgia	6,185	100%	4,295	69%	1,890	31%	0	0%	0	0%
Hawaii	1,073	100%	869	81%	205	19%	0	0%	0	0%
Idaho	1,034	100%	757	73%	276	27%	0	0%	0	0%
Illinois	11,749	100%	8,224	70%	3,525	30%	0	0%	0	0%
Indiana	5,533	100%	3,737	68%	1,796	32%	0	0%	0	0%
Iowa	2,819	100%	2,137	76%	682	24%	0	0%	0	0%
Kansas	2,560	100%	1,876	73%	683	27%	0	0%	0	0%
Kentucky	3,597	100%	2,799	78%	798	22%	0	0%	0	0%
Louisiana	4,182	100%	3,129	75%	1,053	25%	0	0%	0	0%
Maine	1,208	100%	937	78%	271	22%	0	0%	0	0%
Maryland	4,668	100%	3,392	73%	1,276	27%	0	0%	0	0%
Massachusetts	5,789	100%	4,168	72%	1,621	28%	0	0%	0	0%
Michigan	9,266	100%	6,565	71%	2,701	29%	0	0%	0	0%
Minnesota	4,370	100%	3,270	75%	1,100	25%	0	0%	0	0%
Mississippi	2,672	100%	1,958	73%	715	27%	0	0%	0	0%
Missouri	4,993	100%	3,513	70%	1,480	30%	0	0%	0	0%
Montana	811	100%	669	83%	142	17%	0	0%	0	0%
Nebraska	1,615	100%	1,185	73%	430	27%	0	0%	0	0%
Nevada	1,221	100%	862	71%	359	29%	0	0%	0	0%
New Hampshire	1,101	100%	754	68%	347	32%	0	0%	0	0%
New Jersey	7,738	100%	5,582	72%	2,156	28%	0	0%	0	0%
New Mexico	1,521	100%	1,203	79%	319	21%	0	0%	0	0%
New York	17,862	100%	13,906	78%	3,957	22%	0	0%	0	0%
North Carolina	6,523	100%	4,522	69%	2,001	31%	0	0%	0	0%
North Dakota	607	100%	517	85%	90	15%	0	0%	0	0%
Ohio	11,067	100%	7,818	71%	3,250	29%	0	0%	0	0%
Oklahoma	3,132	100%	2,194	70%	938	30%	0	0%	0	0%
Oregon	2,968	100%	2,306	78%	662	22%	0	0%	0	0%
Pennsylvania	12,129	100%	8,827	73%	3,302	27%	0	0%	0	0%
Rhode Island	947	100%	718	76%	230	24%	0	0%	0	0%
South Carolina	3,513	100%	2,294	65%	1,219	35%	0	0%	0	0%
South Dakota	680	100%	569	84%	111	16%	0	0%	0	0%
Tennessee	4,783	100%	3,333	70%	1,449	30%	0	0%	0	0%
Texas	16,771	100%	11,806	70%	4,965	30%	0	0%	0	0%
Utah	1,686	100%	1,175	70%	510	30%	0	0%	0	0%
Vermont	578	100%	455	79%	123	21%	0	0%	0	0%
Virginia	5,894	100%	4,019	68%	1,875	32%	0	0%	0	0%
Washington	4,893	100%	3,767	77%	1,127	23%	0	0%	0	0%
West Virginia	1,830	100%	1,302	71%	528	29%	0	0%	0	0%
Wisconsin	4,954	100%	3,756	76%	1,198	24%	0	0%	0	0%
Wyoming	462	100%	359	78%	103	22%	0	0%	0	0%

8.D. Alliances incl.: priv. ers <1,000, fed./st./loc. ees, M'caid, M'care, nonworkers

	Total	%	Alliance	%	Employer	%	Gov't	%	Unins.	%
Total	248,705	100%	191,166	77%	57,539	23%	0	0%	0	0%
Alabama	4,153	100%	3,209	77%	943	23%	0	0%	0	0%
Alaska	476	100%	401	84%	74	16%	0	0%	0	0%
Arizona	3,536	100%	2,746	78%	790	22%	0	0%	0	0%
Arkansas	2,432	100%	1,791	74%	641	26%	0	0%	0	0%
California	30,140	100%	24,538	81%	5,602	19%	0	0%	0	0%
Colorado	3,302	100%	2,293	69%	1,009	31%	0	0%	0	0%
Connecticut	3,339	100%	2,492	75%	846	25%	0	0%	0	0%
Delaware	697	100%	459	66%	238	34%	0	0%	0	0%
Dist. of Columbia	526	100%	451	86%	75	14%	0	0%	0	0%
Florida	13,119	100%	10,606	81%	2,514	19%	0	0%	0	0%
Georgia	6,185	100%	4,494	73%	1,691	27%	0	0%	0	0%
Hawaii	1,073	100%	886	83%	188	17%	0	0%	0	0%
Idaho	1,034	100%	783	76%	251	24%	0	0%	0	0%
Illinois	11,749	100%	8,741	74%	3,008	26%	0	0%	0	0%
Indiana	5,533	100%	3,947	71%	1,587	29%	0	0%	0	0%
Iowa	2,819	100%	2,223	79%	596	21%	0	0%	0	0%
Kansas	2,560	100%	1,969	77%	591	23%	0	0%	0	0%
Kentucky	3,597	100%	2,949	82%	648	18%	0	0%	0	0%
Louisiana	4,182	100%	3,247	78%	935	22%	0	0%	0	0%
Maine	1,208	100%	992	82%	216	18%	0	0%	0	0%
Maryland	4,668	100%	3,661	78%	1,008	22%	0	0%	0	0%
Massachusetts	5,789	100%	4,404	76%	1,385	24%	0	0%	0	0%
Michigan	9,266	100%	6,849	74%	2,417	26%	0	0%	0	0%
Minnesota	4,370	100%	3,433	79%	937	21%	0	0%	0	0%
Mississippi	2,672	100%	2,040	76%	632	24%	0	0%	0	0%
Missouri	4,993	100%	3,662	73%	1,331	27%	0	0%	0	0%
Montana	811	100%	696	86%	115	14%	0	0%	0	0%
Nebraska	1,615	100%	1,228	76%	386	24%	0	0%	0	0%
Nevada	1,221	100%	915	75%	306	25%	0	0%	0	0%
New Hampshire	1,101	100%	823	75%	278	25%	0	0%	0	0%
New Jersey	7,738	100%	5,927	77%	1,811	23%	0	0%	0	0%
New Mexico	1,521	100%	1,251	82%	271	18%	0	0%	0	0%
New York	17,862	100%	14,432	81%	3,430	19%	0	0%	0	0%
North Carolina	6,523	100%	4,730	73%	1,794	27%	0	0%	0	0%
North Dakota	607	100%	532	88%	76	12%	0	0%	0	0%
Ohio	11,067	100%	8,243	74%	2,824	26%	0	0%	0	0%
Oklahoma	3,132	100%	2,308	74%	825	26%	0	0%	0	0%
Oregon	2,968	100%	2,413	81%	555	19%	0	0%	0	0%
Pennsylvania	12,129	100%	9,315	77%	2,813	23%	0	0%	0	0%
Rhode Island	947	100%	762	80%	185	20%	0	0%	0	0%
South Carolina	3,513	100%	2,451	70%	1,062	30%	0	0%	0	0%
South Dakota	680	100%	583	86%	97	14%	0	0%	0	0%
Tennessee	4,783	100%	3,546	74%	1,237	26%	0	0%	0	0%
Texas	16,771	100%	12,143	72%	4,628	28%	0	0%	0	0%
Utah	1,686	100%	1,224	73%	462	27%	0	0%	0	0%
Vermont	578	100%	465	81%	113	19%	0	0%	0	0%
Virginia	5,894	100%	4,265	72%	1,629	28%	0	0%	0	0%
Washington	4,893	100%	3,928	80%	966	20%	0	0%	0	0%
West Virginia	1,830	100%	1,368	75%	462	25%	0	0%	0	0%
Wisconsin	4,954	100%	3,984	80%	970	20%	0	0%	0	0%
Wyoming	462	100%	369	80%	93	20%	0	0%	0	0%